Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: March 25, 2020 2:21 PM

To: Kesteven, Blair (Vis, Brad - MP); Phillips, Kylie (HC/SC); Logan, Tim (IC)

Cc: Jared Penner, Maxim Slyadnev

Subject: RE: Medical Tech Company for COVID-19 Testing | Mission, British Columbia

Hi Blair, Jared and Maxim,

Thank you for showing interest in providing services and products related to the COVID-19 pandemic. In addition to leveraging existing sources of supply, PSPC is now proactively engaging industry to help meet Canada's needs.

Many of us are receiving information from potential suppliers or individuals with helpful information on the COVID-19 response. I invite you to this website: https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19. As this website will continue to be updated, I encourage you to check back for new information that may be posted.

My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve. I have informed my team in Minister Anand's office of your proactive reach out.

Please do not hesitate to follow up with any questions, or share any relevant information that I can include while tracking procurement opportunities (i.e. specific products, quantity available, production capacity).

Madison Taipalus

Regional Advisor- Western and Northern Canada Conseillère régionale - Ouest et Nord du Canada

Office: 819-953-1081 Cell: 613-203-3602

From: Kesteven, Blair (Vis, Brad - MP) [mailto:blair.kesteven.817@parl.gc.ca]

Sent: March 25, 2020 13:55

To: Phillips, Kylie (HC/SC) <kylie.phillips@canada.ca>; Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>;

Logan, Tim (IC) < tim.logan@canada.ca>

Cc: Jared Penner < jared@ismsalesgroup.com>; Maxim Slyadnev < slyadnevmn@lumexinstruments.com>

Subject: Re: Medical Tech Company for COVID-19 Testing | Mission, British Columbia

Thanks for the rapid response, Kylie!

Get Outlook for iOS

From: Phillips, Kylie (HC/SC) < kylie.phillips@canada.ca>

Sent: Wednesday, March 25, 2020 1:52:40 PM

To: Kesteven, Blair (Vis, Brad - MP) < blair.kesteven.817@parl.gc.ca>; Taipalus, Madison (SPAC/PSPC)

<madison.taipalus@canada.ca>; Logan, Tim (IC) <tim.logan@canada.ca>

Cc: Jared Penner < jared@ismsalesgroup.com>; Maxim Slyadnev < slyadnevmn@lumexinstruments.com>

Subject: RE: Medical Tech Company for COVID-19 Testing | Mission, British Columbia

Hi Blair,

From a Health perspective, Lumex has done exactly what they should in applying for licensing! An expert from the department, if they aren't already, will be in contact with them shortly when it comes to next steps. I have added my counterpart, Tim, from Minister Bains' office for his awareness on the NRC-IRAP piece.

Thanks for putting this on our radar!

Kylie Phillips
Regional Advisor, West and North/Conseillère Régionale, Ouest et Nord
Office of the Minister of Health/Cabinet de la Ministre de la Santé
kylie.phillips@canada.ca
W: 613-941-8993

C: 613-314-9436

From: Kesteven, Blair (Vis, Brad - MP) < blair.kesteven.817@parl.gc.ca>

Sent: 2020-03-25 1:43 PM

To: Phillips, Kylie (HC/SC) < kylie.phillips@canada.ca; Anand, Anita (SPAC/PSPC) < anita.anand@canada.ca; Taipalus, Madison (SPAC/PSPC) < mailto:kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains (IC) < kylie.phillips@canada.ca; Minister Bains / Ministre Bains / Minist

Cc: Device Licensing / Homologation Instruments (HC/SC) < homologationinstruments.sc@canada.ca; Jared Penner < qiared@ismsalesgroup.com; Maxim Slyadnev < slyadnevmn@lumexinstruments.com

Subject: Medical Tech Company for COVID-19 Testing | Mission, British Columbia

Dear HC, PSPC, and ISI Ministerial Offices,

On behalf of MP Brad Vis, I am highlighting a medical testing product that will to cut down time and reagents used when testing samples for COVID-19. I've copied their sales representative, Jared Penner, and their CEO Maxim Slyadnev, who are able to provide additional information as necessary. Please also see attached deck and email below.

The company, Lumex Instruments Canada, has reached out to the Health Canada Device Licencing email (copied & below) and they are preparing request forms to apply for the Interim Order Authorization for their device and test kits. They are also reviewing the opportunity to submit an NRC-IRAP project.

Any additional direction and consideration you can provide them is much appreciated at this time.

Best regards,



Begin forwarded message:

From: Jared Penner < <u>jared@ismsalesgroup.com</u>>

Date: March 23, 2020 at 2:47:40 PM PDT

To: hc.devicelicensing-homologationinstruments.sc@canada.ca Subject: Groundbreaking Covid Test Solution Needs Funding

Hi,

I am the CEO of a Sales Consulting firm who has a client, Lumex Canada, that has developed and put to market a piece of medical testing equipment which is able to run 5 COVID-19 tests in 45mins vs. the current equipment at 1 test in 2-3 hours. This equipment (PCR) also uses a small fraction of the reagents required for testing cutting costs and supply sourcing dramatically.

Right now we have about 15 units ready to go, however, the company currently has a huge demand as this technology could quite literally save our world. In order to fully roll this out, Lumex requires \$1M in funding, or \$600K to get started.

Please put us in touch with someone who would be willing to explore providing the funding. We would really like to get going as of next week and are ramping up in faith this funding will come though. It would be great to have a Made-in-Canada solution for the world at this time!

I've attached some info on the device and it's merits. At the end, there is a piece specifically on references for COVID-19.

Please be in touch soon and I look forward to helping Lumex make great things happen.

Best wishes,

Jared Penner

CEO



C (604) 378-0239

www.ismsalesgroup.com