

## Lockington, Elliott (SPAC/PSPC)

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**From:** Media <media@tpsgc-pwgsc.gc.ca>  
**Sent:** July 9, 2020 1:38 PM  
**To:** Roy, Cecely (SPAC/PSPC)  
**Cc:** Media; Jean-François Létourneau; Me'Shel Gulliver Bélanger; Elizabeth Lindsay; Vanessa Audette; fitz-morris, James (SPAC/PSPC); Vivianne Soubhie; Martine Skelton; Rachel Lagacé  
**Subject:** Follow-up - Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Hi Cecely,

We are trying to identify an available subject matter expert, however we wish to confirm the appropriate scope on this request. It would be best for our team at media relations to be in direct contact with *Reuters* to get clarity on the desired technical interview, seeing as we have already provided so much information.

What an SME could speak to is our responsibility on supply management from beginning to end. For example, we could provide context on the environment, confirm that we are buying large numbers with unknown suppliers, and that we adjust as we learn.

There is a few considerations:

- We have already provided detailed answers on process, and haven't much more to say
- We wish to stay clear of any diplomatic angles as that is not our expertise.

Let us know if you want us to continue to pursue this interview approach. If so, are you comfortable with us reaching out to the reporter?

Thank you,

Stefanie

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**From:** Media  
**Sent:** July 8, 2020 11:52 AM  
**To:** Cecely Roy <[cecely.roy@canada.ca](mailto:cecely.roy@canada.ca)>  
**Cc:** Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Vanessa Audette <[Vanessa.Audette@tpsgc-pwgsc.gc.ca](mailto:Vanessa.Audette@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>; Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>  
**Subject:** RE: REVISED: For MO approval - Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Hi Cecely,

The following response was sent to the reporter a few minutes ago.

From the outset of the pandemic, we have evolved and adapted our approach to ensure the goods we've ordered make their way back to Canada.

We have an agreement in place with Bolloré Logistics Canada Inc. to provide transportation, receiving, storage services and support with customs clearances on the ground in China. Oversight is maintained throughout the process from the

point of pick up from the supplier until supplies are loaded onto the plane and it departs. The first flight under this agreement arrived on April 1<sup>st</sup>.

In early April, we also put in place an agreement with Deloitte Canada for services related to tracking and managing logistics, and assisting with due diligence in support of procurement related to the Government of Canada's response to COVID-19. This end-to-end approach includes working with Canadian airline partners Air Canada and CargoJet to bring the cargo back to Canada.

The Government of Canada liaised with Chinese authorities to facilitate exports of personal protective equipment (PPE) and other medical supplies to Canada. For instance, the government assisted Canadian partners with obtaining landing permits for flights transporting medical supplies, visas for flight crews, custom clearance, and product certifications requirements.

Global Affairs officials and third parties on the ground in China are helping to navigate the current, complex supply chain environment. They are helping to navigate and facilitate customs clearances for the supplies we purchase, ensuring smooth international transportation to Canada. We continue to leverage all diplomatic channels, and are being supported by Canadian officials' knowledge of international markets to facilitate this process.

We have recently contracted with OEC Overseas Express Consolidators (Montreal) Inc. as an additional provider of transportation and logistical support internationally. Through a competitive procurement process, PSPC is also looking to contract for a long-term logistics solution within Canada to help manage the ongoing influx of deliveries by air, by sea, and direct from suppliers to be received, warehoused and distributed to provinces.

This work is continuing while deliveries continue to arrive to ensure that Canada is ready for any eventuality when it comes to this pandemic.

Bonne journée

michèle

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**From:** Roy, Cecely (SPAC/PSPC) [<mailto:cecely.roy@canada.ca>]  
**Sent:** July 8, 2020 10:40 AM  
**To:** Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>  
**Cc:** Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Vanessa Audette <[Vanessa.Audette@tpsgc-pwgsc.gc.ca](mailto:Vanessa.Audette@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>  
**Subject:** RE: REVISED: For MO approval - Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Please see a few further adjustments below. This is approved to go out with the changes at 11:30 am. Please confirm once the response has gone out.

