

## **Lockington, Elliott (SPAC/PSPC)**

---

**From:** Mullan-Boudreau, Caitlin (SPAC/PSPC)  
**Sent:** March 23, 2020 8:31 PM  
**To:** Tallerico, Joel (SPAC/PSPC); Boyan Gerasimov; Murdock, Kelly (SPAC/PSPC)  
**Cc:** Church, Leslie (SPAC/PSPC)  
**Subject:** Readout stakeholder calls - March 23

Hi all – apologies for the delay. Just had a chance to type these up now. Notes from each of the Supplier Advisory members Minister spoke to today are below.

CMB

### **Mike Brennan – Canadian Association of Management Consultants**

- Impressed by the National call for suppliers by PSPC
- Looking to support Govt Canada response by leveraging the management and supply chain of CMC
- Feedback from CMC members:
  - 1) SMEs are available for emergency support but haven't necessarily worked with PSPC in the past
  - 2) Concern amongst members that wage subsidies are too small to impact layoff decisions
  - 3) Questions about contract continuity with existing Govt Canada contracts. Can work continue remotely? Will contracts be suspended? Suggests PSPC issue a statement to Supplier Cttees about contract continuity in this new context. **MAA would like to followup schedule a follow up call on this point. Agrees it differs per contract, or are we implementing a whole of govt approach.**
  - 4) Absence of clarity on GST/HST provisions in stimulus package. Questions about payroll remittances from members. **MAA agreed to follow up on pay remittances, agreed there is a lack of clarity.**
  - 5) Remote work effectiveness – CMC would like to contribute to a post-mortem discussion to share their expertise of any lessons learned from service industries during this crisis.

### **Dennis Darby – Canadian Manufacturers and Exporters**

- CME is interested in connecting manufacturing groups, to marshal resources for national supply needs
- Need for connection between GoC and suppliers. CME is hearing from manufacturers that are keen to support team Canada approach but don't necessarily have the connection to experts or the knowledge of regulatory provisions. CME would like to leverage their 30 trade association members to connect SMEs with the right trade associations with technical expertise for x product. Concern that the Superclusters will only support so many companies.
- CME is holding calls with their members twice a week, average 550 members dialing in. Would be more than happy to provide an update from PSPC on a call.
- Speaking with Goldy Hyder at Business Council of Canada about how to leverage members to support Govt response. **MAA mentions she will be speaking with Goldy as well, agrees to follow up for a 2<sup>nd</sup> conversation with CME.**

### **Alex Jeglic – Procurement Ombudsman**

- Very positive feedback from supplier summit in Toronto. Attendees were very pleased with the sustained commitment from GoC to further engage.
- Looking to provide a best practices/ knowledge document to their clients.
- Moving forward will continue to stay within statutory requirements, and are putting projects on hold that require GoC review. Not willing to divert key gov't resources away from Covid-19 response. Any systemic or individual complaints can wait until things return to normal, PO Office will continue to monitor statutory

deadlines, but currently feel they can abide by deadlines and will not engage departments unless crucially necessary.

- Curious about temporary secondment opportunities within departments to address increase Covid-19 demands, specifically EI transactions and PHAC looking for procurement officials. Will continue to monitor.
- Suggest Comms outreach to suppliers, worried about receiving complaints from suppliers about emergency sole sourced contracts. PO Office was undertaking their own significant outreach prior to Covid-19, have now stalled that outreach. PO Office would like to set up webinar in the coming weeks/month with groups to assess any concerns or questions with new situation. **MAA agrees to have a followup conversation in a few weeks, once things settle.**