

Kim, Sabrina

From: Kim, Sabrina
Sent: Sunday, March 29, 2020 4:55 PM
To: Stickney, Matt; Theis, Rick; Holland, Alyx; Lamothe, Colleen
Subject: Supplies Call Readout - March 29

Hi friends – pls see below for a readout from today’s call. Issues team has this too:

1) PSPC UPDATE

Outside of the regular orders we’ve been tracking for – PSPC has gotten the following NEW leads in the 24 hours:

- **SURGICAL MASKS**
 - o 30 million additional, new surgical masks
- **VENTILATORS**
 - o 40 ventilators with immediate delivery from Philipps to get on a flight this week from Shanghai
- **SHOE COVERS**
 - o 50 million shoe covers
- **HAND SANITIZER**
 - o Initial order of 5 million litres from China – this is approximately half of what we were looking for
 - o Potential for testing kits too

Regular procurement orders that we’ve been tracking for & are supposed to arrive in the near future:

- **N95 MASKS FROM TANGO**
 - o Supposed to have 3 million N95 masks coming this week – wheels up from Shanghai on Monday & landing in Mtl on Tuesday, then trucked to Ottawa
 - o **Full order won’t be able to make it in time** – instead, tracking for 1 million N95 masks & 1 million surgical masks – they’re en route to Shanghai now
 - The hope is for the additional 2 million N95 masks to get on the second flight out on April 6th
- **TEST KITS**
 - o Ali Baba swabs supposed to make it to Winnipeg today; have been moved over by 48 hours now (Air Canada cancelled flight; scheduled for tomorrow’s flight)

Some logistical issues that officials are working on:

- **Cdn bank cheques:**
 - o All suppliers have been coming to Cdn banks to clear our checks before shipping our orders – which is a roadblock in getting products to us rapidly – working on fixing this
- **Customs:**
 - o Some issues with custom clearance that are being worked through with GAC
- **Exports:**
 - o China has export control & suppliers have to fill in a lot of paperwork – so there is a window of time on the export piece that we’ll need to be aware of – GAC is on it
- **Flight schedule changes:**
 - o Some issues with flight scheduling & cancellations (for example – swabs donation from Ali Baba supposed to arrive in Winnipeg today but Air Canada cancelled the flight; flying out tmrw instead)
 - o HC & TC working on distribution process – we can’t just rely on scheduled flights anymore
 - o For China flights – we’re hoping to have charter arrangements so deliveries are all within our control – goal is to get to a place where we can fill planes with Cdn orders, as well as orders made by other p/ts & donations
 - o We’re also trying to get supplies on DIRECT flights going into Canada with no stopovers

- **QC order:**
 - o QC's order that is independent of us is still having challenges getting to Canada – hopefully supplies will arrive late this week
 - o It is possible they can join one of our shipment flights this week if there is space (either tomorrow or the 31st)
- **Can/U.S. update:**
 - o 3M feels confident that they will be able to deliver our N95 mask order from the U.S. in April (as planned) and that issues in the U.S. will not disrupt their ability to do so

2) ISED / HC UPDATE ON DOMESTIC CAPABILITY

- GOWNS

- o Need to satisfy 50 million gowns needs
- o **PSPC: Traditional, standard medical grade fabric for gowns is not available globally** – will continue to trace down all possible sources but appears to be virtually no source
- o **HC: Rapidly pulling together advice on gowns vs. coveralls & whether a diff kind of fabric can be used for gowns**
 - Some orders p/ts doing independent of us don't necessarily align with what health needs are
- o **ISED: Looking into three fabric producers in Canada that can make large quantities**
 - Not necessarily medical standard but an attractive alternative
 - Need to decide in the next day or two with HC if this fabric is acceptable
 - From producers we've lined up (Canada Goose, Stanfield etc.) – trying to figure out what they can do & how much they can do
 - There are other major textile producers in Canada that we can bring online, just need to get a sense of needs from HC first
 - If we are to bring in textile producers from QC – need to remember they're not "essential" so if we stand them up and get them back to work, need to talk to province
- o **HC to also provide guidance on best practices re: rationing of gowns / gown re-use**
- o Work to explore fallbacks should everything else be insufficient for ex:
 - heavy duty garbage bags (need read from HC if viable)
 - available technologies in Canada for the sterilization & re-use of equipment (Magna & other manufacturers can do this)

Side note: Chris Fox: Need to get guidance to p/ts about what HC says is a "proper medical use" and what is medical grade versus not. For ex: AB sent guidance for healthcare workers – unclear if it is based on our guidance. Also, P/Ts also want broad guidance that does not just speak to the health sector but also beyond.

- HC: We have guidance for healthcare workers, although certain jurisdictions have gone slightly beyond the guidance in terms of usage; we've also put out guidance in terms of essential services on our website

- REAGENTS

- o Important week for reagents
- o Will receive recipe from a company – testing platform used in ON & QC – jumping on that today
- o Once we have the recipe – we'll need to make sure we have the procurement supplies to make our own reagents for testing in Canada
- o Mid-week next week – we'll have a sense of what the production schedule will look like moving forward
- o **Matt: When will ON & QC hit their next crucial point of need?**
 - HC: Spoke with each provincial laboratories yesterday to determine when they'll hit the wall – they have one week's worth of reagents; hoping to meet demands within a week's time

Testing capacity in general:

- Jurisdictions are ramping up their testing capacity
- We were working on a scenario where 20,000 tests per day was full testing capacity
- This decentralization of COVID-19 testing has jumped up to 50,000 tests per day

- We are now re-calibrating in terms of what we need to provide in terms of reagents to meet that demand
- **Will have better sense of what that looks like over the next few days**

3) ONTARIO VENTILATORS ISSUE

- Company called O2 that makes ventilators – only good for 18 hours at a time, not typically meant for COVID patients
- Too small to produce in volume – we were looking, with the auto sector, to expand their production but this didn't pass due diligence tests of ISED & PSPC
- Auto sector still keen to push ahead so province & auto sector went ahead – they're going to work together and procure 10,000 ventilators with this company and could announce as early as tomorrow
- At this point – we think this is a thing that has value – it has validation from the Health perspective – so the question is – do we work with ON & the company & the auto sector and get in on this by incurring the full cost but having ability to have the ventilators as part of the national allocation strategy?
- Consensus is – yes
- Next steps: Chris Fox, Health DM to engage with counterparts, as well as political staff to do the same today

4) Other:

- HC – we've asked provinces to give us an inventory of what they've got – we want to honour their orders but we need to make sure near-term needs are satisfied and we don't know what specifically they are without a full inventory

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