

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** May 11, 2020 2:19 PM  
**To:** seblais@turtlebrace.com  
**Cc:** 'Francis Rouleau'; Laporte, Anthony (SPAC/PSPC)  
**Subject:** RE: Face shields and gowns

Hello Mr. Blais,

Thank you for reaching out.

I invite you to fill out the form on this portal: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>. Once you've submitted the form, please send me the reference number you receive so I can follow up with the department for you.

I will pass along your details to our procurement experts who will reach out to see if we can work together to provide protective equipment to our frontline workers across Canada.

Thank you very much for your support. Please let me know if you have any questions.

Best,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement  
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5  
chelsea.kusnick@canada.ca  
Cell : 873 355 3368

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**From:** Tallerico, Joel (SPAC/PSPC)  
**Sent:** May 11, 2020 12:58 PM  
**To:** seblais@turtlebrace.com  
**Cc:** 'Francis Rouleau'; [REDACTED]; Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>; Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>  
**Subject:** RE: Face shields and gowns

Hi There,

I've CC'ed my colleagues Chelsea and Anthony who will be able to assist with your offer.

Thanks,

## Joel Tallerico

Senior Policy Advisor | Conseiller principal en politiques  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
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Government of Canada | Gouvernement du Canada

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**From:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com) [<mailto:seblais@turtlebrace.com>]

**Sent:** May 10, 2020 2:28 PM

**To:** Tallerico, Joel (SPAC/PSPC) <[joel.tallerico@canada.ca](mailto:joel.tallerico@canada.ca)>

**Cc:** [Anita.Anand@parl.gc.ca](mailto:Anita.Anand@parl.gc.ca); 'Francis Rouleau' <[REDACTED]>

**Subject:** Face shields and gowns

Good day M. Tallerico,

Since the government is looking for PPE made in Canada we would like to offer our products.

We are Les concepts orthopédiques Turtlebrace, Santé-Canada #7450. We can provide face shields and single use protective gowns that meets and surpass Health Canada standards.

All our products are made in Québec.

### Face shields

Production capacity : 20 000 units/week

9 \$ /unit. Minimum order 10 000 units.

### Gowns

Production capacity: 750 units /week

Minimum order: 1500 units

Price for one unit according to order volume :

Gowns	Unit price by volume					
Size	750	3000	6000	9000	12000	15000
Large	57,26\$	53,30\$	49,36\$	45,95\$	42,99\$	40,38\$
X-Large	58,69\$	54,73\$	50,67\$	47,18\$	44,13\$	41,46\$
XX-Large	59,91\$	55,95\$	51,80\$	48,23\$	45,12\$	42,38\$

### Additional details

#### Face shields

- Size adults and childrens
- Thickness : 0,36mm
- Anti-fog
- Can be personalized

#### Gowns

Certified by CTT group to be grade 2 and 3

Cordially,

Serge-Eric Blais, o.p.d.  
Les concepts orthopédiques Turtlebrace inc.  
2880, rue Cartier  
St-Hyacinthe (Québec)  
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Courriel : [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)