

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: May 22, 2020 3:29 PM
To: 'info@maskprotectionagainstcovid19.com'
Subject: RE: N95 masks for federal procurement

Thank you Michaël,

I understand that it has been a frustrating process. I am here to help you in the process.

If you do not hear back from the department within the next 2-3 days, please let me know and I will follow up.

Best,

Chelsea

From: info@maskprotectionagainstcovid19.com [mailto:info@maskprotectionagainstcovid19.com]
Sent: May 22, 2020 3:04 PM
To: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Subject: Re: N95 masks for federal procurement

Dear Madam Kusnick,

Above all, I wanted to show you all my sympathy and respect for your devotion to our cause.

I am writing to you today to share with you the exasperation of doctors who, are well informed of our situation and who share my daily life with the authorities of Canada.

For almost a month, the group of investors that I represent and I have been devoting our days to promoting our hospital equipment and, more particularly, our 3M 1860 N95 respirator masks, which we sell almost cost price.

We are requesting a minimum order of five million to amortize air transportation and maintain a unit price per mask of \$ 3.95 USD only for Canada.

By way of comparison, doctors who wish to obtain 3M N95 1860 masks at their expense must pay three times more, to continue practicing safely.

We could supply Canada for one year only with our stock in Hanoi.

A simple letter of interest to our offer could allow us to reassure the actors of this project and maintain our priority in Canada.

We informed all the political classes, the orders, the Department of Public Health of Canada. But nothing is moving. So far, we have favoured Canada. But, due to the lack of responsiveness of the administrations concerned, my partners and I have decided to respond favorably to an offer from the United States and which we should implement within the next week.

I wanted to share with you again the exasperation of these doctors, these women and men working at different levels of our society, who followed our initiative day after day, who opened doors for us at the highest level of the Administration of CANADA, but despite all that, the only answer we got is a long and frustrating silence.

Yours faithfully,
Michael Catrouillet

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info@maskprotectionagainstcovid19.com
514 839 7971.

On 2020-05-15 4:07 p.m., info@maskprotectionagainstcovid19.com wrote:

Dear Madam Kusnick,
I write on behalf of the company Maylawi International corp. As the marketing and sales director. We officially launched this new website maskprotectionagainstcovid19.com last month, dedicated explicitly to managing N95 certified mask needs, and other types of masks less popular than the N95, such as Nanofibre for Canada.
The company Maylawi International corporation is the exclusive representative of Tran Luu Petrol and Oil Ltd., Co., for Canada.

Tran Luu Petrol and Oil Ltd., Co.
Organizes from Vietnam the production of FDA, CE certified mask and distribution worldwide and other activities in connection with petrochemical products.
By combining the know-how of this manufacturer and the means of communication and organization that we have, we can offer the best at the lowest cost.
Now that you know the context let me introduce you to our flagship products.

N95 certified masks:
unit prices of \$ 2.35 USD for a minimum order required (transport included).
The masks are each in waterproof bags and delivered by default in a box of 27.
Disposable mask (Not reusable)
Duration of 8 hours.
Packaging and quantity per box, customizable as needed!

Nanofiber masks: Also FDA certified, unit price, starting at \$ 1.85 USD, for a minimum order required (shipping included).
The masks are each individually wrapped and delivered by default in a box of 40.
Disposable mask (Not reusable)
Duration 24 hours.
Packaging and quantity per box, customizable as needed!
For N95 and nanofiber masks (FDA certified), We can produce and deliver 5 million N95 masks and 10 million nanofibre masks per week in Canada.
In June, our weekly delivery will be 10 to 15 million masks for N95 and exclusively for Canada. our masks meet 100% the requirements of Specifications for COVID-19 Products (Commercial N95 NIOSH)

But before going further, could you send us a letter of intent (LOI) so that we can provide you with all the certifications relating to our masks but also the quantity desired and your target price, as well as the delivery staggering.

As previously mentioned, we can currently send 5 million per week and very soon (in June)10 to 15 million to meet the demand exclusively in CANADA.

Thank you very much for your interest in our company, and we hope to become your supplier for N95 masks.

I remain at your disposal if you wish to obtain more information.

Yours faithfully,
Michael Catrouillet

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info@maskprotectionagainstcovid19.com

514 839 7971.

On 2020-05-14 15:33, Kusnick, Chelsea (SPAC/PSPC) wrote:

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Hello,

Your company was passed along to our office as a possible supplier of N95 or surgical masks for procurement.

Could you please provide us with more information about the masks you supply and if you would be interested in working with us.

Thank you very much.

Sincerely,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand
Minister of Public Services and Procurement Canada | Ministre des Services publics et de
l'Approvisionnement
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