

Lockington, Elliott (SPAC/PSPC)

From: Tallerico, Joel (SPAC/PSPC)
Sent: March 19, 2020 3:38 PM
To: Lockington, Elliott (SPAC/PSPC); Murdock, Kelly (SPAC/PSPC)
Subject: RE: Businesses that are not licensed to sell to the Gvt of Canada

Lorenzo Ieraci, Director General of the Office of Small and Medium Enterprises (Lorenzo.Ieraci@tpsgc-pwgsc.gc.ca)

From: Lockington, Elliott (SPAC/PSPC)
Sent: March 19, 2020 2:44 PM
To: Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>; Tallerico, Joel (SPAC/PSPC) <joel.tallerico@canada.ca>
Subject: RE: Businesses that are not licensed to sell to the Gvt of Canada

Do you have a contact info I can send them for OSME?

- Elliott
PSPC
Minister Anita Anand
Elliott.lockington@canada.ca

----- Original message -----

From: "Murdock, Kelly (SPAC/PSPC)" <kelly.murdock@canada.ca>
Date: 2020-03-19 2:33 p.m. (GMT-05:00)
To: "Tallerico, Joel (SPAC/PSPC)" <joel.tallerico@canada.ca>, "Lockington, Elliott (SPAC/PSPC)" <elliott.lockington@canada.ca>
Subject: RE: Businesses that are not licensed to sell to the Gvt of Canada

It really could be either. If it's an issue of certifying the product, Health Canada is the place to go.

It could also be that they don't have a tax number or anything in Canada (my guess). We've been seeing a lot of people who "know a guy" in China but don't have any ability to handle logistics and have no Canadian presence.

From: Tallerico, Joel (SPAC/PSPC)
Sent: March 19, 2020 2:20 PM
To: Lockington, Elliott (SPAC/PSPC) <elliott.lockington@canada.ca>; Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>
Subject: RE: Businesses that are not licensed to sell to the Gvt of Canada

Is the business not licensed or their products not licensed.

Perhaps we push them to OSME to help walk them through doing business with GoC?

From: Lockington, Elliott (SPAC/PSPC)
Sent: March 19, 2020 2:16 PM

To: Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>; Tallerico, Joel (SPAC/PSPC) <joel.tallerico@canada.ca>
Subject: FW: Businesses that are not licensed to sell to the Gvt of Canada

Suggestions?

- Elliott
PSPC
Minister Anita Anand
Elliott.lockington@canada.ca

----- Original message -----

From: "Block, Kelly - Assistant 1" <Kelly.Block.A1@parl.gc.ca>
Date: 2020-03-19 2:08 p.m. (GMT-05:00)
To: "Lockington, Elliott (SPAC/PSPC)" <elliott.lockington@canada.ca>
Subject: Businesses that are not licensed to sell to the Gvt of Canada

Good afternoon Elliott,

Passing on a question sent to me by a MP's constituency staffer ...

Constituents of the MP have contacts in China who are interested in selling medical equipment to the Govt of Canada. (I had previously sent them the BuyandSell site link.) However, these businesses are not licensed (by the Canadian govt) to sell in Canada/to Canada.

Where do they go to obtain this license? (Is this a requirement?)

Thanks for your time.

Josh

(I did my best to communicate the issue/question as it was relayed to me. Please let me know if you need any further clarification.)