

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: May 5, 2020 1:20 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: Personnel Protective Equipment offer.

Hi Caitlin,

Here is a company that has been supplying masks to the QC government and has an MDEL number. They can supply surgical masks, gowns and Niosh N95. I have added to the tracker, can you share with the dep't?

Thank you!

Chelsea

From: Guy Bélanger [mailto:gbelanger@groupates.org]
Sent: May 4, 2020 10:15 PM
To: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Subject: Re: Personnel Protective Equipment offer.

Hi Mrs Kusnick,

My VP based in Toronto told me that he did an amendment yesterday.

Our new number is 54926.

Regards

Guy Bélanger, Eng.
Founder and CEO
ATES Medical
Member of Group Ates: Benrikal, Ates Medical, BioLacidem and Go Medical
Research, Manufacturer, Distributor of
Coronary, Endovascular, Pneumology and ENT interventional products
50 De La Rabastalière Est, Bur 22 A
St-Bruno, Québec
J3V 2A5
Tel: 450-482-4044
Cell: 514-603-1891
Fax: 514-221-4079
Website: www.groupates.org

De : Guy Bélanger <gbelanger@groupates.org>
Date : lundi 4 mai 2020 21:49
À : "Kusnick, Chelsea (SPAC/PSPC)" <chelsea.kusnick@canada.ca>
Objet : Re: Personnel Protective Equipment offer.

Our reference number is 2431343.

They said according to specs we provide and pricing they did not want to proceed.

For example, just for your information we won 64 millions 3 ply mask at 0,85 \$/unit for Quebec Government. The average selling price for a ASTM level 2 procedure mask 3 ply: BFE:95% and PFE:95% is 1,05 \$/unit.

Regards

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De : "Kusnick, Chelsea (SPAC/PSPC)" <chelsea.kusnick@canada.ca>

Date : lundi 4 mai 2020 16:27

À : Guy Bélanger <gbelanger@groupates.org>

Objet : RE: Personnel Protective Equipment offer.

Hello Mr. Bélanger,

Thank you for reaching out to follow up with us.

Were you provided a reference number when you registered on the Buy and Sell website? Could you provide that number to me so I can follow up with our department on your submission.

Thank you,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand
Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5
chelsea.kusnick@canada.ca
Cell : 873 355 3368

From: Guy Bélanger <gbelanger@groupates.org>
Sent: May 4, 2020 4:07 AM
To: Anand, Anita - M.P. <Anita.Anand@parl.gc.ca>
Subject: Personnel Protective Equipment offer.

Hi Mrs Anand,

I got your Email. Would it be possible to help me how to reach someone who is in charge of PPE purchasing.

One month ago I registered my company on the buyandsell website. Since that no body Email us from Government of Canada for a quotation.

In April, we received a Po for 64 millions procedure Mask to be delivered beginning of May for the Quebec Province Government.

Our mask imported form China was tested by the Government of Quebec.

We rent weekly our own plan to make sur that we can supply those masks at low cost. For example this week the Quebec Government will receive 8 millions procedure masks (two planes fo 5 millions units each landed in Toronto yesterday and today) and next week 10 millions of masks will be shipped. We are planing to import over 20 millions units per week starting May 18 th.

Please find attached our PPE port-folio.

Ates Medical is a well known medical device suppliers since 12 years. We have a establishment licence from Health Canada since 12 years : MDELL: #4922.

May be we can help you to get more PPE in Canada.

For example, our suppliers could produce 6 millions surgical mask ASTM level1 or Level 2.

We could produce also 1 000 000 gowns AAMi level 1 or 2. We have 300 000 face shields in our warehouse.

We could provide your N95 with Niosh certificate from Rizhao with all documents.

We could supply you all documents (FDA, CE Mark, ASTM, AAMI etc) if you are interested to our product.

Also please find attach a letter of endorsement for Quebec Government for our custom Broker to facilitate our PPE from China.

Regards

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