Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: March 28, 2020 6:52 PM

To: Jamie Pegg; Patzer, Jeremy - Personal

Cc: Logan, Tim (IC)

Subject: RE: Business looking to help

Thanks Jamie! I have included Honey Bee in my procurement opportunity tracker for Minister Anand. I am adding Tim from Industry, Science, and Innovation on Minister Bains team. He can advise on scaling up and re-tooling and re-training.

Madison Taipalus

Regional Advisor- Western and Northern Canada Conseillère régionale - Ouest et Nord du Canada

Office: 819-953-1081 Cell: 613-203-3602

From: Jamie Pegg [mailto:jamie.pegg@honeybee.ca]

Sent: March 28, 2020 11:11

To: Taipalus, Madison (SPAC/PSPC) < <u>madison.taipalus@canada.ca</u>>; Patzer, Jeremy - Personal

Subject: RE: Business looking to help

Madison,

Thank you for the email and the direction that you have given to both myself and MP Patzer. The information is very good and has allowed us to better understand the opportunities that can exist during these trying times.

When reviewing the list and searching the opportunities that exist there is not a great match for Honey Bee right now. We will continue to review the list and look for opportunities. In the meantime, please be assured that Honey Bee is interested in helping where and when it can during these difficult times.

So that you have a better understanding of Honey Bee I will share a brief overview of the resources that it can offer:

- 1. We are a raw materials to finished product manufacturing facility. We bring raw materials in and distribute a finished product.
- 2. Because we are agriculture manufacturing the primary focus of raw materials is metals, so anything involved with metal welding and fabrication we can probably do.
- 3. We have over 120,000 square feet of manufacturing space.
- **4.** We have a workforce of 160 people who are focused on building headers and swathers right now but could transition if necessary
- **5.** We are located in the remote community of Frontier, Saskatchewan that to date has not been impacted by the coronavirus. Located in the South West Corner of Saskatchewan with good logistic capabilities.
- 6. We have ample housing available today, along with facilities nearby that could be transitioned quickly.
- 7. Our community leaders are prepared to support initiatives.

If you have any questions or need further discussion please feel free to email back or to give me a call at the number below.

Thanks again for your time, effort and excellent response.

Jamie Pegg General Manager 306-296-7501 (c) jamie.pegg@honeybee.ca

Honey Bee Manufacturing Ltd. P.O. Box 120

Frontier, Saskatchewan Canada SON 0W0 Tel. (306) 296-2297 Fax (306) 296-2165 http://www.honeybee.ca



From: Taipalus, Madison (SPAC/PSPC) [mailto:madison.taipalus@canada.ca]

Sent: March-26-20 10:50 AM

To: Patzer, Jeremy - Personal <

Cc: Jamie Pegg < jamie.pegg@honeybee.ca > Subject: RE: Business looking to help

Hello MP Patzer and thanks for reaching out!

Thank you for showing interest in providing services and products related to the COVID-19 pandemic. In addition to leveraging existing sources of supply, PSPC is now proactively engaging industry to help meet Canada's needs.

Many of us are receiving information from potential suppliers or individuals with helpful information on the COVID-19 response. I invite you to share this website: https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19. As this website will continue to be updated, I encourage you to check back for new information that may be posted.

My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

Jamie- If you are able, please share any relevant information that I can include in while tracking procurement opportunities (i.e. specific products, quantity available, production capacity).

If you are looking to get certification or licensing of a medical product, I can redirect you to Health Canada and Minister Hajdu's office. If you are looking for funding for manufacturers to re-tool to create a product to support Canada's response to COVID-19, I can redirect you to Innovation, Science and Industry and Minister Bains' office.

Best,

Madison Taipalus

Regional Advisor- Western and Northern Canada

Conseillère régionale - Ouest et Nord du Canada

Office: 819-953-1081 Cell: 613-203-3602

From: Anand, Anita - Personal [mailto:P

Sent: March 25, 2020 20:56

To: Patzer, Jeremy - Personal <

Cc: Taipalus, Madison (SPAC/PSPC) < madison.taipalus@canada.ca >; Mullan-Boudreau, Caitlin (SPAC/PSPC)

<caitlin.mullan-boudreau@canada.ca>
Subject: Re: Business looking to help

Dear Jeremy, Thank you so much for reaching out. I am going to ask Madison from our team to give you a call to follow up on this point. Thanks so much and I hope that you are keeping safe and well. Best, Anita Anand

From: Patzer, Jeremy - Personal <
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Sent: Wednesday, March 25, 2020 6:08 PM
To: Anand, Anita - Personal ⟨
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Sent: Versonal ⟨
P

Subject: Business looking to help

Good day Anita, I hope this email finds you well. I am reaching out to you because I have a manufacturing business in my riding that is open to changing to or incorporating new manufacturing practices at their facility to help out with the COVID-19 crisis. One of the advantages that we have with our rural manufacturers here in Saskatchewan is that we are already isolated in the sense that we aren't located in a city where the community spread of the virus can be a problem. Honey Bee Manufacturing is uniquely positioned to help manufacture the goods that our country needs. I have sent them the links already to the website where they can sign up, but I was wondering if there is a way to provide direction so they can get the necessary changes underway to start manufacturing essential goods.

The manager at Honey Bee is Jamie Pegg, and he can be reached by email at jamie.pegg@honeybee.ca or phone at 306-2297.

Thank you for your time,

Jeremy Patzer