

McKenna, Neil

From: Zimmerman, Shannon
Sent: Tuesday, May 19, 2020 5:54 PM
To: Kim, Sabrina
Cc: Stickney, Matt; Travers, Patrick; Clow, Brian; Wagner, Elise; Garneau, Vincent
Subject: Re: PPE export percentage to Canada & Latin America from the U.S.

Thanks Sabrina. Did they say why the delay end? And additionally if that means we get two orders at once or if all the shipments will be delayed?

Sent from my iPhone

On May 19, 2020, at 5:34 PM, Kim, Sabrina <Sabrina.Kim@pmo-cpm.gc.ca> wrote:

Hello!

As you know, a few months ago, the White House had carved out a percentage of 3M N95s produced in the U.S. that can continue to be exported to Canada & to Latin America. At the time, 3M said in their statement that they had worked with the Administration to “ensure that this plan **does not create further humanitarian implications** for countries currently fighting the COVID-19 outbreak.”

Since that deal had been struck, Canada was able to receive its 500k N95 mask order from 3M, and there have been no issues with the regular flow of 3M N95s into the Canadian hospital system.

3M reports that while they are the primary N95 supplier of masks to Latin American countries, their orders out of Latin America have typically been “miniscule.” However, due to the worsening situation in Mexico and other Latin American countries, their N95 mask orders out of the U.S. have increased from said countries.

3M reports that the President of Mexico spoke with POTUS to try & have the export restrictions loosened under the DPA. The ask was rejected. They also report that Peru had separately asked the WH to ease up on their restrictions, which had been rejected.

3M says that for the time being, their regular deliveries into the Cdn healthcare system will not be impacted. However, they said that this could change in the future, and that the 340,000 N95 masks that they had committed to ship to the GC end of May will be delayed to June. They say that their global table has decided that the humanitarian issues in Mexico in particular have been concerning enough to warrant sending these N95s to Mexico first.

3M will be informing PSPC of these developments now. I will let Leslie know as well!

As a side note – I am told Brazil has its own 3M manufacturing plant for N95s and that Brazil has strict export restrictions such that any product that is produced in Brazil stays in Brazil.

Thanks,
Sabrina

Sabrina Kim
Issues Advisor / Conseillère en enjeux
Office of the Prime Minister / Cabinet du premier ministre
613-795-7803