

Lockington, Elliott (SPAC/PSPC)

From: Lockington, Elliott (SPAC/PSPC)
Sent: March 20, 2020 3:54 PM
To: Milner, Graham (FIN)
Subject: RE: Local manufacturing of COVID face shields (Ottawa)

Categories: Red Category

I would suggest you also send them to bain's team as they are a new supplier and aren't in this market yet.

- Elliott
PSPC
Minister Anita Anand
Elliott.lockington@canada.ca

----- Original message -----

From: "Milner, Graham (FIN)" <graham.milner@canada.ca>
Date: 2020-03-20 3:21 p.m. (GMT-05:00)
To: "Lockington, Elliott (SPAC/PSPC)" <elliott.lockington@canada.ca>
Subject: Fwd: Local manufacturing of COVID face shields (Ottawa)

Heya, my boss is going to send this to your boss and your PS. But wanted to give you a heads up.

Sent from my iPhone

Begin forwarded message:

From: Adrian Schut <adrian@canadianainnovations.ca>
Date: March 20, 2020 at 3:05:16 PM EDT
To: "Milner, Graham (FIN)" <graham.milner@canada.ca>
Subject: Local manufacturing of COVID face shields (Ottawa)

Good afternoon Graham,

Catherine provided me with your email address. Thank you for agreeing to pass this on to your procurement team.

I run a custom product manufacturing shop near Ottawa under the name of Canadiana Innovations. We specialize in creating start to finish products, from new and reclaimed materials.

Given our experience in working with uncommon materials and creating new designs, we are prepared to immediately take on manufacturing of face shields and other PPE.

Our manufacturing shop includes multiple industrial cutting lasers (CNC), and other commercial cutting and manufacturing equipment. We manufacture products in the hundreds to tens of thousands. Our shop, which is located outside of Almonte, ON, is well set up to work with rigid materials, so face shields are something we can easily produce with little to no retooling. We have shut down all other production, in line with government recommendations. As a result, we are able to start at any time.

While we can provide manufacturing services, we need details from government or industry about exactly what is needed and how we can collaborate to make it happen quickly.

If interested, I would be happy to speak to government procurement staff at their earliest convenience. I can be reached at 613-619-9107.

Thank you,

Adrian

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Adrian Schut
Owner and CEO



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