

Lockington, Elliott (SPAC/PSPC)

From: Media <media@tpsgc-pwgsc.gc.ca>
Sent: October 16, 2020 5:09 PM
To: fitz-morris, James (SPAC/PSPC)
Cc: Me'Shel Gulliver Bélanger; Bryan Blom; Elizabeth Lindsay; James Stott; Sara Lacasse; Nicole Gagnon (D); Rachel Lagacé; Media
Subject: RE: For MO approval : Media response / Tier 1 - COVID 19 - Update on ventilator contracts / National Post

We'll send this to the reporter:

A1-2. The Government of Canada awarded 15 contracts for 40,547 ventilators from 5 Canadian manufacturers (Thornhill, CAE, Canadian Emergency Ventilators, FTI Professional Grade Inc., and Vexos) and 8 international manufacturers. Domestic manufacturers will produce the majority of these ventilators. In order to protect our negotiating position and commercially sensitive pricing information, **we cannot disclose details, such as number of units per contract, that would allow one to calculate unit cost.**

As of October 13, Canada has received 3,210 ventilators from its various contract. All deliveries are expected by March 2021. Public Services and Procurement Canada continues to work with manufacturers to monitor delivery progress.

Michèle LaRose

Conseillère principale, Relations avec les médias | Senior Advisor, Media Relations
Services publics et Approvisionnement Canada | Public Services and Procurement Canada
Cell: 613-415-6302

From: fitz-morris, James (SPAC/PSPC) [mailto:james.fitz-morris@canada.ca]
Sent: October 16, 2020 4:33 PM
To: Media
Cc: Me'Shel Gulliver Bélanger ; Bryan Blom ; Elizabeth Lindsay ; James Stott ; Sara Lacasse ; Nicole Gagnon (D) ; Rachel Lagacé
Subject: Re: For MO approval : Media response / Tier 1 - COVID 19 - Update on ventilator contracts / National Post

Hi,

Reporter needs this now.

If we haven't been able to confirm if the majority are domestic - please remove that part and send ASAP.

Thanks,
James

On Oct 16, 2020, at 3:28 PM, fitz-morris, James (SPAC/PSPC) wrote:

One addition and one deletion below.

Can we verify that the majority of deliveries so far are from domestic manufacturers?
If so – response is approved with that addition. If we can't verify quickly – then please omit and it is approved without.

Thanks!
James

From: Media [mailto:media@tpsgc-pwgsc.gc.ca]
Sent: October 16, 2020 2:59 PM
To: fitz-morris, James (SPAC/PSPC)
Cc: Media ; Me'Shel Gulliver Bélanger ; Bryan Blom ; Elizabeth Lindsay ; James Stott ; Sara Lacasse ; Nicole Gagnon (D) ; Rachel Lagacé
Subject: For MO approval : Media response / Tier 1 - COVID 19 - Update on ventilator contracts / National Post

Hi James,

For your approval please. As you are aware, the reporter is awaiting our response.

Many thanks,

Michèle

Media heads-up
National Post
Tumilty, Ryan (National Post)
Date call received: October-14-20 at 11:25
Deadline: October-15-20 at 14:00 (Firm)
Tier 1 - COVID 19 - Update on ventilator contracts

CONTEXT (for your information):

The reporter is working on a story about the government's ventilators procurement and would like some information.

We also shared the following link with the reporter: <https://www.tpsgc-pwgsc.gc.ca/comm/aic-scr/contrats-contracts-eng.html#table-13>, but he still wants to know how many ventilators each company was contracted to provide, how many they have provided and when they are expected to fill the balance of the order.

We tried to renegotiate, but the reporter is most likely filing tomorrow or Friday, at the latest. PSPC can provide a response for both questions, but we are also consulting PHAC/HC for input on Q2.

QUESTIONS / RESPONSES:

Q1. Can you tell me which companies have the contracts and how many units each company is expected to deliver?

Q2. How many ventilators have been delivered from each firm and when are the bulk of

the deliveries expected? According to the government's PPE tracker just 725 of the more than 40,000 the government has ordered have been delivered.

A1-2. The Government of Canada awarded 15 contracts for 40,547 ventilators from 5 Canadian manufacturers (Thornhill, CAE, Canadian Emergency Ventilators, FTI Professional Grade Inc., and Vexos) and 8 international manufacturers. Domestic manufacturers will produce the majority of these ventilators. In order to protect our negotiating position and commercially sensitive pricing information, **we cannot disclose details, such as number of units per contract, that would allow one to calculate unit cost.**

As of October 13, Canada has received 3,210 ventilators from its various contract. All deliveries are expected by March 2021. Public Services and Procurement Canada continues to work with manufacturers to monitor delivery progress.