

## Lockington, Elliott (SPAC/PSPC)

---

**From:** O'Neill, Sean Matthew (IC)  
**Sent:** May 20, 2020 3:33 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC)  
**Subject:** FW: Departmental Follow-Up - May 7-14

Below is the update from our Departmental officials re: Racer

Our Policy and Ops teams are still trying to determine next steps – will let you know once confirmed

Sean

Please see below lines on each of the companies. *I would note that some of these were not familiar to us as they did not come through the portal.*

**Javelin** – The team called Jeremy Jobin of Javelin Tech on March 22 and identified the company's 3D printing capabilities. Javelin Tech is a high-potential lead but to date, there has not been any contracts signed with them to our knowledge.

**Immunimed** – This company applied to SIF COVID Stream. Did not apply through Call to Action.

**Smokepond** – Came through the department last year and again early this year to discuss an idea to build a biosimilar facility in Alberta. To our knowledge, they have not yet applied to SIF but have met with senior departmental officials (SIF ADM). Did not apply through Call to Action.

**SJ Environmental** – The company applied through the Call to Action offering to develop a pilot project to decontaminate PPE, including N95 masks, using ozone. The company was contacted on April 16<sup>th</sup> for more information. As N95 masks are single use, the proposal was rated as low potential, at the time the focus was on immediate procurement and building domestic capacity.

**Novo** - The company's L1, L2, and N95 masks proposals were recommended for approval and additional information was requested by PSPC. The company has withdrawn its L2 mask proposal to focus on the other masks. Prototypes have been requested as they are a new mask producer. We are in discussions with PHAC on next steps for inspection/testing. The company indicates it has been producing L1 masks and shipping for over a month. The L1 masks have been tested by the BC government, who has entered into a contract with them. N95 prototypes will be ready in two weeks.

**Dasglo** - was contacted on four separate occasions between April 17 and May 13 relating to offers Mr. Gurmeet Tagore submitted under 3 different company names (EG Beauty Brands, Lartiz and Dasglo). Dasglo is a newly formed company with no existing facility or machinery according to information obtained from Mr. Tagore. Mr. Tagore has indicated that he had no direct manufacturing experience, has applied for MDEL and did not have mask certification. The company needs between \$800,000 and \$1 million in financing to start operations which they intend to obtain through a bank loan after they receive a government commitment to purchase their product. Based on information provided during calls, the company is in early stages of development and has not demonstrated a business case that would indicate that they have the ability to lead the project to completion.

**McGrath Ventures Inc.-** McGrath is a food importing/exporting business with Chinese suppliers. The company was contacted on March 31 for additional information. The company was not able to confirm that their product is certified to meet Health Canada standards/regulations. Products offered include masks, thermometers and possibly other products (gloves). Based on information provided during the call, the company's offer was rated as having medium potential.

**Oceanic Releaf** – This company did not apply through the Call to Action. The department has created a new lead in the CRM and called the company today. We will provide a response once the company returns the call.

**Racer** - Racer Machinery is a Cambridge, Ontario based machine tool manufacturer that has developed an N95 mask prototype, which they have retooled to produce in large quantities. The company was initially contacted on March 26<sup>th</sup> and was also called by the N95 mask team on April 7<sup>th</sup>. They sent a follow up e-mail on April 9<sup>th</sup> indicating they received an MDEL for their mask prototype.

The department spoke to Thomas Gradek from **RHST** today. He mentioned that there a imported serological tests kits that are manufactured by Fapon in China that are currently under consideration with HC. He didn't have the names of the test kits and said he would follow up tomorrow.

RHST Industries Inc. is offering to import manufacturing equipment necessary to produce serological tests from China-based manufacturer Fapon (currently manufacture serological testing kits facilities in China). Once equipment is imported to Canada it would take 2 weeks to set-up. RHST Industries would have to acquire a new facility to manufacture the serological test kits, they plan to locate the operations in Montreal's West Island as that area would have the necessary clean room set-up to produce the serological test kits. The production capacity would be 100 000 units per week with 1 unit equivalent to one test.

At the moment, Health Canada has only approved one serological test, Diasorin Inc. which is manufactured in the US. It would be important that before pursuing this initiative Health Canada is consulted regarding the validity of the serological test kit RHST Industries is offering to manufacture in Canada. RHST Industries will follow up with ISED on May 15 and provide the names of the serological test kits that are currently being validated by Health Canada that come from Fapon's facilities in China.