

## McKenna, Neil

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**From:** Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>  
**Sent:** Tuesday, May 19, 2020 8:29 PM  
**To:** Kim, Sabrina; Zimmerman, Shannon  
**Cc:** Stickney, Matt; Travers, Patrick; Clow, Brian; Wagner, Elise; Garneau, Vincent; Theis, Rick  
**Subject:** RE: PPE export percentage to Canada & Latin America from the U.S.

Hi all,

Just to add to this... Minister Anand had a call tonight with Penny Wise, 3M Canada. She confirmed it is a delay of two weeks, as opposed to a cancellation or reduction. 340,000 masks to be delivered first week of June, and the standard federal shipment to follow later in the month.

Leslie

**From:** Kim, Sabrina [mailto:Sabrina.Kim@pmo-cpm.gc.ca]  
**Sent:** May 19, 2020 8:13 PM  
**To:** Zimmerman, Shannon <Shannon.Zimmerman@dpmo-cvpm.gc.ca>  
**Cc:** Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Travers, Patrick <Patrick.Travers@pmo-cpm.gc.ca>; Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Wagner, Elise <Elise.Wagner@pmo-cpm.gc.ca>; Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>; Church, Leslie (SPAC/PSPC) <leslie.church@canada.ca>; Theis, Rick <Rick.Theis@pmo-cpm.gc.ca>  
**Subject:** RE: PPE export percentage to Canada & Latin America from the U.S.

Hello – for those who were not on the PPE 4C this eve, pls see below for an update on this. Also adding Leslie & Rick!

- Every month, 3M is supposed to send the GC 500k N95s
  - o We received 160k last week for our May allocation
  - o Officials confirmed that the remaining 340k has been re-directed to Mexico for May; decision was made to give them a greater proportion share this month due to the perception that the situation in Mexico is more challenging than the Cdn one
- Every week, 3M is supposed to send approx. 500k N95s into the healthcare system. Like I said before, this is fine for now.
  - o A 3M regular delivery to provinces went out today & another one will also go out end of this week.
- 3M says they will have 500,000 N95s for the GC at the beginning of June
  - o **However, it is not clear if this is just a two week delay, or if this is a 340,000 reduction in terms of masks being allocated to Canada.**
  - o Goal is to collectively push 3M into a position where they make this up in June so this is a position of delay, rather than cut.
- Penny Wise from 3M Canada will speak with Min Anand this evening
- Ambassador Hillman is aware, information gathering continues, and once that is complete, officials say they expect we'll be back into advocating for Canada's case on this
- As a side note – 3M production of N95s in the U.S. is supposed to ramp up in June allegedly
- And in positive news – PHAC has just received solid preliminary test results from 100,000 N95 equivalents that we recently received (they are called FFP2s & may even be stronger than N95s)

Thanks!  
Sabrina



**From:** Kim, Sabrina  
**Sent:** Tuesday, May 19, 2020 6:17 PM  
**To:** Zimmerman, Shannon <Shannon.Zimmerman@dpmo-cvpm.gc.ca>  
**Cc:** Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Travers, Patrick <Patrick.Travers@pmo-cpm.gc.ca>; Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Wagner, Elise <Elise.Wagner@pmo-cpm.gc.ca>; Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>  
**Subject:** RE: PPE export percentage to Canada & Latin America from the U.S.

Since there's only a certain amount of N95s that can be exported each month & since the situation in Mexico is so dire, the global table had decided to export more N95s to Mexico rather than to the GC for the rest of May.

Only the 340k remaining N95s for the GC will be delayed (for now). They're aiming for early June and the 340k would come together in one order.

**From:** Zimmerman, Shannon <Shannon.Zimmerman@dpmo-cvpm.gc.ca>  
**Sent:** Tuesday, May 19, 2020 5:54 PM  
**To:** Kim, Sabrina <Sabrina.Kim@pmo-cpm.gc.ca>  
**Cc:** Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Travers, Patrick <Patrick.Travers@pmo-cpm.gc.ca>; Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Wagner, Elise <Elise.Wagner@pmo-cpm.gc.ca>; Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>  
**Subject:** Re: PPE export percentage to Canada & Latin America from the U.S.

Thanks Sabrina. Did they say why the delay end? And additionally if that means we get two orders at once or if all the shipments will be delayed?

Sent from my iPhone

On May 19, 2020, at 5:34 PM, Kim, Sabrina <Sabrina.Kim@pmo-cpm.gc.ca> wrote:

Hello!

As you know, a few months ago, the White House had carved out a percentage of 3M N95s produced in the U.S. that can continue to be exported to Canada & to Latin America. At the time, 3M said in their statement that they had worked with the Administration to "ensure that this plan **does not create further humanitarian implications** for countries currently fighting the COVID-19 outbreak."

Since that deal had been struck, Canada was able to receive its 500k N95 mask order from 3M, and there have been no issues with the regular flow of 3M N95s into the Canadian hospital system.

3M reports that while they are the primary N95 supplier of masks to Latin American countries, their orders out of Latin America have typically been "miniscule." However, due to the worsening situation in Mexico and other Latin American countries, their N95 mask orders out of the U.S. have increased from said countries.

3M reports that the President of Mexico spoke with POTUS to try & have the export restrictions loosened under the DPA. The ask was rejected. They also report that Peru had separately asked the WH to ease up on their restrictions, which had been rejected.

3M says that for the time being, their regular deliveries into the Cdn healthcare system will not be impacted. However, they said that this could change in the future, and that the 340,000 N95 masks that

they had committed to ship to the GC end of May will be delayed to June. They say that their global table has decided that the humanitarian issues in Mexico in particular have been concerning enough to warrant sending these N95s to Mexico first.

3M will be informing PSPC of these developments now. I will let Leslie know as well!

As a side note – I am told Brazil has its own 3M manufacturing plant for N95s and that Brazil has strict export restrictions such that any product that is produced in Brazil stays in Brazil.

Thanks,  
Sabrina

Sabrina Kim  
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