

Lockington, Elliott (SPAC/PSPC)

From: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Sent: March 25, 2020 12:59 PM
To: Gerasimov, Boyan (SPAC/PSPC)
Cc: Hussaini, Sarah (IC)
Subject: RE: Ventilators

Hate to send us all in circles....but any companies approaching us to retool we are sending to ISI.

ISI officials would be best placed to provide this info.

CMB

-----Original Message-----

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: March 25, 2020 12:45 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>
Cc: Hussaini, Sarah (IC) <sarah.hussaini@canada.ca>
Subject: RE: Ventilators

Caitlin

Quick follow up. Spoke to Sarah and we agreed that to the extent possible, we should aim to give Tesla some direction as to where they could direct their efforts.

One idea -- would the department be able to identify what major companies responding to our buy-and-sell call are proposing that they can get involved in ventilator manufacturing but would need to retool?

Boyan

-----Original Message-----

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: March 25, 2020 12:26 PM
To: 'Iain Myrans' <imyrans@tesla.com>; Hussaini, Sarah (IC) <sarah.hussaini@canada.ca>
Cc: Chan, Marco (IC) <marco.chan@canada.ca>; Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>
Subject: RE: Ventilators

Thanks, Sarah. Caitlin, our Director of Operations, who oversees supplier outreach, will join the call if that's OK. She is cc-ed.

-----Original Message-----

From: Iain Myrans [mailto:imyrans@tesla.com]
Sent: March 25, 2020 12:16 PM
To: Hussaini, Sarah (IC) <sarah.hussaini@canada.ca>
Cc: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>; Chan, Marco (IC) <marco.chan@canada.ca>
Subject: Re: Ventilators

Also, we had a good conversation with Jamuna Yoganathan from ISED on Monday. I just wanted to make sure you were aware as we went through our technical and manufacturing capacities in Canada with her also.

On 2020-03-25, 12:14 PM, "Iain Myrans" <imyrans@tesla.com> wrote:

Hi Sarah,

How is 3pm today? If this works, dial in information is below:

Join Zoom Meeting

<https://tesla.zoom.com/j/630184629>

iPhone one-tap:

+15873281099,,630184629# Canada

+16473744685,,630184629# Canada

Dial by your location - Meeting ID: 630 184 629

+1 587 328 1099 Canada

+1 647 374 4685 Canada

+1 647 558 0588 Canada

+1 778 907 2071 Canada

+1 438 809 7799 Canada

855 703 8985 Canada Toll-free

On 2020-03-25, 12:10 PM, "Hussaini, Sarah (IC)" <sarah.hussaini@canada.ca> wrote:

Hi Ian,

Thank you for your offer. Adding my colleague Boyan, from the Department of Procurement and Marco from my team at ISED. Moving others to Bcc.

We would like to discuss areas of priority need in Canada and companies that could benefit from a parts arrangement with Tesla. Do you have time to connect by phone this afternoon?

Sarah Hussaini

Director of Policy / Directrice des politiques

Office of the Minister of Innovation, Science and Industry / Cabinet du ministre de l'Innovation, des Sciences et de l'Industrie

T: (343) 998-4880

-----Original Message-----

From: Iain Myrans <imyrans@tesla.com>

Sent: March 25, 2020 11:57 AM

To: Goodman, Sarah <Sarah.Goodman@pmo-cpm.gc.ca>

Cc: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Hussaini, Sarah (IC) <sarah.hussaini@canada.ca>

Subject: Re: Ventilators

Hi Sarah,

At this time Tesla is donating all of the ventilators to the most impacted areas in North America. Primarily at this moment they are all being donated to hospitals in the New York area.

Tesla will obviously be reevaluating where the immediate and most urgent needs for ventilators are in North America and the company will ship out any supply available to help in those areas. The company is gearing up to manufacture ventilators in the US as well which will certainly increase available supply to serve more areas.

If ISED knows of companies making ventilators in Canada that require machined parts, please connect them with us. Once the Tesla Hibar team can review the needed part designs they are ready to gear up to machining any parts that we have the capability to make to help scale domestic production of ventilators here in Canada.

Iain.

On 2020-03-25, 12:48 AM, "Goodman, Sarah" <Sarah.Goodman@pmo-cpm.gc.ca> wrote:

Hi Iain,

We see that Elon Musk was able to acquire some ventilators from China for California.

As you know, we are working all pathways to get more supply here in Canada. If you have access or avenues to get ventilators that would be most appreciated. We will pay of course.

Many thanks,

S.

Sent from my iPhone