

## Lockington, Elliott (SPAC/PSPC)

---

**From:** Taipalus, Madison (SPAC/PSPC)  
**Sent:** March 21, 2020 1:57 PM  
**To:** Lalli, Sangeeta; Coulson, Foster  
**Subject:** RE: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Thanks for looping me in! Foster- I think we have met when I visited Coulson on Vancouver Island with Minister Qualtrough last year.

Please register on buyandsell, and our procurement officials at the department will be addressing your application as soon as they are able. My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve. I have informed my team in Minister Anand's office of your proactive reach out.

Please do not hesitate to follow up with any questions, or share any relevant information that I can include in while tracking procurements (i.e. specific products, quantity available, production capacity).

Thank you,

Madison Taipalus  
Regional Advisor – Western and Northern Canada / Conseillère régionale - Ouest et Nord du Canada Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Public Services and Procurement | Services publics et Approvisionnement madison.taipalus@canada.ca  
Tel: 819-953-1081  
Cell: 613-203-3602

-----Original Message-----

**From:** Lalli, Sangeeta [mailto:Sangeeta.Lalli@pmo-cpm.gc.ca]  
**Sent:** March 21, 2020 13:46  
**To:** Coulson, Foster <foster.coulson@coulsongroup.com>  
**Cc:** Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>  
**Subject:** Re: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Hi Foster,

Thank you for getting in touch.

Public Services and Procurement is proactively engaging with industry to help meet Canada's needs, and is leading the consolidated purchase of required emergency supplies and services.

Any potential suppliers or individuals with helpful information on supporting the COVID-19 response are encouraged to visit <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> <<https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>> for more information and to share which resources they have access to help.

PSPC is implementing flexible and innovative procurement approaches to best meet Canada's needs and is reviewing the significant number of responses to identify potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

I'm copying my colleague Madison here as well should you have any follow up questions.

Thank you for everything you are doing to help during this time.

Best,  
Sangeeta

Sent from my iPhone

On Mar 21, 2020, at 11:35 AM, Coulson, Foster <foster.coulson@coulsongroup.com> wrote:

Thankyou Matt,

Appreciate you getting back to me during these times.

Sangeeta, it nice to meet you. Please let me know when we could set up a time to discuss.

I have some contacts in the White House in the US I've also been working with as I think we have a very viable solution to help with the cleaning portion of this pandemic.

Regards,

Foster Coulson

On Mar 21, 2020, at 10:22 AM, Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca> wrote:

Hi Foster,

Adding Sangeeta, who has taken over as the BC Desk for the Prime Minister.

Thank you for your note.

Matt

From: Coulson, Foster <foster.coulson@coulsongroup.com>  
Sent: Friday, March 20, 2020 4:46 PM  
To: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>  
Subject: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Good afternoon Matt,

I met and got to know Amanda Campbell last year as the PM was going to travel to my head quarters in B.C for a joint announcement together. My company, Coulson Group owns & operates the largest specialty mission fleet of fixed wing and rotary wing aircraft in the world.

I hope you are well & healthy during these times.

I apologize to reach out like this but I have a question I am hoping you may be able to help me with as I know the PM mentioned in one of his latest speech's to reach out if anyone has solutions to help during this pandemic.

One of the business under my families Group of Companies is Coulson Ice Blasting Technologies.

We are disrupting the cleaning industry as the only manufacturer in the world to create ice blasting machines (known as the IceStorm), having developed and patented the technology for cleaning. Standard ice is loaded into our machines and then crushed into grain sized particles, fed into a pressurized air stream and blasted at high speed from a nozzle, focused at the surface to be cleaned. The technology reduces negative environmental impacts and improves the health & safety of the operators.

The IceStorm 90 uses wet ice blasting technology while our IceStorm 45 machines uses dual wet ice and dry ice blasting technology to providing cleaning and sanitization.

We are committed to providing as many machines as the government needs to provide to communities around Canada for cleaning and sanitization.

Do you know who I should or could speak to?

Kind Regards,

<image001.jpg>

Foster Coulson

Co President & COO

(250)724-7624

(250)720-5784

[www.coulsongroup.com](http://www.coulsongroup.com)<<http://www.coulsongroup.com/>>

Coulson Group of Companies Disclaimer - This message and any attachments are confidential and intended only for the use of the intended recipient(s). If you are not the intended recipient, you are hereby notified that any review, re-transmission, conversion to hard copy, copying, circulation or other use of this message and any attachments is strictly prohibited. If you have received this email in error, please notify the sender immediately by return e-mail, and delete this message and any attachments from your system. Thank you for your cooperation.

Coulson Group of Companies Disclaimer - This message and any attachments are confidential and intended only for the use of the intended recipient(s). If you are not the intended recipient, you are hereby notified that any review, re-transmission, conversion to hard copy, copying, circulation or other use of this message and any attachments is strictly prohibited. If you have received this email in error, please notify the sender immediately by return e-mail, and delete this message and any attachments from your system. Thank you for your cooperation.