

McKenna, Neil

From: Kim, Sabrina
Sent: Wednesday, April 1, 2020 8:58 PM
To: Stickney, Matt; Theis, Rick; Holland, Alyx; Clow, Brian; Wagner, Elise; Lamothe, Colleen; Tran, Thi
Subject: Procurement Call - April 1

Hi – pls see below for a summary of what was discussed on tonight’s procurement call.

Can/U.S. Ventilators update:

- Champagne spoke with ZOLL Chairman; no power to deliver on contractual obligations
 - o Sounds like DoD assigned contract to HHS
- **Good news** – Troy Crosby (ADM MAT) spoke with Ellen Lord (DoD counterpart)
 - o Quick, 3 minute call
 - o Lord advised to call back to the company, said we’d get a diff answer
 - o Said Act is supposed to factor defence allies, Canada is an ally
 - o Because there is reference to defence allies – important to indicate, if asked, that the ventilators will be used for the Respiratory Care Unit project that DND is working on with PSPC
 - o **Next steps:** PSPC to reach out to the company again and ask about delivery timelines (hopefully we’re back to April, not July)
- DPM and Lightizer spoke today; said he’s open to working with us; will reconnect tmrw

Other updates:

- New orders: 10 million N95s from M3; 500,000 safety goggles
- Better line of sight on gowns
- 1.02 million surgical masks, 90,000 N95 masks coming
- We thought we had an order of 700,000 swabs – it looks like there was a paperwork error and it may actually be 300,000 swabs
- There is a flight coming into TO Monday night with materials and we are trying to put one in between too
- **BC and ON need logistics help – can’t just leave it to supplier to figure this out**
- **We are running into problems with shipping reagents from abroad – cargo companies not willing to ship – folks are in talks with Air Canada & Cargo jet**
- **Questions about whether our TANGO N95 mask order will be able to make it – there are some problems with new export restrictions**
- There are two specialty chemical manufacturers in Canada who are looking promising re: reagent assistance domestically
- **Bauer can help with face shields**
- What is being delivered to each province? How are we distributing what we have?
 - o It is by population
- CBC (?) has been able to identify that they have N95 masks in their inventory – mostly in MTL, 30,000 – which is good news
- **Results back from the National Microbiology Lab re the Ali Baba donation – the masks meet specs.**
 - o Some surgicals (300k), some N95s (200k)
- Provinces are willing to accept expired N95 masks.
 - o Those will also be allocated and shipped to the provinces starting tomorrow.
- **CBSA has identified 90,000 N95 masks and is willing to swap for surgical masks.**
 - o They are in 9 areas of the country. Will deliver directly to the provinces.
- **GAC dental branch has some PPE – they will be delivering surgical masks to Boucherville (QC) tonight.**

- Status update on the Medicom masks? Are they in Canada?
 - o That is our understanding, will need to check
- **Tomorrow we are shipping ventilators to QC & ON – 55 each – and we’ve already shipped some to BC**
- **Amazon / Canada Post contract was signed today – they will help with delivery**
 - o We have asked for a simple tracking chart from them
 - o We will have eyes on every shipment now
- Fabric for domestic gown production can be definitively nailed down tmrw.
 - o **Many textile and apparel firms have given a positive response. Moving ahead with letters of intent.**

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