

McKenna, Neil

From: Kim, Sabrina
Sent: Friday, April 17, 2020 10:00 PM
To: Stickney, Matt; Theis, Rick; Zimmerman, Shannon; Lamothe, Coll  en; Holland, Alyx; Clow, Brian; Chin, Ben; Duchesneau, Olivier; Deagle, Jordan; Khalil, Samantha
Cc: Saini, Sabina (HC/SC); leslie.church@canada.ca; Dunn, Ryan (Ext.)
Subject: Procurement Call - April 17

Hi – pls see below for a summary of tonight’s call.

Few things – still quite a few quality issues with the KN95s from China (500k did not pass the efficiency test). More samples have been sent for testing in any case.

Good news – NRC confirmed domestic quality control testing can start taking place this weekend (they’ve just received the machines). Once the guanidinium comes in from China – Luminultra will be producing enough reagent to cover 7.5 million tests which gives us 15 weeks worth of testing.

Officials said they haven’t heard any concerns from P/Ts on swab shortages lately. We’re also in much better shape on swabs than we were in last week (full update at the end). Officials are aiming to have an analysis of how many surgical masks the general public will need when the economy starts to slowly re-open (currently, South Koreans consume 90m surgical masks per week).

Also – here’s a newer update from Leslie’s officials that just came in (thanks Leslie!):

- Cargo Jet landed in Hamilton
- National Air should land in Pearson in next hour
- Reagent chemical is cleared and ready to load on Air Canada commercial cargo and scheduled to depart at 3:55AM arriving Pearson 6:30PM tomorrow (Saturday)
- 1M Tango N95 masks returned from Bollre warehouse to factory for quality control. Tests being conducted by Tango on next shipments to reduce the risk of poor quality.
- Truck line up at Shanghai airport over 40hrs long.
- CargoJet temporary permit will end Thursday. Application for extension or permanent status being handled by Embassy. Will know early next week. Meanwhile, in discussion with Air Canada to book replacement flights for late next week.
- Next two flights leaving Shanghai on Saturday (Air Canada and CargoJet)

Call Summary

New orders

- N95 NIOSH – 14 million masks to come over the next three weeks from China
- Finalizing deal on 50 million surgical masks
- Bought 50 million vinyl gloves
- Going to start to focus more heavily on things like thermometers, standing order for 15 million bags of various sizes
- Fair bit of domestic procurement lately – notably the Stryker deal that was closed quickly
- 14 proposals being looked at for Cdn domestic production of face shields – 9 out for signature tonight
 - o Order for 40 million face shields collectively – will be a nice story hopefully for tmrw or the day after

Flights

- **Two flights coming in tonight – 9pm & 930pm (Hamilton & Pearson)**

- Between the two, about 2.7 million KN95s from TANGO and 65k Primed protective coveralls
- Some products for other jurisdictions on these flights too
 - Various loads of masks & gowns for QC and ON in one of the flights & various loads of masks & medical accessories for QC on the other
- Some products for Red Cross also on these flights (on one – masks & isolation suits; on the other – masks)
- Two flights leaving Shanghai on Sunday
- Some delays entering the airport at Shanghai
- We've slowed down delivery of N95 deliveries of TANGO masks in light of the challenges
 - Some of the masks have been returned to factories for quality assurance checks

FAC update

- Still grappling with some of the quality issues with KN95s from TANGO
- 500k came back at 94.8% from efficiency tests (none of them tested above 95 so they cannot be used for now; will keep as a last resort)
- We have sent more samples out for testing
- Every province has given us a final order on Stryker – the supply perfectly equals demand (82 machines to satisfy 82 P/T demands)
- Bell Canada wants to offer 2 million KN95s – will give some directly to provinces and some to us
 - 2 million is the # of masks received in total by P/Ts and by the fed gov
 - We're getting 500k directly to ON, 500k to QC and 500k to us, not sure about the fourth 500k g
 - Note that these masks still need to be tested
- **NRC said domestic testing capacity is going to be operational this weekend** (they've received the machine & it is being set up as we speak)

Reagent

- Things are going well
- Extraction reagent from Luminultra continues to be on schedule
- They will move to 500k tests every Monday for shipment beginning the week of April 27th
- Expect 3 tonnes of guanidinium to arrive tmrw from China – with that 3 tonnes in hand – Luminultra will be producing enough reagent to cover 7.5 million tests which gives us 15 weeks worth of testing

Swabs

- Haven't heard any P/T pressures on swab shortages lately
- We sent two more King Fisher testing machines to QC so they now have 4; also some to NS
- Medicom will provide 44m masks for us; note that QC is also buying 60m masks from Medicom per year – so they're a major Cdn mask supplier
- **Important to note that South Koreans consume 90 million surgical masks per week right now**
 - When will we get an analysis on how much Canada will need?
 - Hopefully a draft early next week; will be an important piece when we gradually re-open the economy
- 3M regular 500k shipment to P/Ts will take place this weekend unimpeded from the U.S.
- Contract getting finalized on swab sterilization with company in Maribel, QC (in context of 300k faulty swabs)
- Overnight, Puritan (premier swab maker) said they'd augment our initial order for 100k swabs & add an additional 100k swabs
- DB also gave us another 170k swabs
- So between Puritan & DB – we were able to procure 270k swabs overnight
- We're also negotiating 2-3 million swabs from South Korea
- Also working on swab order for a smaller amount with a Japanese swab maker
- Finalizing a contract for UAE for about half a million swabs
- So we'll have about 11.8m swabs procured

- With additional swabs from South Korea, Japanese and UAE – that means hopefully another 3 million & a close to steady supply over the next few weeks of about 14 million swabs

Other

- PHAC said that this week, we'll ship 1.1M N95 products to P/Ts. PM said it in his remarks earlier. Safe to say this happened if he's asked?
 - There have been no problems with deliveries this week so yes – safe to say that is right.

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