Lockington, Elliott (SPAC/PSPC)

From: Eberlee, Sam (IC)

Sent: April 1, 2020 10:19 AM

To: Laycock, Tristan (SPAC/PSPC)

Cc: Jagric, Alexander (IC); Power, Michael (IC); Caira, Celine (IC)

Subject: RE: PSPC Lines - Apr 1 - PPE Procurement

The ISI pieces work for me. I wasn't aware of the link between Thornhill and the Supercluster project, but that partnership seems to be public already: https://ca.finance.yahoo.com/news/medical-equipment-company-partners-with-linamar-to-produce-madein-canada-ventilators-123610348.html

Sorry for the missed call—on another line right now but can ring you back shortly if helpful.

Thanks, Sam

Sent from my Samsung device

From: Laycock, Tristan (SPAC/PSPC) <tristan.laycock@canada.ca>

Sent: April 1, 2020 10:04 AM

To: Eberlee, Sam (IC) <sam.eberlee@canada.ca>

Cc: Jagric, Alexander (IC) <alexander.jagric@canada.ca>; Power, Michael (IC) <michael.power@canada.ca>; Caira, Celine

(IC) <celine.caira@canada.ca>

Subject: RE: PSPC Lines - Apr 1 - PPE Procurement

How's this look?

- Since issuing a call to action to industry partners and the business community, we have worked collaboratively
 with over 2,900 companies that have stepped up to offer their capacity and expertise;
- This is about Canadian manufacturers making Canadian products to support Canadians on the front lines;
- For example, Guelph, Ontario-based Linamar is bringing together a group of companies to develop safe, effective, and cost-efficient ventilator designs, and to quickly ramp up production of the selected designs.
- Through existing sources of supply, we have already ordered 1570 ventilators, with first quantities arriving this week. We are working to secure upwards of 4000 additional ventilators, and very possibly more in future.

From: Eberlee, Sam (IC)
Sent: April 1, 2020 9:26 AM

To: Laycock, Tristan (SPAC/PSPC) < tristan.laycock@canada.ca>

Cc: Jagric, Alexander (IC) <alexander.jagric@canada.ca>; Power, Michael (IC) <michael.power@canada.ca>; Caira, Celine

(IC) < celine.caira@canada.ca>

Subject: RE: PSPC Lines - Apr 1 - PPE Procurement

Hey,

The short answer is we're most comfortable saying what was in yesterday's speeches, NRs and backgrounders. If we need to address ventilators rather than the wider range of critical PPE needs, we could say:

- Since issuing a call to action to industry partners and the business community, we have worked collaboratively with over 2,900 companies that have stepped up to offer their capacity and expertise;
- This is about Canadian manufacturers making Canadian products to support Canadians on the front lines;
- Our Government has placed orders for over 1,500 ventilators from suppliers like Toronto-based Thornhill medical;
- And we will continue to work together to increase domestic supply, so that we have Canadian solutions ready to protect and support Canadians.

Also highlighting this line from the PM's speech yesterday:

There's no question we need more masks, ventilators, and testing kits. But how many more we need depends on you. If you stay home and follow public health recommendations, you can slow the spread.

And finally, in terms of forward-looking work, the NGEN 'open-source ventilator design' project could be a useful anecdotal example of Cdn industry stepping up to increase capacity.

- Linamar is bringing together a group of companies to work on this project, which has two interrelated goals to increase the availability of ventilators in Canada.
- o Their first aim is to develop an open-source, safe, effective, and cost-efficient ventilator design.
- Their second goal is to assemble manufacturers and suppliers to quickly ramp up production of the selected ventilator designs.

Hope this helps! Let me know if anything further is needed from our end.

Sam (613)-407-2568

From: Laycock, Tristan (SPAC/PSPC) < tristan.laycock@canada.ca>

Sent: April 1, 2020 8:46 AM

To: Eberlee, Sam (IC) < sam.eberlee@canada.ca > Subject: Fwd: PSPC Lines - Apr 1 - PPE Procurement

Hey—Can you take a look at what your office is comfortable saying around domestic capacity for ventilators? We can talk about delivery but just barely given how that's going.

