

Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: April 6, 2020 3:19 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: Fwd: Coulson Ventilator

Hey,

This is a BC company that i flagged to you before, following up with new products. I put their info in the tracker when they only had cleaning equipment. Now they are able to build ventilators, and the US is interested in purchasing them. Should we escalate and have the department reach out? Let me know what you think on managing this one.

Thanks,

Madison

Sent from my iPhone

Begin forwarded message:

From: "Coulson, Foster" <foster.coulson@coulsongroup.com>
Date: April 6, 2020 at 15:00:13 EDT
To: "Taipalus, Madison (SPAC/PSPC)" <madison.taipalus@canada.ca>, "Lalli, Sangeeta" <Sangeeta.Lalli@pmo-cpm.gc.ca>
Subject: Coulson Ventilator

Morning Madison,

Sorry to bother you again.

One of our Engineer's put together a team across Canada to create a small, portable Ventilator that will be able to be used for two patients at once, opposed to the one vent per person method. In some discussion with our contacts in the US Government, it appears the US wants to get there hands on a lot of these vents from us.

Before I pull the trigger with them, I wanted to inquire if Canada already has all the vents they require or if they are still looking for more?

Regards,

Foster Coulson

-----Original Message-----

From: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>
Sent: March 31, 2020 1:55 PM
To: Coulson, Foster <foster.coulson@coulsongroup.com>; Lalli, Sangeeta <Sangeeta.Lalli@pmo-cpm.gc.ca>

Subject: RE: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Hi Foster,

Thanks for following up! I have all your info, including your buyandsell reference number, which is great. However, I know the Procurement team is purchasing specific items in order of priority, and communication with suppliers is determined by that.

I will definitely flag Coulson next time I share supplier info with the department, but I cannot guarantee a response time from the officials in Procurement.

Thank you for understanding,

Madison Taipalus

Regional Advisor- Western and Northern Canada Conseillère régionale - Ouest et Nord du Canada

Office: 819-953-1081

Cell: 613-203-3602

-----Original Message-----

From: Coulson, Foster [mailto:foster.coulson@coulsongroup.com]

Sent: March 31, 2020 12:55

To: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>; Lalli, Sangeeta <Sangeeta.Lalli@pmo-cpm.gc.ca>

Subject: RE: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Good morning Madison.

I hope all is going well.

I just wanted to touch base. I've reached out through all of the procurement channels offering our services & products and have not heard back. I submitted through our company Coulson Ice Blast.

Is there anyway to inquire if our offering was passed over or not? If there isn't interest at this time, I will stand down my manufacturing teams & local sub suppliers who were standing by.

Regards,

Foster Coulson

President

Coulson Group

-----Original Message-----

From: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>

Sent: March 21, 2020 10:57 AM

To: Lalli, Sangeeta <Sangeeta.Lalli@pmo-cpm.gc.ca>; Coulson, Foster <foster.coulson@coulsongroup.com>

Subject: RE: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Thanks for looping me in! Foster- I think we have met when I visited Coulson on Vancouver Island with Minister Qualtrough last year.

Please register on buyandsell, and our procurement officials at the department will be addressing your application as soon as they are able. My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve. I have informed my team in Minister Anand's office of your proactive reach out.

Please do not hesitate to follow up with any questions, or share any relevant information that I can include in while tracking procurements (i.e. specific products, quantity available, production capacity).

Thank you,

Madison Taipalus

Regional Advisor – Western and Northern Canada / Conseillère régionale - Ouest et Nord du Canada Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Public Services and Procurement | Services publics et Approvisionnement madison.taipalus@canada.ca
Tel: 819-953-1081
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-----Original Message-----

From: Lalli, Sangeeta [mailto:Sangeeta.Lalli@pmo-cpm.gc.ca]

Sent: March 21, 2020 13:46

To: Coulson, Foster <foster.coulson@coulsongroup.com>

Cc: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>

Subject: Re: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Hi Foster,

Thank you for getting in touch.

Public Services and Procurement is proactively engaging with industry to help meet Canada's needs, and is leading the consolidated purchase of required emergency supplies and services.

Any potential suppliers or individuals with helpful information on supporting the COVID-19 response are encouraged to visit <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> <<https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>> for more information and to share which resources they have access to to help.

PSPC is implementing flexible and innovative procurement approaches to best meet Canada's needs and is reviewing the significant number of responses to identify potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

I'm copying my colleague Madison here as well should you have any follow up questions.

Thank you for everything you are doing to help during this time.

Best,
Sangeeta

Sent from my iPhone

On Mar 21, 2020, at 11:35 AM, Coulson, Foster <foster.coulson@coulsongroup.com> wrote:

Thankyou Matt,

Appreciate you getting back to me during these times.

Sangeeta, it nice to meet you. Please let me know when we could set up a time to discuss.

I have some contacts in the White House in the US I've also been working with as I think we have a very viable solution to help with the cleaning portion of this pandemic.

Regards,

Foster Coulson

On Mar 21, 2020, at 10:22 AM, Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca> wrote:

Hi Foster,

Adding Sangeeta, who has taken over as the BC Desk for the Prime Minister.

Thank you for your note.

Matt

From: Coulson, Foster <foster.coulson@coulsongroup.com>
Sent: Friday, March 20, 2020 4:46 PM
To: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>
Subject: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Good afternoon Matt,

I met and got to know Amanda Campbell last year as the PM was going to travel to my head quarters in B.C for a joint announcement together. My company, Coulson Group owns & operates the largest specialty mission fleet of fixed wing and rotary wing aircraft in the world.

I hope you are well & healthy during these times.

I apologize to reach out like this but I have a question I am hoping you may be able to help me with as I know the PM mentioned in one of his latest speech's to reach out if anyone has solutions to help during this pandemic.

One of the business under my families Group of Companies is Coulson Ice Blasting Technologies.

We are disrupting the cleaning industry as the only manufacturer in the world to create ice blasting machines (known as the IceStorm), having developed and patented the technology for cleaning. Standard ice is loaded into our machines and then crushed into grain sized particles, fed into a pressurized air stream and blasted at high speed from a nozzle, focused at the surface to be cleaned. The technology reduces negative environmental impacts and improves the health & safety of the operators.

The IceStorm 90 uses wet ice blasting technology while our IceStorm 45 machines uses dual wet ice and dry ice blasting technology to providing cleaning and sanitization.

We are committed to providing as many machines as the government needs to provide to communities around Canada for cleaning and sanitization.

Do you know who I should or could speak to?

Kind Regards,

<image001.jpg>

Foster Coulson

Co President & COO

(250)724-7624

(250)720-5784

www.coulsongroup.com<<http://www.coulsongroup.com/>>

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