

Lockington, Elliott (SPAC/PSPC)

From: Singh, Nanki (SPAC/PSPC)
Sent: June 2, 2020 11:12 AM
To: McKenna2, Neil (SPAC/PSPC); Gerasimov, Boyan (SPAC/PSPC)
Subject: RE: Cepheid

Quick Update: Just got a response from Peter Farrell, Executive Vice President, Worldwide Commercial Operations.

- They are in conversation with Simon Kennedy from the Innovation ministry tomorrow. Is this a related call or something different? Just something Peter mentioned.
- Friday will not work. But Peter would be glad to be available with their Canadian GM next Monday June 7th (must be a typo) in the afternoon. He will make any time after 1230pm EST.
- He didn't say anything about a time re: pre-call, I will circle back on that.
- Minister is expected in Ottawa for in-person Parliament next Monday. I will circle back with her on her preference for scheduling but she will likely not respond to any scheduling queries till after committee today

Nanki

From: Singh, Nanki (SPAC/PSPC)
Sent: June 2, 2020 10:47 AM
To: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>; Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>
Subject: RE: Cepheid

Not yet, but I'm hoping to hear back today.

I checked in for a time for a pre-call with our team and the actual call with the Minister. I just won't be able to confirm a call with the Minister till we have confirmation of cabinet but I've asked for their availability (if any) for Friday.

Stay tuned !!

From: McKenna2, Neil (SPAC/PSPC)
Sent: June 2, 2020 10:19 AM
To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>; Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>
Subject: RE: Cepheid

Hi Nanki,

Just wondering if we heard back from the company on a possible time for our pre-call with them before the Minister's call on Friday?

Neil

From: Gerasimov, Boyan (SPAC/PSPC)

Sent: June 1, 2020 11:51 AM

To: Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>; Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>

Cc: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>

Subject: RE: Cepheid

Thanks for the update. We would be happy to connect with someone from their team (e.g. chief of staff).

Boyan Gerasimov

Director of Policy | Directeur des politiques

Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et
Approvisionnement Canada

From: Singh, Nanki (SPAC/PSPC)

Sent: June 1, 2020 11:38 AM

To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>; Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>

Cc: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>

Subject: RE: Cepheid

Hello team,

Minister's preference for this call is on Friday after Cabinet (30 mins). I will reach out to Cepheid for what their availability is for Friday but will hold off on confirming a time till we know what time Cabinet is. As suggested, I will offer that our team connect with them beforehand.

Any flags or concerns, please let me know.

Thanks,
Nanki

From: Gerasimov, Boyan (SPAC/PSPC)

Sent: May 29, 2020 4:21 PM

To: Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>; Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>

Cc: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>

Subject: FW: Cepheid

Leslie, Nanki --

Please find below the information for the Cepheid CEO and EVP (who is the GoC liaison for potential domestic scale-up).

I suggest that Nanki email them requesting time for a call with the Minister and offering that Neil and I briefly connect with their team ahead of the call.

Does this work?

Thanks,
Boyan

Boyan Gerasimov

Director of Policy | Directeur des politiques

Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et
Approvisionnement Canada

From: David Lord [<mailto:David.Lord@tpsgc-pwgsc.gc.ca>]

Sent: May 29, 2020 2:32 PM

To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>

Cc: Christensen, Esther (Ext.) <esther.christensen@tpsgc-pwgsc.gc.ca>

Subject: Cepheid

Hi Boyan,

As discussed today, I'm sending the contact info for Cepheid President and VP.

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Warren Kocmond, President

Email: Warren.Kocmond@cepheid.com

Bio:

Warren C. Kocmond occupies the position of President & Chief Operating Officer of Cepheid.

He is also on the board of Electrogas, Inc. (former Chief Operating Officer) and Cepheid UK Ltd.

In his past career he was Chief Executive Officer & Director at Earth Renewable Energy, Inc., Chief Operating Officer at Asyst Technologies, Inc., Executive Officer at Advantest Corp. and Director, EVP-Operations & Memory Products at Verigy Ltd. (a subsidiary of Advantest Corp.), Vice President of Lam Research Corp., Vice President-Applied Global Services at Applied Materials, Inc. and Senior Vice President-Global Operations at Affymetrix, Inc.

Warren C. Kocmond received a graduate degree from the University of Southern California and an undergraduate degree from the University of Nevada.

Peter Farrell, Executive Vice President, Worldwide Commercial Operations

Phone : 408.203.1417

Email : peter.farrell@cepheid.com

Bio unavailable

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David Lord

Adjoint ministériel

Cabinet du sous-ministre

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