

Lockington, Elliott (SPAC/PSPC)

From: Singh, Nanki (SPAC/PSPC)
Sent: May 28, 2020 4:22 PM
To: McKenna2, Neil (SPAC/PSPC); Gerasimov, Boyan (SPAC/PSPC)
Subject: RE: GeneExpert

Thanks Neil, I have flipped the information to the Minister.

Are we looking for staff to be present or just a one on one call between the Minister and the CEO?

From: McKenna2, Neil (SPAC/PSPC)
Sent: May 28, 2020 3:07 PM
To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>; Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>
Subject: RE: GeneExpert

Hi all,

Just got the info.

The call is a discussion between Minister Anand and Dan Lichtman, CEO of Inter Medico, which is the company that distributes the Cepheid GeneXpert point-of-care testing platform. The goal of the discussion as I understand it is for the Minister to get a better sense of the number of test kits the company has available, and to what extent they intend to scale up their production levels in Canada. My points are attached.

From the department:

"It should be noted that our contract is with Inter-Medico, the Canadian distributor of the Cepheid product. Discussions with Cepheid are ongoing on the possibility of Cepheid installing a manufacturing capacity in Canada.

How much we have ordered?

- *In late March/early April PSPC ordered 100 Testing platforms; and 120,000 kits for the next 12 months, with an expected 10,000 kits per month. Each kit does roughly 10 tests.*

What was delivered so far?

- *19 testing Platforms; and 310 kits which equal to 3,100 tests (about 35 kits per week)*

Expected deliveries

- *NML is expecting 30 testing platforms per week, and seeking a significant increase in kits. Inter-Medico has been having weekly calls with the team at NML; along with Cepheid, to keep updated on deliverables as they become available.*

How they responded to the surge request for Saskatchewan?

- *The tests were delivered."*

Thanks,
Neil

From: Gerasimov, Boyan (SPAC/PSPC)

Sent: May 28, 2020 2:45 PM

To: Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>; McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>

Subject: RE: GeneExpert

I think Neil is still waiting on some details from the department. Neil – are you able to provide a few bullets on what the key objectives of the call would be?

Boyan Gerasimov

Director of Policy | Directeur des politiques

Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et Approvisionnement Canada

From: Singh, Nanki (SPAC/PSPC)

Sent: May 28, 2020 2:19 PM

To: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>; Gerasimov, Boyan (SPAC/PSPC)

<boyan.gerasimov@canada.ca>

Subject: RE: GeneExpert

I'm planning on checking in with the Minister around 3:30 if she'd still like to schedule the call tomorrow.

Let me know if the briefing note is done by then.

Thanks ☺

From: McKenna2, Neil (SPAC/PSPC)

Sent: May 27, 2020 3:02 PM

To: Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>; Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>

Subject: RE: GeneExpert

Working on them now! Hope to have a draft to Boyan tonight

From: Singh, Nanki (SPAC/PSPC)

Sent: May 27, 2020 2:59 PM

To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>

Cc: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>

Subject: RE: GeneExpert

Circling back,

The CEO is available for a call on Friday. The Minister has not yet indicated what her preference is in terms of scheduling.

I anticipate she will ask for speaking notes, let me know when they're ready and I'll loop back with her with the notes.

Thanks,

Nanki

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: May 26, 2020 9:49 PM
To: Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>
Cc: McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>
Subject: RE: GeneExpert

Great, looping in Neil so that he can prepare speaking notes. Neil – remember that there is a potential domestic manufacturing play. Might want to call David so that he can get you the latest from Arianne on related discussions?

Boyan Gerasimov
Director of Policy | Directeur des politiques
Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et
Approvisionnement Canada

From: Singh, Nanki (SPAC/PSPC)
Sent: May 26, 2020 9:47 PM
To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>
Subject: RE: GeneExpert

Yes, they did forward us the information.

The Minister had said yes to a call for later in the week but she did not want to schedule anything till tomorrow morning, till we had an idea of the house schedule. I will circle back with her early tomorrow morning.

This is what the dept sent us:

Dan Lichtman
Inter Medico
T [905-470-2520](tel:905-470-2520) ext. 201
dlichtman@inter-medico.com

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: May 26, 2020 9:44 PM
To: Singh, Nanki (SPAC/PSPC) <nanki.singh@canada.ca>
Subject: GeneExpert

Nanki

Just occurred to me that we were looking to schedule a call for the Minister with the CEO of GeneExpert – did you get the contact info from the department on that? They alluded to it today during the Procurement Deep Dive MINO briefing.

Thanks,
Boyan

Boyan Gerasimov

Director of Policy | Directeur des politiques

Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et
Approvisionnement Canada