Thank you,  
Cecely

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**From:** Media [<mailto:media@tpsgc-pwgsc.gc.ca>]  
**Sent:** July 7, 2020 4:01 PM  
**To:** Roy, Cecely (SPAC/PSPC) <[cecely.roy@canada.ca](mailto:cecely.roy@canada.ca)>  
**Cc:** Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Vanessa Audette <[Vanessa.Audette@tpsgc-pwgsc.gc.ca](mailto:Vanessa.Audette@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>; Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>

**Subject:** RE: REVISED: For MO approval - Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Cecely,

Here are the reporter's coordinates:

Desk: +1 416 941 8196

Mobile/Signal: +1 416 938 0932

[Allison.Martell@thomsonreuters.com](mailto:Allison.Martell@thomsonreuters.com)

Could you please let me know if you give her the response? I'll indicate it in her file.

Merci!

Michèle

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**From:** Media

**Sent:** July 7, 2020 2:16 PM

**To:** Cecely Roy <[cecely.roy@canada.ca](mailto:cecely.roy@canada.ca)>

**Cc:** Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>; Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Vanessa Audette <[Vanessa.Audette@tpsgc-pwgsc.gc.ca](mailto:Vanessa.Audette@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>

**Subject:** REVISED: For MO approval - Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Hi Cecely,

Here's the revised response to address your comments; changes are in green.

Merci!

Michèle

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**From the outset of the pandemic**, we have evolved and adapted our approach to ensure the goods we've ordered make their way back to Canada.

We have an agreement in place with Bolloré Logistics Canada Inc. to provide transportation, receiving, storage services and support with customs clearances on the ground in China. Oversight is maintained throughout the process from the point of pick up from the supplier until supplies are loaded onto the plane and it departs. The first flight under this agreement arrived [on April 1<sup>st</sup>](#).

**In early April**, we also put in place an agreement with Deloitte Canada for services related to tracking and managing logistics, and assisting with due diligence in support of **procurement related to** the Government of Canada's response to COVID-19. This end-to-end approach includes working with Canadian airline partners Air Canada and CargoJet to **bring** the cargo back to Canada.

The Government of Canada liaised with Chinese authorities to facilitate exports of personal protective equipment (PPE) and other medical supplies to Canada. For instance, the government assisted

Canadian partners with obtaining landing permits for flights transporting medical supplies, visas for flight crews, custom clearance, and product certifications requirements.

Global Affairs officials and third parties on the ground in China are helping to navigate the current, complex supply chain environment. They are helping to navigate and facilitate customs clearances for the supplies we purchase, ensuring smooth international transportation to Canada. We continue to leverage all diplomatic channels, and are being supported by Canadian officials' knowledge of international markets to facilitate this process.

We have recently contracted with OEC Overseas Express Consolidators (Montreal) Inc. as an additional provider of transportation and logistical support internationally. Through a competitive procurement process, PSPC is also looking to contract for a long-term logistics solution within Canada to help manage the ongoing influx of deliveries by air, by sea, and direct from suppliers to be received, warehoused and distributed to provinces.

This work is continuing while deliveries continue to arrive to ensure that Canada is ready for any eventuality when it comes to this pandemic.

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**From:** Roy, Cecely (SPAC/PSPC) [<mailto:cecely.roy@canada.ca>]

**Sent:** Tuesday, July 7, 2020 8:22 AM

**To:** Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>

**Cc:** Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>; Vanessa Audette <[Vanessa.Audette@tpsgc-pwgsc.gc.ca](mailto:Vanessa.Audette@tpsgc-pwgsc.gc.ca)>; James Stott <[James.Stott@tpsgc-pwgsc.gc.ca](mailto:James.Stott@tpsgc-pwgsc.gc.ca)>; Leslie Church <[leslie.church@canada.ca](mailto:leslie.church@canada.ca)>

**Subject:** Re: FOR MO APPROVAL: Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Ok thanks. Given the timing, please see the revised written response below.

If it is possible to get the contact information for Allison (phone number if you have it), and send the final version of the response to me before sending that would be much appreciated.

