

## Lockington, Elliott (SPAC/PSPC)

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**From:** Media <media@tpsgc-pwgsc.gc.ca>  
**Sent:** April 16, 2020 10:35 AM  
**To:** Harris, Emily (SPAC/PSPC); Roy, Cecely (SPAC/PSPC)  
**Cc:** Media; Jean-François Létourneau; Me'Shel Gulliver Bélanger; Elizabeth Lindsay; Bryan Blom; James Stott; Sara Lacasse; Vivianne Soubhie; Martine Skelton; Rachel Lagacé  
**Subject:** For MO Approval - Media response - LEAD: AB COMM / Tier 1 / COVID-19 - Amazon Canada procurement / Freelance

Emily, Cecely,

For MO approval, please.

Merci!

Stéfanie  
819-576-4705

### **Media response**

#### **Freelance**

#### **Wylie, Bianca (Freelance)**

**Date call received: April-11-20 at 20:55**

**Deadline: April-15-20 at 12:00**

Tier 1 - COVID-19 - Amazon Canada procurement

### **CONTEXT (for your information):**

The reporter wrote to Minister Anand hoping to obtain more details about the Amazon Canada COVID-19 agreement. She confirms having already read the background information in the [news release](#).

### **VALUE STATEMENT**

The Government of Canada is collaborating with provinces and territories on an ongoing basis to identify their needs and purchase required equipment, supplies, and services to combat COVID-19.

Public Services and Procurement Canada (PSPC) is taking an aggressive approach to buying—especially when it comes to PPE for frontline healthcare workers. This includes:

- Ordering ahead in bulk on behalf of provinces and territories
- Supplementing those orders by purchasing everything that is immediately available;
- Ramping up the domestic manufacturing capacity, through the Plan to Mobilize Industry to fight COVID-19, being led by Innovation, Science and Economic Development Canada.

This is over and above the efforts provinces and territories are taking to secure their own supply.

## **QUESTIONS AND ANSWERS:**

**Q1. How did the agreement come to be?**

**Q2. Was it a competitive bid?**

**Q3. What is the dollar value of the contract?**

**Q4. What are the specific terms of the agreement?**

**Q5. What have they been contracted to do exactly?**

**A1-5.** As part of the whole-of-government response to COVID-19, the government is leveraging private sector expertise and resources to protect the health and safety of Canadians.

Public Services and Procurement Canada (PSPC) awarded the contract with Amazon on behalf of the Public Health Agency of Canada (PHAC), which is responsible for distributing emergency supplies to the province and territories.

Following a supplier call-out issued by Public Services and Procurement Canada on March 12, 2020, a large number of suppliers offered assistance to support Canada, including Amazon. Canada also contacted other specialized suppliers to develop options to best manage the shipping, receiving, order processing, and distribution of personal protective equipment to healthcare partners. After analyzing the available options, including how rapidly they could be deployed **to deal with the emerging national COVID crisis**, we concluded that Amazon, working with its delivery partners Canada Post and Purolator, met the Public Health Agency of Canada's requirements for managing distribution of personal protective equipment and supplies.

The contract with Amazon is primarily for the use of their online ordering platform. Amazon will adapt its customer interface to allow provincial and territorial health authorities to order supplies directly through the Amazon Business Store, with oversight provided by the Public Health Agency of Canada. Orders will be delivered by Amazon's key partners Canada Post and Purolator.

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**ANSWERED on April 8, 2020.**

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protective equipment to healthcare partners. After analyzing the available options, including how rapidly they could be deployed, we concluded that Amazon, working with its delivery partners, including Canada Post and Purolator, met PHAC's requirements for managing distribution of personal protective equipment and supplies.

Amazon will process and manage orders and Canada Post and Purolator will warehouse and deliver supplies across Canada. This agreement will help to ensure that lifesaving supplies make it into the hands of healthcare workers across the country as quickly as possible, and these services are being provided at cost, without profit.

PHAC will maintain oversight on the amounts of personal protective equipment and supplies available, which provinces and territories are requesting them, and where they are being shipped.