

Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: March 23, 2020 1:15 PM
To: Church, Leslie (SPAC/PSPC)
Cc: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: RE: Prime Minister Trudeau made a call out to Canadian industry to get involved

Thanks! Sinclair Dental has reached out to an MP from every province in the West and they have all eventually found their way to my inbox. I have added it into the tracker, but I can also write to Deputy Matthews or Arianne. Caitlin- would this be worthwhile?

Madison

From: Church, Leslie (SPAC/PSPC)
Sent: March 22, 2020 19:27
To: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>
Cc: Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>
Subject: FW: Prime Minister Trudeau made a call out to Canadian industry to get involved

One more from the west coast. Thanks! This one might have value to ship up to the DM/Arianne. Let me know. Thanks!

LC

From: Mackinnon, Steven - Personnel [P] [REDACTED]
Sent: March 22, 2020 5:59 PM
To: Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>
Subject: Fwd: Prime Minister Trudeau made a call out to Canadian industry to get involved

Leslie. See below.

Steven MacKinnon, député/M.P.

From: Mackinnon, Steven - Personnel [P] [REDACTED]
Sent: Sunday, March 22, 2020 5:58 PM
To: Lamoureux, Kevin - Personal; Duncan, Kirsty - Personal
Subject: Re: Prime Minister Trudeau made a call out to Canadian industry to get involved

I will pass on to procurement folks Kevin.

Steven MacKinnon, député/M.P.

From: Lamoureux, Kevin - Personal [P] [REDACTED]
Sent: Sunday, March 22, 2020 3:58:26 PM
To: Duncan, Kirsty - Personal [P] [REDACTED]; Mackinnon, Steven - Personnel

P [REDACTED]

Subject: Prime Minister Trudeau made a call out to Canadian industry to get involved

Hello Kirsty and Steven

This is an interesting email I received can you let me know who or what department would be best for me to pass it on to please.

Thank you

Kevin

Dale Marthaller <DMarthaller@sinclair dental.com>

to kevin@mpkevin.ca

Dear Mr. Kevin Lamoureux,

We are a Canada wide distributor (Branch office in Winnipeg) of medical equipment, supplies with an extensive outside installation and service team. Currently we focus on supplying approximately 9,000 Dentists across the country, some of which include Hospitals, Prisons and Military Bases. We process and ship approximately 1000 orders per day and in our current business model we stock and manage more than 20,000 SKU's. Our 200+ strong service teams provide services ranging from Break/Fix repairs through to designing and building new Dental practices.

We have offices in Vancouver (North Vancouver), Calgary, Edmonton, Winnipeg, London, Toronto, Ottawa, Montreal, Quebec City and Halifax and we have two major distribution centers located in Vancouver (North Vancouver) and Toronto (Mississauga). We are a Canadian owned company employing more than 600 people and in 2019 transacted more than \$250 Million.

As the Dental industry in Canada has powered down to only providing emergency services we are now significantly over-resourced and are eagerly looking to join in the fight against Covid-19.

In a public address made by Prime Minister Trudeau today he made a call out to Canadian industry to get involved. We have significant resources that we can engage in this fight. In considering us the following apply:

- Medical Supply and equipment experience
- Significant procurement and inventory management abilities
- Can manage high order volumes, the majority of which ship on the day ordered
- Health Canada certification
- Security Clearances for sensitive government sites
- Significant number of bench and field technicians (Provide repair and medical equipment installation services)

On behalf of our Executive committee, I'm urgently reaching out to initiate a conversation.

Thank you,

Dale Marthaller

Director of Information Technology

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