Thanks very much,

Cecely Roy  
343-549-7293

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From the outset of the pandemic, we have evolved and adapted our approach to ensure the goods we've ordered make their way back to Canada.

We have an agreement in place with Bolloré Logistics Canada Inc. to provide transportation, receiving, storage services and support with customs clearances on the ground in China. Oversight is maintained throughout the process from the point of pick up from the supplier until supplies are loaded onto the plane and it departs. The first flight under this agreement arrived on April 1<sup>st</sup>.

On April 10<sup>th</sup> In early April, we also put in place an agreement with Deloitte Canada for services related to tracking and managing logistics, and assisting with due diligence in support of **procurement related to** the Government of Canada's response to COVID-19. This end-to-end approach includes working with Canadian airline partners Air Canada and CargoJet to **bring carry** the cargo back to Canada.

The Government of Canada liaised with Chinese authorities to facilitate exports of personal protective equipment (PPE) and other medical supplies to Canada. For instance, the government assisted Canadian partners with obtaining landing permits for flights transporting medical supplies, visas for flight crews, custom clearance, and product certifications requirements.

Global Affairs officials and third parties on the ground in China are helping to navigate the current, complex supply chain environment. ~~working with their own networks to identify and vet new sources of supply for Canada.~~ They are **also** helping to navigate and facilitate customs clearances for the supplies we purchase, ensuring smooth international transportation to Canada. We continue to leverage all diplomatic channels, and are being supported by **Canadian officials' our diplomats'** knowledge of international markets to facilitate this process.

*(Include the additional logistics supplier here)* With the increasing volume of shipments and with a focus on increasing supplier diversification, we have also contracted with **X** as an additional provider of international transportation and logistical support. PSPC is also looking to contract for a long-term logistics solution in Canada to help manage the influx of supplies by air, by sea, and direct from suppliers as they are received, warehoused and distributed to provinces.

**\*\*Add example of the guanidine procurement here for Luminultura to use in the production of reagent\*\***

As a result of this work over the past four months, cargo flights **carrying millions of items of PPE and supplies are continuing to arrive at a pace of one a day or more new arriving daily** in Canada. To date, we've received more than 90 plane loads of critical supplies, including millions of masks, gowns, and other essential PPE. We are also receiving sea shipments and to date, have received 19 shipments totalling more than 3 million litres of hand sanitizer. This is in addition to the supplies delivered directly by suppliers, shipments coming in from suppliers in from the United States like 3M N95 masks, or the millions of testing swabs from Japan and South Korea for example, as well as the ongoing deliveries of made-in-Canada face shields, hand sanitizer and medical gowns among other domestically produced goods.

This work continues while deliveries continue to arrive to ensure that Canada is ready for any eventuality in the face of the COVID-19 pandemic.

For information on the supplies being ordered and received **on schedule through to March 2021, including quantities**, visit: <https://www.tpsgc-pwgsc.gc.ca/comm/mc-cd/provisions-supplies-eng.html>

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**From:** Media  
**Sent:** July 5, 2020 12:29 PM  
**To:** Cecely Roy <[cecely.roy@canada.ca](mailto:cecely.roy@canada.ca)>; James Fitzmorris <[james.fitz-morris@canada.ca](mailto:james.fitz-morris@canada.ca)>  
**Cc:** Media <[media@tpsgc-pwgsc.gc.ca](mailto:media@tpsgc-pwgsc.gc.ca)>; Jean-François Létourneau <[Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca](mailto:Jean-Francois.Letourneau@tpsgc-pwgsc.gc.ca)>; Me'Shel Gulliver Bélanger <[MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca](mailto:MeShel.GulliverBelanger@tpsgc-pwgsc.gc.ca)>; Bryan Blom <[Bryan.Blom@tpsgc-pwgsc.gc.ca](mailto:Bryan.Blom@tpsgc-pwgsc.gc.ca)>; Elizabeth Lindsay <[Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca](mailto:Elizabeth.Lindsay@tpsgc-pwgsc.gc.ca)>  
**Subject:** FOR MO APPROVAL: Media response / Tier 1 - COVID-19 - Procurement and Logistics in China / Reuters (Canada)

Bon dimanche,

For your approval please. Response to Q3 has been provided by GAC (highlighted). New info.

