

Lockington, Elliott (SPAC/PSPC)

From: Tom Park <tpark@medeeco.ca>
Sent: April 28, 2020 2:24 PM
To: adam.grech@dpmo-cvpm.gc.ca; Zimmerman, Shannon; Kusnick, Chelsea (SPAC/PSPC)
Subject: Re: Ventilators.

Hi Adam/Shannon/Chelsea,

I appreciate how busy you all are, but if you allow me, I just wanted to touch base because we have not heard from anyone to date regarding the ventilators we secured for Canada.

It has been a few weeks that have passed and we are concerned that the ventilators we went to great efforts to secure for Canada's battle against Covid-19 might be sold to another country because we waited too long. These ventilators are already built, packaged and boxed. There are ready for shipment.

The VG 70 ventilators are US FDA approved, on their list of approved Covid-19 equipment, on the Chinese Government's list of approved ventilators for export and available in warehouse in Beijing ready for shipment. Two weeks ago we had 700 units in the warehouse.

The units are 39K USD per unit. These prices reflect the current market for already built machines, boxed and shipped, ready to go. If you ordered machines in the past month, they will not be delivered until November and you still have to pay the full price (39K USD) up front. The machines we have are ready to go. As I mentioned to you previously, our US partner has already sold these machines to the State of Maryland.

I am available to answer any of the your questions. I can be reached at 416-660-6633.

Best Regards,

Tom Park

On Apr 21, 2020, at 5:26 PM, Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca> wrote:

Thanks Tom. I can flag this for the department today. How many ventilators do you have available currently?

From: Tom Park [<mailto:tpark@medeeco.ca>]
Sent: April 21, 2020 1:52 PM
To: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Subject: Re: Ventilator.

Hi Chelsea,

I wanted to follow up with you regarding the ventilators and our submission to the web portal you provided.

The reference number is 51793

The model ventilator has been approved by the US FDA and can be found on their official list of approved equipment. I provided you with a link to their list, below.

As you know, it is a Wild West out there for equipment; lots of promises, but no delivery. But we have them. I sent you photos of the actual ventilators as they sit on pallets. They are real. They just need documents and payment and they can be delivered in less than a week if we can secure air freight.

I just don't know how long we will be able to hold on them for.

If you can advise your intentions it would be greatly appreciated.

Best Regards

Tom

On Apr 15, 2020, at 4:30 PM, Kusnick, Chelsea (SPAC/PSPC)
<chelsea.kusnick@canada.ca> wrote:

Hello Mr. Park,

Your email below was passed along to our office to follow up.

The best way to help would be to fill out the form on this portal:
<https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> .
Once you've submitted the form, please send me the reference number you receive so I can follow up with the department for you.

Our department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

Thank you for your support.

Best regards,

Chelsea Kusnick
Parliamentary Secretary Assistant and Legislative Assistant
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand
Minister of Public Services and Procurement Canada | Ministre des Services
publics et de l'Approvisionnement
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A
0S5
chelsea.kusnick@canada.ca

Cell : 873 355 3368

Begin forwarded message:

From: Tom Park <tpark@medeeco.ca>
Date: April 13, 2020 at 1:30:14 PM EDT
To: "Zimmerman, Shannon" <Shannon.Zimmerman@dpmo-cvpm.gc.ca>
Subject: Ventilator.

Shannon,

I am a colleague of David Nur, who you spoke with last week regarding PPE.

I wanted to follow up with you on your question of whether Medeeco Ltd. could provide ventilators.

We can provide ventilators.

Our US partner, Critical Care Solutions, are bringing them in from their supplier in China with all the necessary electrical changes to operate in North America.

To give you an idea at which the speed they are moving in the US. Critical Care Solutions began discussions with the State of Maryland on Friday April 3, received a letter of intent from State on Saturday April 4 and payment for 50% of the cost on the morning of Monday April 6, who then sent the money to their supplier a few hours later. Delivery is expected this week.

I have attached two files for you. They are brochures of the two models of ventilators we can provide.

If you think we can help, please do not hesitate to reach out to me.

Best Regards,

Tom

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