Sent from my iPhone

Begin forwarded message:

From: "Kim, Sabrina" < Sabrina. Kim@pmo-cpm.gc.ca>

Date: April 1, 2020 at 08:24:45 EDT

To: "Laycock, Tristan (SPAC/PSPC)" < tristan.laycock@canada.ca>, "Tojiboeva, Muna"

<Muna.Tojiboeva@pmo-cpm.gc.ca>

Cc: "Church, Leslie (SPAC/PSPC)" < leslie.church@canada.ca >, "Harris, Emily (SPAC/PSPC)"

<emily.harris@canada.ca>, "Lockington, Elliott (SPAC/PSPC)"

<elliott.lockington@canada.ca>, "Roy, Cecely (SPAC/PSPC)" <cecely.roy@canada.ca>,

"Murdock, Kelly (SPAC/PSPC)" < kelly.murdock@canada.ca>, "Nathoo, Farees"

<Farees.Nathoo@dpmo-cvpm.gc.ca>, "Eberlee, Sam (IC)" <sam.eberlee@canada.ca>, "Tran,

Thi" < Thi. Tran@pmo-cpm.gc.ca>, "Khalil, Samantha" < Samantha. Khalil@pmo-cpm.gc.ca>

Subject: RE: PSPC Lines - Apr 1 - PPE Procurement

Thanks Tristan. Adding DPMO here. If you're able to elaborate on the QC PPE lines with what Freeland said in the daily update yesterday at the very end that would be helpful. She had some very strong messaging.

Also – I saw Thornhill is able to provide ventilators early April. If you're able to develop a set of bullets with ISED messaging specifically on ventilator orders coming in & there being significant domestic progress to this end so we have that in our back pockets in response to a specific Q on ventilator orders / shortages then that would be very helpful too.

From: Laycock, Tristan (SPAC/PSPC) <tristan.laycock@canada.ca>

Sent: Wednesday, April 1, 2020 8:16 AM

To: Kim, Sabrina <Sabrina.Kim@pmo-cpm.gc.ca>; Tojiboeva, Muna <Muna.Tojiboeva@pmo-cpm.gc.ca>

Cc: Church, Leslie (SPAC/PSPC) < leslie.church@canada.ca >; Harris, Emily (SPAC/PSPC)

<<u>emily.harris@canada.ca</u>>; Lockington, Elliott (SPAC/PSPC) <<u>elliott.lockington@canada.ca</u>>; Roy, Cecely (SPAC/PSPC) <<u>cecely.roy@canada.ca</u>>; Murdock, Kelly (SPAC/PSPC) <<u>kelly.murdock@canada.ca</u>>

Subject: PSPC Lines - Apr 1 - PPE Procurement

Good morning,

PSPC lines for PPE shortages, and concerns over faulty supplies:

- The whole-of-government is focused on responding to the COVID-19 outbreak, and working
 with partners at all levels of government, and with industry, to identify priority items and secure
 necessary supplies in real time.
- We are partnering with Canadian industry to rapidly scale up and re-tool production capacity, ensuring a reliable domestic supply to serve our needs for the short and long terms.
- We are also deepening the use of existing supply arrangements and innovative, flexible procurement approaches to accelerate Canada's response to the pandemic.
- We stand ready to take further action and adapt our approach as the situation evolves.

If-pressed:

- We recognize that some of these goods are in high demand around the world, and we are leveraging existing sources of supply while also proactively engaging industry to help meet Canada's needs.
- We are is investing \$2 billion to purchase ventilators and protective personal equipment, and to support diagnostic testing.
- Our goal is to be over prepared and we are ordering supplies in anticipation of future needs, to
 ensure they are available for provinces, territories, frontline health workers and Canadians.

If-pressed (faulty supplies):

• We are working with established suppliers and distributors, and we have strong processes in place to ensure that the supplies we receive meet all necessary standards.

If-pressed (Quebec):

We have placed significant order for PPE and we are working hard to make sure we have that
equipment to distribute to Quebec, and every province and territory that needs it, as quickly as
possible.

Tristan Laycock

Legislative Assistant and Issues Manager | Adjoint législatif et coordonateur d'enjeux Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5 tristan.laycock@canada.ca

Cell: 343-550-3160

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