

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** March 26, 2020 1:26 PM  
**To:** Murdock, Kelly (SPAC/PSPC)  
**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Can I call you?

**From:** Murdock, Kelly (SPAC/PSPC)  
**Sent:** March 26, 2020 1:24 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Cc:** Mullan-Boudreau, Caitlin (SPAC/PSPC) <[caitlin.mullan-boudreau@canada.ca](mailto:caitlin.mullan-boudreau@canada.ca)>  
**Subject:** Re: Canadian manufacturers needed to help combat COVID-19

They shouldn't need to go back to health or PHAC if they're already certified. It seems like a matter for our department to decide whether or not to purchase now.

Sent from my iPhone

On Mar 26, 2020, at 1:19 PM, Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)> wrote:

Do we have a contact at PHAC I can put them in touch with?

**From:** Laporte, Anthony (SPAC/PSPC)  
**Sent:** March 26, 2020 1:10 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Subject:** TR: Canadian manufacturers needed to help combat COVID-19

Hi,

Can you follow-up with them?

Thanks!

**From:** Mullan-Boudreau, Caitlin (SPAC/PSPC)  
**Sent:** March 24, 2020 9:05 PM  
**To:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>  
**Cc:** Laporte, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>  
**Subject:** Re: Canadian manufacturers needed to help combat COVID-19

Adding Anthony again.

Thanks Sean for the quick reply.

CMB

Sent from my iPhone

On Mar 24, 2020, at 6:17 PM, O'Neill, Sean Matthew (IC)

[<seanmatthew.oneill@canada.ca>](mailto:seanmatthew.oneill@canada.ca) wrote:

Hi Caitlin

Please see below

Best

**From:** Chan, Marco (IC) [<marco.chan@canada.ca>](mailto:marco.chan@canada.ca)

**Sent:** March 24, 2020 6:13 PM

**To:** O'Neill, Sean Matthew (IC) [<seanmatthew.oneill@canada.ca>](mailto:seanmatthew.oneill@canada.ca)

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Don't know if they have been in touch with health, but their sanitizer is already licensed by Health Canada [translation]: "The product that we wish to manufacture is Healthcare Plus Sanitizing Hand Gel (NPN#80002430)". I searched the Licensed Natural Health Products Database and the exact product shows up.

mwtc

**From:** O'Neill, Sean Matthew (IC) [<seanmatthew.oneill@canada.ca>](mailto:seanmatthew.oneill@canada.ca)

**Sent:** March 24, 2020 5:58 PM

**To:** Chan, Marco (IC) [<marco.chan@canada.ca>](mailto:marco.chan@canada.ca)

**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Hi Marco

Do we know if the stakeholders below have also been in touch with Health?

Sean

**From:** Mullan-Boudreau, Caitlin (SPAC/PSPC) [<caitlin.mullan-boudreau@canada.ca>](mailto:caitlin.mullan-boudreau@canada.ca)

**Sent:** March 24, 2020 4:59 PM

**To:** O'Neill, Sean Matthew (IC) [<seanmatthew.oneill@canada.ca>](mailto:seanmatthew.oneill@canada.ca)

**Cc:** Laporte, Anthony (SPAC/PSPC) [<anthony.laporte@canada.ca>](mailto:anthony.laporte@canada.ca)

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Hey Sean — adding Anthony (our QC Regional Advisor) here. We will follow-up on this request.

Do you know if they have connected with PHAC? We need to ensure the hand sanitizer meets the Health Canada regs.

Thanks!

Caitlin

**Caitlin Mullan-Boudreau**

*Director of Operations, Office of the Minister of Public Services & Procurement  
Directrice des opérations, Bureau de la Ministre des Services publics et de  
l'Approvisionnement  
613-462-7683*

**From:** O'Neill, Sean Matthew (IC)

**Sent:** March 24, 2020 4:47 PM

**To:** Mullan-Boudreau, Caitlin (SPAC/PSPC) <[caitlin.mullan-boudreau@canada.ca](mailto:caitlin.mullan-boudreau@canada.ca)>

**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

r i uaruin,

Ok If I send this your way?

Best

Sean

**From:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>

**Sent:** March 24, 2020 4:36 PM

**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>

**Cc:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>; Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

@Sean, I think you can flag this for PSPC. 25K bottles of 473ml of sanitizer is a big enough order that PSPC is likely interested, given their initial order was ~130K bottles. (Not sure if right size/type, but they can tell us as I'm in the dark still about their exact needs).

