

Khalil, Samantha

From: Kim, Sabrina
Sent: Friday, May 1, 2020 9:07 PM
To: Stickney, Matt; Clow, Brian; Chin, Ben; Duchesneau, Olivier; Theis, Rick; Deagle, Jordan; Lamothe, Colleen; Holland, Alyx; Khalil, Samantha
Cc: Church, Leslie (SPAC/PSPC); Saini, Sabina (HC/SC); Dunn, Ryan (Ext.); Zimmerman, Shannon
Subject: Procurement Call - May 1

Follow Up Flag: Follow up
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Hello – please see below for a summary of tonight’s call. A few things:

An N95 mask supplier who was supposed to provide 6m masks had to back out of their contract; they will return the payment.

Domestic gown suppliers have started delivering their product to PHAC – 1, 900 from George Courey were sent today (and potentially more to come this weekend), same with 5, 400 from Logistique. Tomorrow, Canada Goose is expected to deliver 33, 840 gowns & Calko will deliver 2k.

The modified & expanded contract with Luminultra (NB) has them preparing for 25m extractions (previously 2.5m), and now has them sourcing materials, preparing test kits and distributing them to the NML (rather than simply shipping reagent to the NML, who would then prepare & distribute the kits afterwards). Contract is now for 50 weeks (rather than 10).

380k surgical masks that Taiwan donated to the Red Cross were tested & failed. GAC is aware. The masks can still be used as face coverings – the Red Cross will send them to P/Ts.

ISED is doing a lot of work to make sure we have enough domestic capacity on swabs (much like with the chemicals and the reagent). Two “trial” swab samples that were domestically produced were sent to the NML, and have since been tested & approved. Work is being done so they can start manufacturing more & officials hope they’ll be able to do this over the course of the next 4 weeks. Three other trial swab samples are with the NML, and more are on their way.

There are 5 – 6 companies who have approached ISED about setting up facilities to produce N95s in Canada, including 3M, priMED and Honeywell. Process is underway. Someone had heard Honeywell’s N95s might not meet PHAC requirements – officials said they were looking into this. 3M gave their investment pitch to re-tool & produce N95s domestically at their global table today. They say the reaction was positive, and that they should have a firm answer after their next mtg on Tuesday evening.

Procurement Call

PSPC – new buys:

- 2 million Level 1 gowns with domestic supplier Samuelsohn
- One contractor had to back out of 6 million N95 mask contract – will return payment
- Pama – will be able to test 120k swabs daily with their new machine
- Three LOIs this week –
 - o Diagnostics Biochem Canada Inc.
 - o MJMG Holdings
 - o Luminultra test kits
- Supplying PPE to some OGDs – some requests from IRCC, DND, RCMP

- **Domestic gown suppliers to deliver the following to PHAC this week:**
 - o Canada Goose – 33, 840k gowns to be delivered tmrw
 - o Calko – 2k
 - o Roudel – no shipments this week, but we’re told they’ll come next week
 - o George Courey – 1900 shipped today, looking to do some additional shipments over the weekend
 - o Logistique – shipped 5, 400 gowns today
 - o Stanfield – unable to confirm
- **Luminultra contract details:**
 - o Role is now for them to source materials, prepare the kits and distribute them to the NML
 - o Before their role was bulk shipments of reagent to the NML, who would then prepare & distribute the kits
 - o Original reagent contract was for 10 weeks, new contract is for 50 weeks
 - o Original contract would allow the NML to prepare 2.5 million extractions, new contract will allow for 25 million extractions

PSPC – logistics:

- 700k N95 masks and 6 million surgicals landed this morning
- Tonight’s flight is scheduled to have 170k gowns
- Long weekend in China means we won’t have flights for the next few days but UPS contract has allowed us to book five flights & identify cargo for these flights
 - o Additional Tango masks should be on one of these
- Note that cargo still has to go through customs

PHAC update:

- Amazon, Purolator and Maritime Ontario partnership – they’re now at capacity and are running out of warehouse space
- Looking to expand, as we have significant amounts of supplies coming from the warehouse
- Working with PSPC, planning an RFI, will be a competitive process
- Taiwan surgical mask donation – 380k surgical masks given to the Red Cross were tested & failed the splash test
 - o Masks can still be used as face coverings; Red Cross will send to P/Ts
 - o GAC aware
- 6 million masks from pri-MED are being re-labelled, will take some time to do this
- Tango KN95 masks from the April 17th & 18th flights are being tested
 - o 2.2 million came in, 100k have passed testing, the others are pending

Potential 3M & Honeywell on N95s production in Canada:

- Both can roughly crank out 10 million N95 masks per month
- We’re told Honeywell’s N95s don’t meet PHAC requirements – can we know what their approach is & look into this? They say they can start making masks within 2-3 months
- 3M is making an internal pitch for investment in Canada, more to come
- Pri-MED is interested in doing this domestically too

ISED update:

- There aren’t 2-3 companies interested in producing N95s domestically, but rather 5 – 6 who have approached us re: setting up facilities & the process is underway
- On swabs – much like with the chemicals and the reagent – need to make sure we have domestic capacity on swabs
- Two “trial” swabs that were domestically produced were sent to the NML & have since been tested and approved
- Looking to get them into manufacturing production – can do in about 4 weeks
- Three other sample swabs are with the NML, others are on their way
- If we can get all of these folks making swabs and we’re looking to do more than a million tests per week then we have the capacity to do that

Sabrina Kim

Issues Advisor / Conseillère en enjeux

Office of the Prime Minister / Cabinet du premier ministre

613-795-7803