

## Lockington, Elliott (SPAC/PSPC)

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**From:** Media <[media@tps-gc-pwgsc.gc.ca](mailto:media@tps-gc-pwgsc.gc.ca)>  
**Sent:** April 29, 2020 5:33 PM  
**To:** Roy, Cecely (SPAC/PSPC); Harris, Emily (SPAC/PSPC)  
**Cc:** Media; Jean-François Létourneau; Me' Shel Gulliver Belanger; Bryan Blom; Elizabeth Lindsay  
**Subject:** FOR MO APPROVAL: Media response / Tier 1 - COVID-19 - Follow-up - Bolloré Logistics / The Globe and Mail  
**Importance:** High

And here it is for your approval.

Mostly pre-approved material and [one new sentence in purple](#).

Have a good evening.

Michèle

### Media response

#### The Globe and Mail

Chase, Steven (The Globe and Mail)

Date call received: April-26-20 at 17:50

**Deadline: April-27-20 at 12:00 (awaiting his response)**

Tier 1 - COVID-19 - Follow-up - Bolloré Logistics

**CONTEXT** (for your information): The reporter is following-up on a previous request and is trying to get more information about the Bolloré contract.

### QUESTIONS / ANSWERS:

**Q1. So this contract was awarded without competition?**

**Q2. Can you explain emergency contracting authorities? What does that mean?**

**Q3. Also, the standing offer was with what department? Global Affairs?**

**Q4. Can you explain how a standing offer allows you to bypass a competitive process?**

**Q5. How does Deloitte fit into this? Are they doing inspection and validation on the ground in China? Contract also sole sourced?**

**A1-5** The health and safety of Canadians is the government's top priority as we respond to the COVID-19 pandemic, and PSPC is taking an aggressive procurement approach to secure the life-saving equipment and supplies that Canada needs from a diverse range of suppliers both internationally and here at home.

PSPC has stood-up a dedicated team of procurement specialists who are working with Health Canada and public health agency officials to implement flexible and innovative procurement approaches and rapid decision making to meet Canada's needs.

Bolloré Logistics Canada Inc. is on a Standing Offer with the Government of Canada for Freight and Cargo Services and was selected based on its previous experience providing brokerage services to Canada and its significant footprint in China. The decision was based on minimizing risks and the urgency of the

requirement. As previously explained, we entered into a sole-source contract with Bolloré Logistics Canada Inc., using established emergency contracting authorities, to provide urgent logistics and transportation services related to the procurement of personal protective equipment and medical supplies from China on behalf of the Government of Canada. These supplies are urgently required in Canada to support our front-line healthcare workers.

On April 10, 2020, PSPC issued a sole-source contract to Deloitte for advisory services related to the acquisition and supply of materials in support of the Government of Canada's response to COVID-19. This includes establishing an integrated tool to track and manage logistics, and assisting with due diligence and screening of suppliers.

For further information on procurement policies, please refer to [Buyandsell.gc.ca](http://Buyandsell.gc.ca).

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\*\* Response provided to the reporter on April 26\*\*

- Q1. Did the government sole-source this contract to Bolloré?
- Q2. Or was there a competition?
- Q3. When was the contract awarded? And how long is it for?
- Q4. Is Public Works the client or is another department?

At the end of March, Public Services and Procurement Canada, on behalf of the Government of Canada, entered into the contract with Bolloré Logistics Canada Inc, using established emergency contracting authorities. Bolloré is on a standing offer with the government and was selected due to their previous experience providing brokerage services to Canada, their significant footprint in China and the urgency of the requirement.

As part of this agreement, Bolloré Logistics Canada provides on-the-ground support in China, including organizing transportation of personal protective equipment purchased by the Government of Canada.