

Lockington, Elliott (SPAC/PSPC)

From: Church, Leslie (SPAC/PSPC)
Sent: April 17, 2020 12:15 PM
To: Lam_INT, Arthur (Ext.); Tallerico, Joel (SPAC/PSPC); Gerasimov, Boyan (SPAC/PSPC)
Cc: Avola_INT, Alessia (Ext.); Engel, Natacha (Ext.); Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: RE: EDC Financing for Companies Selling PPE or Medical Solutions for COVID

Adding Caitlin here who is interfacing a lot with suppliers along with our regional desks. What activities can the financing support?

From: Arthur.Lam@international.gc.ca [mailto:Arthur.Lam@international.gc.ca]
Sent: April 17, 2020 11:56 AM
To: Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>; Tallerico, Joel (SPAC/PSPC) <joel.tallerico@canada.ca>; Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>
Cc: Avola_INT, Alessia (Ext.) <alessia.avola@international.gc.ca>; Engel, Natacha (Ext.) <natacha.engel@international.gc.ca>
Subject: EDC Financing for Companies Selling PPE or Medical Solutions for COVID

Hi PSPC team,

Hope all is well. After speaking with Export Development Canada, work is under way for EDC to provide financing to companies looking to satisfying GoC purchasing orders, especially internationally.

If you have stakeholders with confirmed purchase orders from GoC looking for financing, please send their contacts to me and Alessia. We will forward them onward for financing consideration.

Thanks,
Arthur

Arthur Lam

Senior Policy Advisor | Conseiller principal en politiques

Office of the Minister of Small Business, Export Promotion and International Trade |

Bureau de la ministre de la Petite Entreprise, de la Promotion des exportations et du Commerce international