@Sarah, there are no documents to provide for authorization as this is a provincial regulation. It suffices to say that the production of COVID-related medical products is being considered in relevant talks.

mwtc

**From:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>

**Sent:** March 24, 2020 4:21 PM

**To:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>; Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)>

**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Hi,

Here is a cosmetic company that will produce hand sanitizer in Sherbrooke. They have been targeted as an essential company by the Quebec government. Is it possible to follow up with them?

Thank you,

Sarah A.

**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Sent:** March 24, 2020 1:23 PM

**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Good morning Sarah,

This is simply to inform you that we have secured our production and should manufacture our first batch of **Healthcare Plus Sanitizing Hand Gel** this Thursday.

- We expect to receive 25,000 bottles of 473ml on Monday.
- So if all goes well, we should be able to supply the region as of next week.
- Our company was already targeted yesterday by the Ministère de l'Économie et de l'Innovation du Québec to participate in the fight against COVID-19. See attached.
- The online form was submitted to the Quebec government this morning and we are waiting for an information officer to contact us.

In the meantime, are there other steps we have to take?

Can we obtain a government document authorizing us to keep our business open past midnight tonight?

Thank you very much.

**Alexander Nault**

Director of Operations

<image001.gif>

Canadian Custom Packaging & The Color Group

3995 Industriel Boulevard, Sherbrooke, Quebec, J1L 2S7, Canada

**Tel:** 819.821.2676 ext. 236 • **Fax:** 819.562.4833

[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)

[www.cdncustompackaging.com](http://www.cdncustompackaging.com)

**From:** Assoum, Sarah (IC) [<mailto:sarah.assoum@canada.ca>]

**Sent:** March 23, 2020 6:01 PM

**To:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Good evening Mr. Nault,

Thank you for your email. I am forwarding your information to my team. As for the announcement made yesterday by Mr. Legault and your concerns regarding your plant's shut-down, please contact [Francois.Pouliot@mce.gouv.qc.ca](mailto:Francois.Pouliot@mce.gouv.qc.ca) explaining the situation.

Sincerely,

Sarah A.

**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Sent:** March 23, 2020 4:51 PM

**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Good morning Sarah,

Thank you for your call. As discussed, our Jedmon division in Toronto already manufactures and provides medical supplies to hospitals (hand sanitizer, operating room cleaner, 70% isopropyl alcohol, etc.).

- The Color Group facility in Sherbrooke has a number of assembly lines, mixer tanks and other equipment for the manufacturing, filling and packaging of liquid products.
- We already have our ISO 22716 certification and have a Health Canada licence.
- The product that we wish to manufacture is Healthcare Plus Sanitizing Hand Gel (NPN#80002430).
- We have reserved 25,000 bottles with a supplier.

However, we still do not have enough 1B Alcohol Denatured (SDAG 3 —95%) or Carbopol 940 (INCI: Carbomer).

My purchasers and I will continue searching tomorrow.

Sincerely,

**Alexander Nault**

Director of Operations

<image001.gif>

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[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)

[www.cdncustompackaging.com](http://www.cdncustompackaging.com)

From: Assoum, Sarah (IC) [<mailto:sarah.assoum@canada.ca>]

Sent: March 23, 2020 4:10 PM

To: Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

Subject: Canadian manufacturers needed to help combat COVID-19

Good morning Mr. Nault,

I am the Regional Advisor for Quebec in Minister Bains' Office. I tried to reach you by phone, but the line was busy. Can you call me at 343-551-7409?

Thank you,

**Sarah Assoum**

Special Assistant, Quebec, Minister Bains

Innovation, Science and Industry / Government of Canada

[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca) / Tel: 343-291-1917 / M: 1-866-694-8389

Adjointe spéciale, (Québec), Ministre Bains

Innovation, Sciences et Industrie / Gouvernement du Canada

[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca) / Tél. : 343-291-1917 / ATS : 1-866-694-8389

**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Sent:** March 20, 2020 11:49 AM

**To:** MID / DIM (IC) <[ic.mid-dim.ic@canada.ca](mailto:ic.mid-dim.ic@canada.ca)>

**Subject:** Canadian manufacturers needed to help combat COVID-19

Hello/Bonjour,

I am contacting you following the "Canadian manufacturers needed to help combat COVID-19" posting.

<https://www.canada.ca/en/services/business/maintaingrowimprovebusiness/manufacturers-needed.html>

- We manufacture personal care and cosmetic products out of a 44,000-square-foot facility in Sherbrooke, Quebec.
- We already have our ISO 22716 certification and we have a licence from Health Canada for manufacturing NHP.
- I am currently looking at the possibility of converting one of our production lines to manufacture **hand sanitizer (Hand sanitizer like Purell)**.

If you have any special requests or any other more urgent products, please contact us.

Sincerely,

**Alexander Nault**

Director of Operations

<image001.gif>

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