

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: March 25, 2020 3:12 PM
To: Laporte, Anthony (SPAC/PSPC)
Subject: RE: Respiratory ventilator

Do you guys have a template response you've been sending to suppliers just to let them know their request has been logged?

From: Laporte, Anthony (SPAC/PSPC)
Sent: March 25, 2020 2:44 PM
To: McHarg, Kevin (Fergus, Greg - MP) <Kevin.McHarg.330@parl.gc.ca>; Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Cc: Foran, Derek (Fergus, Greg - MP) <Derek.Foran.330@parl.gc.ca>; Fergus, Greg - Personal
Subject: RE: Respiratory ventilator

Hello Kevin,

Adding my colleague Chelsea who will be following up.

Thanks,

A.

From: McHarg, Kevin (Fergus, Greg - MP) [<mailto:Kevin.McHarg.330@parl.gc.ca>]
Sent: March 25, 2020 10:09 AM
To: Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Cc: Foran Derek Fergus Greg - MP) <Derek.Foran.330@parl.gc.ca>; Fergus, Greg - Personal
>
Subject: FW: Respiratory ventilator
Importance: High

Hello Anthony,

I hope all is well.

Could someone from the Department contact Steeve?

Thank you,

Kevin

From: Fergus, Greg – MP <Greg.Fergus@parl.gc.ca>
Sent: March 25, 2020 10:04 AM
To: McHarg, Kevin (Fergus, Greg - MP) <Kevin.McHarg.330@parl.gc.ca>
Subject: FW: Respiratory ventilator

From: Steve Lavoie <slavoie@alliedscientificpro.com>
Sent: March 24, 2020 6:28 PM
To: Fergus, Greg - MP <Greg.Fergus@parl.gc.ca>
Cc: Jollyveau Tessa <jtessa@alliedscientificpro.com>
Subject: Re: Respiratory ventilator

Hello Greg,

Here is a proposition to give you an idea of the cost of 3,000 respiratory ventilators (both portable ventilators and for use in hospitals) and one million KN95 masks currently on the market, with all the current global pressures.

View the specifications here: <https://alliedscientificpro.com/shop/category/covid-19-medical-devices-195>

Total: \$75,950,350 US

Total: \$109,878,130 CAD (1.44 exchange rate)

EDC, BDC or RBC are willing to work with us.

We would require a mandate letter to begin the work.

The units are in stock as of last night, but the stocks will change tonight.

Inventories will soon be depleted and prices will rise.

As I said, time is of the essence.

Please share with authorities.

Steve

Hello Mr. Fergus,

Thank you for taking the call this evening.

This is what we're currently putting together:

<https://alliedscientificpro.com/shop/category/covid-19-medical-devices-195>

We are ready to mobilize 100% of my troops (purchasing, logistics, IT, engineers, researchers) for on-site deployment, training and technical support with regard to this equipment.

Our expertise: supply chain sourcing, logistics import, engineering and technical support (10 years' experience).

As Gatineau is well positioned geographically near Ottawa, this could work well.

Stocks and prices change by the hour on global markets for all medical equipment.

As I said, I recommend the following plan;

Have an open order with Industry Canada. Orders are sent to the suppliers, EDC guarantees the funds advanced to us by RBC for the transaction because we have to move fast with orders as stocks are soaring in the global market.

I cc-d our contact at EDC and RBC.

We need the list of needs for Canadian hospitals.

I suggest an **urgent** call tomorrow with EDC, RBC and someone from Industry Canada.

Thank you,
Steeve

Steeve Lavoie

CEO / Manager I Allied Scientific Pro

P: 1-800-253-4107 1-819-743-7851

E: slavoie@alliedscientificpro.com

A: 815 Blvd de la Carriere Office 203, Gatineau, QC J8Y 6T4

www.alliedscientificpro.com



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On Tuesday March 24, 2020 at 3:24 PM, Fergus, Greg - MP Greg.Fergus@parl.gc.ca wrote:

Hello Steve,

On behalf of Greg Fergus, I thank you for your email and offer of assistance.

We have transferred your offer to the Minister's Office, and we will get back to you as soon as we have more information.

Thank you,

Derek Foran

Adjoint du député / Member's Assistant

Bureau du Député Greg Fergus

Office of Greg Fergus Member of Parliament

From: Steeve Lavoie slavoie@alliedscientificpro.com

Sent: March 23, 2020 9:26 PM

To: Fergus, Greg - MP Greg.Fergus@parl.gc.ca; Bissonnette, Robert RBissonnette@edc.ca; Serret, Gaetan gaetan.serret@rbc.com; Jollyveau Tessa Itessa@alliedscientificpro.com

Subject: Re: Respiratory ventilator

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**Thank you,
Steve**

Steeve Lavoie

CEO / Manager I Allied Scientific Pro

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On Sunday, March 22 2020 at 12:41 PM, Steeve Lavoie <slavoie@alliedscientificpro.com> wrote:

Hello Greg,

This is Steeve, from ASP, (laser company)

To support the war effort against Covid, I looked for respiratory ventilators and found a few hundred units.

We would perhaps also like to manufacture some here in Gatineau.

I would like to talk to you and see how I can help.

Steeve Lavoie

CEO / Manager I Allied Scientific Pro

P: [1-800-253-4107](tel:1-800-253-4107) **M:** [1-819-743-7851](tel:1-819-743-7851)

E: slavoie@alliedscientificpro.com

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