

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** May 19, 2020 1:08 PM  
**To:** Gordon2, Travis (HC/SC)  
**Subject:** FW: Face shields and gowns

Hey Travis,

Sorry to bother you with this one again.

Is there a way to fast track testing of the gowns described below?

Thanks,

Chelsea

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**From:** seblais@turtlebrace.com [mailto:seblais@turtlebrace.com]  
**Sent:** May 15, 2020 3:17 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>  
**Cc:** P [REDACTED] 'Michel Tubie' <mtubie@lithobec.com>; 'Carmela Martinez' <cmartinez@mprepro.com>  
**Subject:** RE: Face shields and gowns

Hi Chelsea,

Thanks for the information on the homologation, but that part I already knew about it.

My request was for antiviral testing.

We are working on a new kind of disposable surgical gowns covered by an active antibacterial and antiviral agent. That gown will give an added protection to the wearer, but will also significantly reduce the transmission vector from passing to one room (or patient) to another.

The gown could be worn for more than one time, hence reducing the number of gowns needed in a time of shortage.

We are looking to do the testing as soon as possible so that we can start production of these gowns.

I hope you can find someone to help us help Canadian caregivers.

Here are more information.

- This new gowns will respects the norms for level 3 and 4 (liquid and blood penetration)
- Our product is composed of silver nanocrystals with a bounding agent to fix it to different surfaces.
- It already passes the AATCC 100 tests for bacteria, and has shown its great efficiency.
- Studies presented in the NBCL gives us reasons to believe that the silver can also be a great antiviral protection.

<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6264685/> <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3459690/>

If you or your colleagues need more information, they can reach me anytime.

Cordially,

Serge-Eric Blais, o.p.d.  
Les concepts orthopédiques Turtlebrace inc.  
2880, rue Cartier  
St-Hyacinthe (Québec)  
J2S 1L2  
Cell. : (819)-473-0657  
Courriel : [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)

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**De :** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Envoyé :** 14 mai 2020 15:00  
**À :** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)  
**Objet :** RE: Face shields and gowns

Hi Serge-Eric,

My colleague was very speedy in getting back to me.

All the information you need can be found here: <https://www.canada.ca/en/health-canada/services/drugs-health-products/medical-devices/covid19-personal-protective-equipment/gowns.html>

You already have an MDEL, so it's just a matter of making sure the gowns meet the standards outlined on the website.

Please let me know if you have any other questions.

Thanks,

Chelsea

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**From:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com) [<mailto:seblais@turtlebrace.com>]  
**Sent:** May 13, 2020 8:52 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Cc:** 'Francis Rouleau' [REDACTED]; Laporte, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>  
**Subject:** RE: Face shields and gowns

Hello Mrs Kusnick,

I'm sorry for the delay in responding for your request. I've tried to do an amendment to our previous form, but the system didn't want to accept our reference number. So I made an other submission.

You can find our product information under the number 57738 or 459921.

We are offering face shields for now:

Face shields

- **100% Canadian**
- 9\$/units for minimum order of 10000units.
- 20000 units/ week production capacity
- 10000 units in stock

- Meet and surpass CSA standards Z94.3:20
- **Made of recycled plastic, the shields are recyclable**

Our licence is 7450, and the product ARN 314198

We are here to stay and sale around to world. It would be nice to become an official supplier of the Canadian government. We are local!

We also have a new product for disposable surgical gowns. The gowns can be use for more then one time and are covered with and active anti-viral (and anti-bacterial) agent. **We need an official homologation, can you help us fast track the testing?**

Cordially,

Serge-Eric Blais, o.p.d.  
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**De :** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>

**Envoyé :** 11 mai 2020 14:19

**À :** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)

**Cc :** 'Francis Rouleau' <[REDACTED]>; Laporte, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>

**Objet :** RE: Face shields and gowns

Hello Mr. Blais,

Thank you for reaching out.

I invite you to fill out the form on this portal: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>. Once you've submitted the form, please send me the reference number you receive so I can follow up with the department for you.

I will pass along your details to our procurement experts who will reach out to see if we can work together to provide protective equipment to our frontline workers across Canada.

Thank you very much for your support. Please let me know if you have any questions.

Best,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement  
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5  
[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)  
Cell : 873 355 3368

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**From:** Tallerico, Joel (SPAC/PSPC)  
**Sent:** May 11, 2020 12:58 PM  
**To:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)  
**Cc:** 'Francis Rouleau' <[REDACTED]>; Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>; Laporte, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>  
**Subject:** RE: Face shields and gowns

Hi There,

I've CC'ed my colleagues Chelsea and Anthony who will be able to assist with your offer.

Thanks,

**Joel Tallerico**

Senior Policy Advisor | Conseiller principal en politiques  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
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Government of Canada | Gouvernement du Canada

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**From:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com) [<mailto:seblais@turtlebrace.com>]  
**Sent:** May 10, 2020 2:28 PM  
**To:** Tallerico, Joel (SPAC/PSPC) <[joel.tallerico@canada.ca](mailto:joel.tallerico@canada.ca)>  
**Cc:** [Anita.Anand@parl.gc.ca](mailto:Anita.Anand@parl.gc.ca); 'Francis Rouleau' <[REDACTED]>  
**Subject:** Face shields and gowns

Good day M. Tallerico,

Since the government is looking for PPE made in Canada we would like to offer our products.

We are Les concepts orthopédiques Turtlebrace, Santé-Canada #7450. We can provide face shields and single use protective gowns that meet and surpass Health Canada standards.

All our products are made in Québec.

Face shields

Production capacity : 20 000 units/week  
9 \$ /unit. Minimum order 10 000 units.

Gowns

Production capacity: 750 units /week  
Minimum order: 1500 units

Price for one unit according to order volume :

Gowns	Unit price by volume
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Size	750	3000	6000	9000	12000	15000
Large	57,26\$	53,30\$	49,36\$	45,95\$	42,99\$	40,38\$
X-Large	58,69\$	54,73\$	50,67\$	47,18\$	44,13\$	41,46\$
XX-Large	59,91\$	55,95\$	51,80\$	48,23\$	45,12\$	42,38\$

### Additional details

#### Face shields

- Size adults and childrens
- Thickness : 0,36mm
- Anti-fog
- Can be personalized

#### Gowns

Certified by CTT group to be grade 2 and 3

Cordially,

Serge-Eric Blais, o.p.d.

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