

Lockington, Elliott (SPAC/PSPC)

From: Domenic Sirignano <ds@entinvestment.com>
Sent: March 25, 2020 10:11 AM
To: Parmar, Dovejot (SPAC/PSPC)
Cc: Peggy Assad
Subject: Re: Potential supplier of KN95 Face Masks

Good Morning Peggy and Dove

I wanted to share this information with both of you

We have secured a reduction in the pricing of KN95 FDA CE Class 1 masks by our making a minimum volume commitment to the factory - and by our asking the FDA to fast track NIOSH approval of N95 FDA CE Class 2 masks for the manufacturer. The factory very much wants to secure NIOSH approval from the FDA/CDC - who want to see end user pricing down. (my contacts in California have contacts to get this on track)

This NIOSH fast track and volume commitment was integral in securing a reduction in per unit pricing to \$4 and with longer term commitments of recurring daily deliveries as low as \$3.65

I'm working actively with my contacts to drive these prices down even lower - and wanted to share this with you.

Thank You
Domenic
905 708 7324

On Tue, Mar 24, 2020 at 11:14 PM Parmar, Dovejot (SPAC/PSPC) <dovejot.parmar@canada.ca> wrote:

Could we chat in the morning? 647-825-4894. Won't be available between 8:30a-9:30A as well as 11AM – 12PM.

Dove

Dove Parmar

Special Assistant - Ontario | Adjoint spécial - Ontario

Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand

Public Services and Procurement Canada | Services publics et Approvisionnement Canada

dovejot.parmar@canada.ca

From: Peggy Assad [mailto:P [REDACTED]]
Sent: March-24-20 7:23 PM
To: Parmar, Dovejot (SPAC/PSPC) <dovejot.parmar@canada.ca>
Cc: Peggy Assad <P [REDACTED]>; Domenic Sirignano <ds@entinvestment.com>
Subject: Fwd: Potential supplier of KN95 Face Masks

Hello Dove,

I approached Amy Butcher in Honourable Garneau's office with an opportunity for Canada to source KN95 FDA CE Class 1 face masks; and she recommended I communicate with you. You are managing in unprecedented times; you are fulfilling incredible demands with so very limited reaction time - maybe this source for FDA approved face masks will be of assistance to you.

The Canadian contractor that could facilitate such a transaction is Mr. Domenic Sirignano of Sirignano Contracting in St. Catherines.

The manufacturer he is working with is Jiangsu Yimao Filter Media Co., Ltd., which has approval from the People's Republic of China (PRC) to export to "friendly" governments and/or NGOs. The company has been seeking to go public, and wants a recurring Western sovereign client - giving the Government of Canada an opportunity.

Jiangsu Yimao Filter Media have an existing daily capacity of 350,000-400,000 KN95 FDA CE Class 1 masks - and with the addition of a second shift approved by the PRC and certified by the FDA CE, the company can increase daily production up to 1 million masks within 10-15 days.

The Canadian Government would need to have a guarantee of orders resulting in daily shipments for a minimum of 16 weeks to get Jiangsu Yimao Filter Media Co., Ltd. to increase to that production level and likely extend the term and fixed price past 16 weeks, still with daily deliveries. There would be a need to make arrangements with the Canadian Embassy Trade Office in Beijing to coordinate daily shipment and COD payment from Shenzhen.

Please refer to attached specifications, product pictures, packaging pictures (in Chinese) and the FDA certificate. Sirignano Contracting has confirmed the FDA approval of Jiangsu Yimao Filter Media Co., Ltd. via the FDA website.

Jiangsu Yimao Filter Media is the second largest cotton mask manufacturer in PRC and has supplied Dallas Texas (750,000 units) and Tesla (250,000 units) this week and have another pending one time order of 3 million units from Germany which has not been finalized. If the German order is processed, the Canadian Government's first deliveries would be in early April. If the decision is made to proceed quickly by the Canadian Government, Jiangsu Yimao Filter Media would set aside the German offer. Delivery could be facilitated FOB Toronto early next week by commercial air freight.

As stated above, they have the resources to manufacture 1 million KN95 FDA Class 1 masks a day - and sell them to the Canadian Government FOB Toronto for approximately C\$4.31 per unit based on today's Air China Cargo rates. This price includes all export permits, fees, costs, shipping and product.

If the Government is interested in placing a priority recurring order, Jiangsu Yimao Filter Media is prepared to accommodate higher volumes on a recurring basis. The key variable is air cargo - if the Canadian Government were to order 1 million units a day, contracted cargo aircraft and/or use of the RCAF could secure the steady stream of daily deliveries. 1 million units equal 20 "skids/pallets" would fill approximately ½ a commercial cargo aircraft.

Mr Sirignano is well aware of the market conditions that exist in Canada and the U.S. regarding KN95 FDA Class 1 masks. He has strived to secure an FDA CE certified supplier who will fix a fair price and certainty as to production and delivery.

Mr. Sirignano is the technical/procurement point of contact - he is based in St. Catherines, Ontario. Our agent at Jiangsu Yimao Filter Media Co. attended Cambridge and lived in the UK for 13 years. Everyone is committed to establishing a fair market price for KN95 FDA CE Class 1 masks from the Jiangsu Yimao Filter Media Co.

If you have any questions or need additional information, please do not hesitate calling Mr. Domenic Sirignano 24/7 at 905-708-7324.

Many thanks for your consideration.

May you remain healthy, safe and maintain your energy - we are living unprecedented times and you are living this storm.

All the best.

Peggy Assad

P [REDACTED]

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Thank You

Domenic Sirignano
ENT Investments LLC
905-708-7324