

Lockington, Elliott (SPAC/PSPC)

From: Church, Leslie (SPAC/PSPC)
Sent: March 26, 2020 11:42 PM
To: Parmar, Dovejot (SPAC/PSPC)
Subject: FW: URGENT - I have access to 50,000/day N95 and 500,000/day Surgical Masks
Attachments: Health Canada Importer MDELA FRM-0292 Oliberte Limited.pdf; Oliberte Limited Masks Details and Pricing - March 25 2020.pdf

FYI.

From: Anand, Anita - M.P. [mailto:Anita.Anand@parl.gc.ca]
Sent: March 26, 2020 7:10 AM
To: Bill Matthews <Bill.Matthews@tpsgc-pwgsc.gc.ca>
Cc: Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>
Subject: Fwd: URGENT - I have access to 50,000/day N95 and 500,000/day Surgical Masks

Hi Bill, do we still need and 95 masks? If so could you let me know and I will reply and copy you. Thank you.
Anita Anand
Member of Parliament
Oakville ON

From: Tal Dehtiar <tal@oliberte.com>
Sent: Thursday, March 26, 2020 4:32 AM
To: Anand, Anita - M.P.
Subject: URGENT - I have access to 50,000/day N95 and 500,000/day Surgical Masks

Dear Hon. Anita Anand,

I live in Oakville and own a small business in Oakville that manufacturers and distributes footwear. I'm not considered essential but have tried to pivot in these times to help and be able to work.

Through one of our partners in China, I can source N95 and Surgical masks. Capacity is 50,000/day of N95 masks and 500,000/day surgical masks. Lead time is 1 day, but with air freight about 4-5 days before I can get it here. I can manage the entire process. The product is already FDA approved and today I have applied for a Health Canada COVID expedited importers license for these masks (attached).

My challenge is that I can move quickly, but the current processes in place both Federally and Provincially and all the people involved are slowing it down. There is a task force and buy/sell site that already has a list a mile deep. Then there isn't enough people working to move through it. I have to talk to a supply chain person because they are the ones that move the product. Then the supply chain person can't help me as they don't have a medical license. Then I talk to different people with a medical license and they are fighting over who gets the commission or cut.

Frankly, it's disgusting. I'm trying to keep the lights on so my own business doesn't go bankrupt. I've already let go of staff and I'm doing what I can to help our province. I have friends that are doctors that can't work or help the patients they need because they have no masks.

Personally, I'm familiar with the grave situation as I was part of the administration team at St. Mikes in 2010 and was on the emergency response team so this situation is dear to me, because I know we have a fighting chance if we act quickly.

I can get you these masks here asap, but I need help getting through all the paperwork. The last 10 years I ran my main shoe factory in Ethiopia and while it was beauractice and challenging in Ethiopia, when there was an emergency they took care of it and fast. I would expect more and quicker action at a time like this.

To reiterate, the challenge with all the process is by the time the distributor, supply chain, etc take their cuts the price is sky high but more importantly the masks could be here. Soon, hopefully I will be back to selling and making shoes - this is not a business I'm looking to go into for the long haul. Nor politics. I just want to help before it's too late.

Already I have already secured orders for some Charities, police forces in the US and waiting on a final confirmation PO for 1,000,000 x N95 masks by the Spanish as well as Italian Government.

I spoke to my agent last night and the factory is already filling up due to requests from other governments and countries that ARE acting fast.

I will provide transparent pricing into all the costs but given I can manage the entire supply chain of getting them from China to my warehouse or your required locations, we can do this asap. I just need the OK and help moving through the channels so we get moving. Please see attached the masks and details.

I fully realize this may not be responded to, let alone timely, but on the glimmer of chance it does and we can act, I decided to write this email.

Regards,
An Oakville Resident and Business.
Tal Dehtiar

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Tal Dehtiar
tal@oliberte.com
+1.416.569.5859

