

Lockington, Elliott (SPAC/PSPC)

From: Lockington, Elliott (SPAC/PSPC)
Sent: March 28, 2020 11:32 PM
To: Parmar, Dovejot (SPAC/PSPC)
Subject: FW: Benjamin Webster - COVID-19 - PPE Sourcing
Attachments: ATT00001.htm; WeChat Image_20200327091420.jpg; WeChat Image_20200327091402.jpg; ATT00002.htm; product price list-Benjamin(1).xlsx; ATT00003.htm

- Elliott
PSPC
Minister Anita Anand
Elliott.lockington@canada.ca

----- Original message -----

From: "Erskine-Smith, Nathaniel - Personal" <[REDACTED]>
Date: 2020-03-28 9:35 p.m. (GMT-05:00)
To: "Lockington, Elliott (SPAC/PSPC)" <elliott.lockington@canada.ca>
Subject: Fwd: Benjamin Webster - COVID-19 - PPE Sourcing

Elliott - as mentioned, here is a lead worth someone following up on. I have no idea how competitive the quality or price will be, but this was passed on to me by a lawyer and friend at Osler, and his connection to the supplier is an emergency room doctor.

Again, no idea where it leads but please make sure someone checks it out.

Nate

From: Nathaniel Erskine-Smith <[REDACTED]>
Date: March 28, 2020 at 2:59:18 PM EDT
To: Erskine-Smith, Nathaniel - Personal <[REDACTED]>
Subject: Fwd: Benjamin Webster - COVID-19 - PPE Sourcing

----- Forwarded message -----

From: Welsh, Patrick <PWelsh@osler.com>
Date: Sat, Mar 28, 2020 at 1:59 PM
Subject: Fwd: Benjamin Webster - COVID-19 - PPE Sourcing
To: Nathaniel Erskine-Smith <[REDACTED]>

Hi - please see below. His number and contact info are below and I think you can probably forward it along (it's long but skimmable).

Patrick G. Welsh

Tel: 416.862.5951 | pwelsh@osler.com

Osler, Hoskin & Harcourt LLP | Osler.com

Sent from my iPhone

Begin forwarded message:

From: Ben Webster <bwebster@maestro.tech>
Date: March 28, 2020 at 13:46:49 EDT
To: "Welsh, Patrick" <PWelsh@osler.com>
Cc: Matt Runnalls <P[REDACTED]>
Subject: Benjamin Webster - COVID-19 - PPE Sourcing

Hi Folks,

Quick about me:

My name is Benjamin Webster. I'm an advanced product developer for technology companies globally. I've spent 6 months or more per year, for the past ten years in APAC 'making things'. I'm front lines battle hardened.

I have never built masks, because there's not a high demand for innovation in that space (that might change!). However, I've dealt with all the materials used in masks at medical grades. See: the materials are formed and used as components in more complicated products.

I have colleagues that are traders in the medical device industry, and hundreds of factory contacts on the ground in southern China.

Offer:

Please let me help expedite PPE to front line workers during this pandemic. If need be, I'll fly over to mainland and get in the trenches myself and report directly to gov't officials.

Traditional supply chains are not up to it. We know this because there's a shortage on the front lines and there's no shortage on the supply side.

From a single point in my network can have:

100,000 KN95's @ 'about \$1 USD' (pricing is fluctuating by the hour and the worst thing you can do not secure capacity, it's only going in one direction for the next couple of weeks)

100,000 surgical masks @ 'about \$0.50 USD'

on a plane within one day of deposit, with the ability to ramp that to 500,000pcs per day for both.

Again, **ONE factory**. If you let me help, I can scale this idea up and help the gov't eliminate the PPE problem while developing strategies for hedging against poor quality products, etc..

Here's a Google Drive link from a third party trading/manufacturing company based in Guangzhou. Founder is a Canadian guy.



[MorphoMFG - Medical Items Proposal .pdf](#)

Attached are some other examples of PPE available now from a relatively large conglomerate in China. I'm expecting to get a direct line to capacity at a Chinese state owned factory that supplied Wuhan front line workers in the next day or two.

I have **many more examples of this basic PPE**, and a colleague in Shenzhen confirmed with me that he has a line on ventilators at scale.

Please let me know how I can help. I'd like to do something for the health and welfare of my fellow Canadians.

Ben

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Benjamin Webster
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