

## Lockington, Elliott (SPAC/PSPC)

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**From:** Taipalus, Madison (SPAC/PSPC)  
**Sent:** March 24, 2020 4:50 PM  
**To:** Tracey Kelly  
**Cc:** Terry.Rachwalski@albertainnovates.ca  
**Subject:** RE: ventilator designs

Hi Terry ! Nice to hear from you! Hope you're staying safe and everyone is doing well!

Thank you for showing interest in providing services and products related to the COVID-19 pandemic. In addition to leveraging existing sources of supply, PSPC is now proactively engaging industry to help meet Canada's needs.

Many of us are receiving information from potential suppliers or individuals with helpful information on the COVID-19 response. I invite you to this website: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>. As this website will continue to be updated, I encourage you to check back for new information that may be posted.

My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve. I have informed my team in Minister Anand's office of your proactive reach out.

Please do not hesitate to follow up with any questions, or share any relevant information that I can include in while tracking procurement opportunities (i.e. specific products, quantity available, production capacity).

If you are looking to get certification or licensing of a medical product, I can redirect you to Health Canada and Minister Hajdu's office. If you are looking for funding for manufacturers to re-tool to create a product to support Canada's response to COVID-19, I can redirect you to Innovation, Science and Industry and Minister Bains' office.

Hope this information helps!

### Madison Taipalus

*Regional Advisor – Western and Northern Canada / Conseillère régionale - Ouest et Nord du Canada*

Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand

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**From:** Tracey Kelly [mailto:tracey.kelly@albertainnovates.ca]  
**Sent:** March 24, 2020 16:44  
**To:** Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>  
**Subject:** RE: ventilator designs

Hi Madison,

The client has already been working with Albert Health Service and has specifications and ventilator designs provided by ICU medical staff.

The question now is where and how is this going to be funded?

Is there federal funding?  
What is the process to access?  
Thanks for any direction you can provide.

Regards  
Tracey



Tracey Kelly, BSc, BA  
*Technology Development Coordinator*

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**From:** Terry Rachwalski <[Terry.Rachwalski@albertainnovates.ca](mailto:Terry.Rachwalski@albertainnovates.ca)>  
**Sent:** March 24, 2020 2:03 PM  
**To:** [madison.taipalus@canada.ca](mailto:madison.taipalus@canada.ca); Tracey Kelly <[tracey.kelly@albertainnovates.ca](mailto:tracey.kelly@albertainnovates.ca)>  
**Subject:** ventilator designs

Madison,

Please e meet Tracey Kelly (Jansen) who is our intake coordinator for Alberta Innovates' Technology Development Advisors.

As a government agency, we work with thousands of companies in Alberta from manufacturer to tech.

Tracey is getting calls from companies who have immediate capacity to fulfill COVID19 response needs.

Can you help her navigate where these companies should go to get the designs for ventilators.



Terry Rachwalski  
*Executive Director, Entrepreneurial Investments*

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