Michèle  
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**Media response**  
**Reuters (Canada)**  
**Martell, Allison (Reuters (Canada))**  
**Date call received: June-30-20 at 17:30**  
**Deadline: July-07-20 at 14:00**  
Tier 1 - COVID-19 - Procurement and Logistics in China

**CONTEXT** (for your information): Reporter is trying to better understand the federal government's work procuring supplies from China during the pandemic. She is seeking details about the "on-the-ground support ... for transportation, receiving, storage services and customs clearances" that the federal government established in China early on.

Reporter has requested an interview with anyone involved in that initiative who might be available.

PSPC will lead on all questions except on Q3, which is led by Global Affairs Canada.

## **VALUE STATEMENT**

The Government of Canada is collaborating with provinces and territories on an ongoing basis to identify their needs and purchase required equipment, supplies, and services to combat COVID-19.

Public Services and Procurement Canada (PSPC) is taking an aggressive approach to buying, especially when it comes to personal protective equipment for frontline healthcare workers.

This includes:

- Ordering ahead in bulk on behalf of provinces and territories;

- Supplementing those orders by purchasing limited-availability supplies that are immediately available;
- Ramping up the domestic manufacturing capacity, through the Plan to Mobilize Industry to fight COVID-19, being led by Innovation, Science and Economic Development Canada.

This is over and above the efforts provinces and territories are taking to secure their own supply.

## **QUESTIONS / RESPONSES:**

- Q1. When and why did you decide to establish on the ground support for procurement in China? (PSPC lead)**
- Q2. What did that involve – new staff from Canada, reassigning people who were in China, setting up a new office? (PSPC lead)**
- Q3. What kind of support or approval did you need to get from the Chinese government to do this? (GAC lead)**
- Q4. What do those people do in a typical day? (PSPC lead)**
- Q5. Is the site still operating? (PSPC lead)**
- Q6. Can you share some example of critical procurement made possible because of this initiative? (PSPC lead)**

Since the beginning of the pandemic, we have evolved and adapted our approach to ensure the goods we've ordered make their way back to Canada.

We have an agreement in place with Bollore Logistics Canada Inc. to provide transportation, receiving, storage services and support with customs clearances on the ground in China. Oversight is maintained throughout the process from the point of pick up from the supplier until supplies are loaded onto the plane and it departs. The first flight under this agreement arrived on April 1<sup>st</sup>.

On April 10<sup>th</sup>, we also put in place an agreement with Deloitte Canada for services related to tracking and managing logistics, and assisting with due diligence in support of the Government of Canada's response to COVID-19. This end-to-end approach includes working with Canadian airline partners Air Canada and CargoJet to carry the cargo back to Canada.

The Government of Canada liaised with Chinese authorities to facilitate exports of personal protective equipment (PPE) and other medical supplies to Canada. For instance, the government assisted Canadian partners with obtaining landing permits for flights transporting medical supplies, visas for flight crews, custom clearance, and product certifications requirements.

Global Affairs officials and third parties on the ground in China are helping to navigate the current, complex supply chain environment, working with their own networks to identify and vet new sources of supply for Canada. They are also helping to navigate and facilitate customs clearances for the

supplies we purchase, ensuring smooth international transportation to Canada. We continue to leverage all diplomatic channels, and are being supported by our diplomats' knowledge of international markets to facilitate this process.

These arrangements are critical to the Government of Canada's response to the COVID-19 pandemic, with cargo flights now arriving daily in Canada. To date, we've received more than 90 plane loads of critical supplies, including millions of masks, gowns, and other essential PPE. We are also receiving sea shipments and to date, have received 19 shipments totalling more than 3 million litres of hand sanitizer.

For information on the supplies being ordered and received, including quantities, visit: <https://www.tpsgc-pwgsc.gc.ca/comm/mc-cd/provisions-supplies-eng.html>