

Lockington, Elliott (SPAC/PSPC)

From: McHarg, Kevin (Fergus, Greg - MP) <Kevin.McHarg.330@parl.gc.ca>
Sent: March 25, 2020 2:46 PM
To: Kusnick, Chelsea (SPAC/PSPC)
Subject: RE: Respiratory ventilator
Attachments: Quotation-S08297 (1).pdf

FYI

From: Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Sent: March 25, 2020 2:44 PM
To: McHarg, Kevin (Fergus, Greg - MP) <Kevin.McHarg.330@parl.gc.ca>; Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Cc: Foran, Derek (Fergus, Greg - MP) <Derek.Foran.330@parl.gc.ca>; Fergus, Greg - Personal
[REDACTED]
Subject: RE: Respiratory ventilator

Hello Kevin,

Adding my colleague Chelsea who will be following up.

Thanks,

A.

From: McHarg, Kevin (Fergus, Greg - MP) [<mailto:Kevin.McHarg.330@parl.gc.ca>]
Sent: March 25, 2020 10:09 AM
To: Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Cc: Foran, Derek (Fergus, Greg - MP) <Derek.Foran.330@parl.gc.ca>; Fergus, Greg - Personal
[REDACTED]
Subject: FW: Respiratory ventilator
Importance: High

Hi Anthony,

I hope all is well.

Would it be possible for someone from the department to contact Steeve?

Thank you,

Kevin

From: Fergus, Greg - MP <Greg.Fergus@parl.gc.ca>
Sent: March 25, 2020 10:04 AM
To: McHarg, Kevin (Fergus, Greg - MP) <Kevin.McHarg.330@parl.gc.ca>
Subject: TR: Respiratory ventilator

From: Steeve Lavoie <slavoie@alliedscientificpro.com>
Sent: March 24, 2020 6:28 PM
To: Fergus, Greg - MP <Greg.Fergus@parl.gc.ca>
Cc: Jollyveau Tessa <jtessa@alliedscientificpro.com>
Subject: Re: Respiratory ventilator

Hi Greg,

Here is an offer to give you an idea of how much 3,000 respiratory ventilators (a mix of portable and hospital ventilators) and 1 million KN95 masks are currently worth on the market with all the global pressures at the moment. See the specifications here: <https://alliedscientificpro.com/shop/category/covid-19-medical-devices-195>

Total: US\$75,950,350.00

Total: CAD\$109,878,130.00 (exchange rate of 1.44)

EDC, BDC and RBC are ready to work with us.

We need a mandate letter to start the work.

The units were in stock as of last night, but tonight the stock will change.

Inventories will soon be depleted and prices will increase.

As I said, it is necessary to act quickly.

Please share with authorities.

Steeve

Hello Mr. Fergus,

Thank you for taking the call this evening.

Here is what we are working on.

<https://alliedscientificpro.com/shop/category/covid-19-medical-devices-195>

We are ready to mobilize 100% of my troops (procurement, logistics, IT, engineers, researchers) for the deployment, training and technical field support of the equipment. Our expertise: the sourcing of supply chains, import logistics, engineering and technical support (10 years' experience).

Gatineau could be a great fit seeing as it is geographically well situated with Ottawa.

Stock and prices vary from hour to hour in the global markets for all medical equipment.

As I said, the plan I recommend is as follows:

Have an open order with Industry Canada, hand over orders with suppliers, EDC guarantees the money that RBC advances to us for the transaction as it is necessary to move fast with the orders as stock is flying in the global markets. I cc'd our contact at EDC and RBC.

We need the list of needs from Canadian hospitals.

I propose an emergency call tomorrow with EDC and RBC and someone from Industry Canada.

Thank you,
Steeve



Microsoft Word 2010

Steeve Lavoie

CEO / Manager | Allied Scientific Pro

P: 1-800-253-4107 **M:** 1-819-743-7851

E: slavoie@alliedscientificpro.com

A: 815 Blvd de la Carriere Office 203, Gatineau, QC J8Y 6T4

www.alliedscientificpro.com



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On March 24, 2020, at 3:24 PM, Fergus, Greg - MP <Greg.Fergus@parl.gc.ca> wrote:

Hello Steeve,

On behalf of Greg Fergus, thank you for your e-mail and offer of assistance.

We have forwarded your offer to the Minister's Office and will get back to you as soon as we have more avons information.

Thank you,

Derek Foran

Member's Assistant | Adjoint du député

Office of Greg Fergus Member of Parliament / Bureau du Député Greg Fergus

From: Steeve Lavoie <slavoie@alliedscientificpro.com>

Sent: March 23, 2020 9:26 PM

To: Fergus, Greg - MP <Greg.Fergus@parl.gc.ca>; Bissonnette, Robert <RBissonnette@edc.ca>; Serret, Gaetan <gaetan.serret@rbc.com>; Jollyveau Tessa <ltessa@alliedscientificpro.com>

Subject: Re: Respiratory ventilator

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Steeve

Steeve Lavoie

CEO / Manager I Allied Scientific Pro

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On Sunday, March 22, 2020, at 12:41 PM, Steeve Lavoie <slavoie@alliedscientificpro.com> wrote:
Hello Greg,

Steeve of ASP (laser company)

In our war effort against Covid, I looked for respiratory ventilators and found a few hundred units.

We also wish to perhaps manufacture them here in Gatineau.

I would like to talk to you and see how to help.

Steeve Lavoie

CEO / Manager I Allied Scientific Pro

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