

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** May 14, 2020 2:48 PM  
**To:** Gordon2, Travis (HC/SC)  
**Subject:** FW: Face shields and gowns

Hi Travis,

Along with their offer to supply face shields, this company is also looking for assistance in getting official homologation for disposable gowns they are looking to produce.

Can you give them a hand, or point me in the right direction to help them out?

Thanks!

Chelsea

**From:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com) [<mailto:seblais@turtlebrace.com>]  
**Sent:** May 13, 2020 8:52 PM  
**To:** Kusnick, Chelsea SPAC/PSPC <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Cc:** Francis Rouleau; Laporte, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>  
**Subject:** RE: Face shields and gowns

Hello Mrs. Kusnick,

I'm sorry for the delay in responding for your request. I've tried to do an amendment to our previous form, but the system didn't want to accept our reference number. So I made another submission.

You can find our product information under the number 57738 or 459921.

We are offering face shields for now:

Face shields

- **100% Canadian**
- 9\$/unit for minimum order of 10000 units.
- 20000 units/week production capacity
- 10000 units in stock
- Meet and surpass CSA standards Z94.3:20
- **Made of recycled plastic, the shields are recyclable**

Our licence is 7450, and the product ARN 314198

We are here to stay and sale around to world. It would be nice to become an official supplier of the Canadian government. We are local!

We also have a new product for disposable surgical gowns. The gowns can be use for more then one time and are covered with an active anti-viral (and anti-bacterial) agent. **We need an official homologation. Can you help us fast track the testing?**

Cordially,

Serge-Eric Blais, o.p.d.  
Les concepts orthopédiques Turtlebrace inc.  
2880 Cartier Street  
St-Hyacinthe, Quebec  
J2S 1L2  
Cell.: 819-473-0657  
Email: [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)

**From:** Kusnick, Chelsea (SPAC/PSPC) [<chelsea.kusnick@canada.ca>](mailto:chelsea.kusnick@canada.ca)  
**Sent:** May 11, 2020 14:19  
**To:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com)  
**Cc :** Francis Rouleau; Laporte, Anthony (SPAC/PSPC) [<anthony.laporte@canada.ca>](mailto:anthony.laporte@canada.ca)  
**Subject:** RE: Face shields and gowns

Hello Mr. Blais,

Thank you for reaching out.

I invite you to fill out the form on this portal: <https://buvandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>. Once you've submitted the form, please send me the reference number you received so I can follow up with the department for you.

I will pass along your details to our procurement experts who will reach out to see if we can work together to provide protective equipment to our frontline workers across Canada.

Thank you very much for your support. Please let me know if you have any questions.

Best,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement  
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5  
[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)  
Cell: 873-355-3368

**From:** Tallerico, Joel (SPAC/PSPC)  
**Sent:** May 11, 2020 12:58 PM  
**To:** [seblais@turtlebrae.com](mailto:seblais@turtlebrae.com)  
**Cc:** Francis Rouleau; Kusnick, Chelsea (SPAC/PSPC) [<chelsea.kusnick@canada.ca>](mailto:chelsea.kusnick@canada.ca); Laporte, Anthony (SPAC/PSPC) [<anthony.laporte@canada.ca>](mailto:anthony.laporte@canada.ca)  
**Subject:** RE: Face shields and gowns

Hi There,

I've CC'ed my colleagues Chelsea and Anthony who will be able to assist with your offer.

Thanks,

**Joel Tallerico**

Senior Policy Advisor | Conseiller principal en politiques

Office of the Honourable Anita Anand I Bureau de l'honorable Anita Anand  
Public Services and Procurement Canada I Services publics et Approvisionnement Canada  
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**From:** [seblais@turtlebrace.com](mailto:seblais@turtlebrace.com) [<mailto:seblais@turtlebrace.com>]

**Sent:** May 10, 2020 2:28 PM

**To:** Tallerico, Joel (SPAC/PSPC) <[joel.tallerico@canada.ca](mailto:joel.tallerico@canada.ca)>

**Cc:** [Anita.Anand@parl.gc.ca](mailto:Anita.Anand@parl.gc.ca); 'Francis Rouleau

**Subject:** Face shields and gowns

Good day M. Tallerico,

Since the government is looking for PPE made in Canada we would like to offer our products.

We are Les concepts orthopédiques Turtlebrace, Santé-Canada #7450. We can provide face shields and single use protective gowns that meets and surpass Health Canada standards.

All our products are made in Quebec.

Face shields

Production capacity: 20,000 units/week  
\$9/unit. Minimum order: 10,000 units.

Gowns

Production capacity: 750 units/week  
Minimum order: 1,500 units

Price for one unit according to order volume:

Gowns	Unit price by volume					
Size	750	3,000	6,000	9,000	12,000	15,000
Large	\$57.26	\$53.30	\$49.36	\$45.95	\$42.99	\$40.38
X-Large	\$58.69	\$54.73	\$50.67	\$47.18	\$44.13	\$41.46
XX-Large	\$59.91	\$55.95	\$51.80	\$48.23	\$45.12	\$42.38

#### **Additional details**

Face shields

- Size adult and children's
- Thickness: 0.36mm
- Anti-fog
- Can be personalized

Gowns

Certified by CTT group to be grade 2 and 3

Cordially,

**Serge-Eric Blais, o.p.d.**

**Les concepts orthopédiques Turtlebrace inc.**

**2880 Cartier Street**

**St-Hyacinthe, Quebec**

**J2S 1L2**

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