

Lockington, Elliott (SPAC/PSPC)

From: Singh, Nanki (SPAC/PSPC)
Sent: May 11, 2020 3:18 PM
To: Parmar, Dovejot (SPAC/PSPC)
Subject: FW: Member of Parliament letter - COVID 19 - Benefitting Canada with technology build by The Government of Canada

From: Anand, Anita - M.P. [mailto:Anita.Anand@parl.gc.ca]
Sent: May 11, 2020 10:16 AM
To: Anand, Anita (SPAC/PSPC) <anita.anand@canada.ca>
Subject: Fw: Member of Parliament letter - COVID 19 - Benefitting Canada with technology build by The Government of Canada

From: Paul Martin <paul.martin@apxdata.com>
Sent: May 11, 2020 1:42 PM
To: Anand, Anita - M.P. <Anita.Anand@parl.gc.ca>; Vandenbeld, Anita - M.P. <Anita.Vandenbeld@parl.gc.ca>
Subject: Re: Member of Parliament letter - COVID 19 - Benefitting Canada with technology build by The Government of Canada

Hi Anita,

I just want to share what our Made in Canada solution appears to be replicated in the US https://www.cnn.com/2020/05/04/salesforce-benioff-says-rhode-island-governor-inspired-contact-tracing-tools.html?_source=sharebar%7Cemail&par=sharebar. Salesforce's software is nothing like what APX has already developed under the Canada DRDC-CSSP program. Our made in Canada for the Canadian Government front line solution has yet been looked at by Canada. Despite continuing efforts, we have not had anyone from PSPC, PHAC, NRC or other departments contact us to seriously discuss our solutions capabilities.

If you can continue to assist us to try to get Canada's economy started, that would be greatly appreciated!

Sincerely,

Paul Martin
President/CEO

APX :: Building + Onsite Data Solutions
Smart Cities :: Smarter Results - **Data that you know & trust**

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On Apr 6, 2020, at 3:53 PM, Paul Martin <paul.martin@apxdata.com> wrote:

To my Member of Parliament - Anita Vandenbeld,

Dear Ms. Vandenbeld,

I am writing to seek your support communicating to the Government of Canada how we can help Canada during the global Pandemic of COVID - 19.

APX would like you to know that in your riding, our **Built by Canada for Canada solution can help with COVID - 19**. In discussions with the Public Health Agency of Canada (PHAC), we are seeing signs that Canada will be testing as many Canadians as possible and we know our capabilities can help with tracking and tracing all tests performed in a very secure proven effective and efficient manner. What we are seeking during these difficult times is your assistance to connect with the right leaders within the Government of Canada to share what we can do to help so that Canada can take full advantage of a proven previously funded Department of National Defence - Government of Canada innovation. Our Government and Canada during COVID - 19 has the means to track and trace all Canadians who are affected and who will be tested during this Pandemic.

Our company was built with the Government of Canada to protect Canada's critical infrastructure through the Defense Research Development - Canadian Security and Safety Program. In partnership with the Government of Canada, University of Ottawa, Province of Saskatchewan and a National Public Safety association, our location based, mobile mass data solution was developed and tested to protect Canada and ensure our resiliency. The technology was successfully demonstrated and proven and it was no longer a question of if, but when could Canada leverage it.

That same solution has grown and is now servicing over 1,000 public safety users in North America including the Government of Canada. The Department of Public Services and Procurement Canada (PSPC) in the Atlantic region is using the APX built by Canada location based solution to manage all Government of Canada owned buildings for hazardous materials, critical details and much more. That same technology has **mission critical capabilities** that is fully redundant, secure and designed for all front line support operational mobile users. APX is also a Government of Canada approved secure company, we have in place a Company Security Officer (CSO) for doing business with Canada.

We hope you are as eager as we are to help during these unprecedented times and you will give us a voice with the right individuals who are leading the COVID - 19 fight within the Government of Canada.

I personally want to thank you in advance for your assistance and guidance.

Sincerely,

Paul Martin
President/CEO

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