

Clow, Brian

From: Gagnon, Chantal
Sent: Friday, April 3, 2020 8:17 PM
To: Clow, Brian
Cc: Ahmad, Cameron
Subject: Fwd: medical PPE exports

Hey are you ok if we say this on background?

Part of the medical supplies we send to the U.S. as part of our integrated economies include test kits, thermometers, and protective garments.

Just want to be able to give a few examples.

Begin forwarded message:

From: "Lawrence, Alex" <Alex.Lawrence@dpmo-cvpm.gc.ca>
Date: April 3, 2020 at 8:11:00 PM EDT
To: "Gagnon, Chantal" <Chantal.Gagnon@pmo-cpm.gc.ca>
Subject: Re: medical PPE exports

For sure! I get where you're coming from.

Alex Lawrence
Directeur des communications | Director of Communications
Cabinet de la vice-première ministre | Office of the Deputy Prime Minister
Alex.Lawrence@dpmo-cvpm.gc.ca

On Apr 3, 2020, at 7:54 PM, Gagnon, Chantal <Chantal.Gagnon@pmo-cpm.gc.ca> wrote:

Would you be comfortable if we said on background:

Part of the medical supplies we send to the U.S. as part of our integrated economies include test kits, thermometers, and protective garments.

Just want to be able to give a few examples.

On Apr 3, 2020, at 7:42 PM, Lawrence, Alex <Alex.Lawrence@dpmo-cvpm.gc.ca> wrote:

The below is internal messaging for our call with Pence.

I'm not sure how useable it is for comms without being edited/scrutinized first? Our political office just got this a short while ago from public service.

Alex Lawrence
Directeur des communications | Director of Communications
Cabinet de la vice-première ministre | Office of the Deputy Prime Minister
Alex.Lawrence@dpmo-cvpm.gc.ca

Begin forwarded message:

KEY MESSAGING

- ***This is not the time to close the door on partnership and collaboration in fighting COVID 19 – it is the time to ensure we have the environment to work closer together.***
- The U.S. is not immune to the impact of a disruption – you rely on Canada for personnel, critical components, materials, and finished products.

People

- Anywhere from 1,500 to 2,000 health care workers live in Windsor and commute to Detroit every day – and many others cross from Quebec to work in Upstate New York

Products

- Canada exported C\$6.6 billion in medical supplies elated to fighting COVID-19 to the U.S. in 2019 – including test kits and medical devices (see details below)

- Canadian provid critical inputs and finished products to the US market
 - Quebec based Medicom, a global manufacturer of PPE products (manufacturing gloves, gowns, N-95 respirators and face masks for the medical community) helping offset the effects of an export ban China instituted amid its fight with the new Covid-19.

 - BC-based Vanrx, has a number of orders from a number of customers in the US for pharmaceutical filling machines to support the development of Covid-19 vaccines and treatments.

- Like the US, Canada’s manufacturers have stepped up to retool and manufacture medical equipment such as ventilators and other critical products
 - Magna International Inc., Linamar Corp. and Martinrea International Inc have retooled to manufacturer thousands of ventilators.

 - Linamar, Magna and ABC have all won a contract to supply GM with parts needed to build ventilators in their American operations. They would be manufactured in Canada and then sent to the US to support their needs

- Ontario's Fellfab, traditionally manufacturing fabrics for use in aircraft and trains is producing critical medical products such as medical masks, gowns, tents-shelters & mattress covers

Research

- Canada and US are investing millions to fight the virus, with incredible results.
- Advancements made by researchers in both our countries, such as the breakthrough at Sunnybrook hospital in Toronto, will be integral to overcoming this global challenge.
- VBI Vaccines Inc., a commercial-stage biopharmaceutical company in Toronto is developing next-generation infectious disease and immuno-oncology vaccines, to develop a pan-coronavirus vaccine candidate, targeting COVID-19, severe acute respiratory syndrome (SARS), and Middle East respiratory syndrome (MERS).

Canadian exports of medical supplies to the United States in 2019

Product	Export Value
I. COVID19 test kits/instruments used in diagnostic test	777,676,407
II. Protective garments	599,986,704
III. Thermometers	44,590,005
IV. Disinfectants	4,194,673,922
V. Other medical devices	479,167,901
VI. Medical consumables	488,739,932
Total Medical Supplies	6,584,834,871