

## Exton, Adam (HC/SC)

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**From:** Meredith Logan <mlogan@summa.ca>  
**Sent:** 2020-11-12 4:02 PM  
**To:** Nowers, Kathryn (HC/SC)  
**Cc:** Saini, Sabina (HC/SC)  
**Subject:** Meeting Request from SAP Canada - Vaccine Control Tower  
**Attachments:** COVID-19 Vaccine\_SAP Control Tower value\_one pager.pdf

**Importance:** High

Good afternoon Kathryn, I am emailing you on behalf of SAP Canada.

As you know, governments and healthcare organizations around the world are facing unprecedented challenges due to the Coronavirus pandemic and readiness for the distribution & administration of vaccinations at scale. Many governments (e.g., EU, US, Australia, Austria) have already reached out to SAP for help – and with the recent press release announcing our [Vaccine Collaboration Hub](#) (VCH), SAP has the opportunity to support many more. Specifically for Canada, SAP believes that they can help simplify complex distribution planning and oversight challenges, including network planning (avoiding stockouts), allocation (slow distribution and erroneous allocation), and oversight (monitor supply chain to manage disruptions) challenges associated with the distribution and tracking of the vaccines.

SAP's solution is fundamentally a mission control (i.e., Control Tower) to provide end-to-end visibility and insight across the vaccine supply chain networks that Canada and the Provinces are putting in place. The SAP solution also includes forecasting & demand management capabilities, network simulation & predictive capabilities, and inventory planning across a complex and diverse national vaccine distribution network. As you may be aware, SAP are working with the CDC in the United States to monitor and manage the distribution of COVID-19 vaccine, which includes using this solution.

As a cloud Software as a Service solution it's designed to scale and react to changes in an agile fashion, adaptable to each jurisdiction and participating business partners. Given our engagement and relationships with current supply chain and life science providers we can provide Day 1 connectivity, and capitalize on existing distribution networks. As well, there are many Canadian-based specialised SAP Partners who can deploy the foundational solution modules within weeks.

SAP would be happy to schedule a short briefing at your earliest convenience to elaborate in more detail, but please find a quick overview of the SAP Supply Chain Planning and Control Tower solution for COVID19 vaccines for your reference.

Regards,

**MEREDITH LOGAN**

Consultant | Consultante

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