

## Lockington, Elliott (SPAC/PSPC)

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**From:** Parmar, Dovejot (SPAC/PSPC)  
**Sent:** March 29, 2020 3:06 PM  
**To:** steven@stalco.ca  
**Subject:** RE: Supplies - Assisting Government

Hi Steven,

Salman from Minister Morneau's team sent your information to me – would you be able to give me a call at your earliest convenience?

647-825-4894 or 

Dove

### **Dove Parmar**

Special Assistant - Ontario | Adjoint spécial - Ontario  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Public Services and Procurement Canada | Services publics et Approvisionnement Canada  
[dovejot.parmar@canada.ca](mailto:dovejot.parmar@canada.ca)

**From:** Steven Page <[steven@stalco.ca](mailto:steven@stalco.ca)>  
**Date:** March 27, 2020 at 10:55:02 PM EDT  
**To:** "Arif, Salman (FIN)" <[salman.arif@canada.ca](mailto:salman.arif@canada.ca)>  
**Cc:** "Kaur, Sharan (FIN)" <[sharan.kaur@canada.ca](mailto:sharan.kaur@canada.ca)>  
**Subject:** Re: Supplies - Assisting Government

Hi Salman, I wanted to circle back with you. I have numerous contacts whom I am told have access to KN95 and N95 masks who have submitted posts on the governments sites. No one has responded to them yet but we keep hearing about large government shortages. I am confused about this. Is the government short of supply and looking for stock still? And if they are why are they not contacting potential suppliers?

**Steven Page**  
President



[401 Clayson Rd](#)  
[North York, Ontario](#)  
[M9M 2H4](#)  
[647-367-2459 x200](#)  
[steven@stalco.ca](mailto:steven@stalco.ca)

On Mar 22, 2020, at 9:35 PM, Arif, Salman (FIN) <[salman.arif@canada.ca](mailto:salman.arif@canada.ca)> wrote:

Good Evening Mr. Page,

Minister Morneau passed along your info to me, I will forward your info on to my counter parts at Public Services and Procurement Canada, as Minister Anand's office is leading the procurement effort to tackle COVID-19.


I will also encourage you to submit an application via the Government Procurement portal available here: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>

If you have any questions, please feel free to reach out.

Best,

**Salman Arif**

Regional Affairs and Operations Advisor - Conseiller aux affaires régionales et aux opérations  
Office of the Minister of Finance | Cabinet du Ministre des Finances  
1(613) 324-5310 | [salman.arif@canada.ca](mailto:salman.arif@canada.ca)

On Mar 22, 2020, at 3:27 PM, David Smith <> wrote:

Bill,

Steven Page is a old friend who approached me asking for a contact in the government that might be able to use their distribution services for critically required goods. They also have access through their clients for sanitizer and masks, etc...

While I understand your beyond busy, please let me know who Steven should contact to provide assistance.

All the best,

David

David L. Smith



Begin forwarded message:

**From:** Steven Page  
<[steven@stalco.ca](mailto:steven@stalco.ca)>  
**Date:** March 22, 2020 at 3:19:23 PM  
EDT  
**To:** David Smith  
<[dsmith@durafame.com](mailto:dsmith@durafame.com)>  
**Subject:** Re: government

Hi David, thank you for responding so quickly! Below is what I submitted on the Ontario government web forum that is requesting assistance from businesses. In addition to the information below we have clients who have sourced hand sanitizer and masks and we are actively exploring approved options for in home test kits.

I am the Founder & President of Stalco Inc., a Toronto-based Logistics company, specializing in high volume pick 'n pack fulfillment and shipping of a wide range of consumer products throughout Canada and the USA. Our company is ready and willing to take on goods of any kind, that require the expertise and facilities needed for distribution of items to consumers on a mass basis. We currently ship an average of 80,000 packages per week, with the capacity to quadruple this volume within our current infrastructure and facilities. We also have immediate access to additional square footage if required. We are extremely nimble and rapidly able

customize solutions around very unique requirements. We would welcome the opportunity to partner with the Government in any manner to assist in the distribution and delivery of any product directly to consumers' homes. In addition, we believe there is an opportunity for the Ontario Government to broaden testing for the virus in a much bigger and safer way, significantly reducing or eliminating the exposure of health care workers to the virus. Our suggestion is, once available, we could help distribute COVID-19 test kits directly to qualified consumers to self-test. They would then deposit the test kit in designated " drop boxes" throughout the Province for pick up and testing. We commend your outreach to the business community and all that you are doing to keep Ontarians safe and healthy.

**Steven Page**

President

<image001.png>

401 Clayson Rd

North York, Ontario

M9M 2H4

**647-367-2459 x200**

[steven@stalco.ca](mailto:steven@stalco.ca)

[www.stalco.ca](http://www.stalco.ca)

<http://www.stalco.ca/category/news/>

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**From:** Steven Page  
<[steven@stalco.ca](mailto:steven@stalco.ca)>  
**Date:** Sunday, March 22, 2020 at 2:42 PM  
**To:** David Smith  
<[dsmith@durafume.com](mailto:dsmith@durafume.com)>  
**Subject:** government

Hey David, I hope you are doing as well as possible in these insane times. I recall several years ago that you were invited to meet Bill Morneau at some event. Do you by chance know anyone who has his contact info? I am trying to source a federal government contact so that Stalco can offer our support services to the government. I believe there are numerous areas we can be of assistance ranging from home distribution of food and other essential items to a home distribution plan for test kits. The Ontario government has a web site set up for companies like ours to offer support services and I am essentially trying to find the same resource for the Federal government. Any thoughts or suggestions you have in this regard would be appreciated.

Stay safe,

Steven

**Steven Page**  
President  
<[image002.png](#)>  
401 Clayson Rd  
North York, Ontario  
M9M 2H4  
**647-367-2459 x200**  
[steven@stalco.ca](mailto:steven@stalco.ca)  
[www.stalco.ca](http://www.stalco.ca)  
<http://www.stalco.ca/category/news/>

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