

## McKenna, Neil

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**From:** Kim, Sabrina  
**Sent:** Saturday, May 2, 2020 4:30 PM  
**To:** Stickney, Matt  
**Subject:** Matt - Procurement pieces for tmrw

A lot of stuff in here. Although... I've been asking ISED about when we should announce the Medicom deal & they said we should wait for the SIF \$\$\$. I'm seeing that Anand is going to be announcing the contract tmrw tho. It's a pretty big deal so I guess we should too, but they should check in with ISED to make sure it's OK?

Let me know which ones you think are good & I can send to the comms guys. I've highlighted the ones that I think seem pretty promising.

### Here are the pieces from Minister Anand's remarks:

**Flights:** Our airline partners, particularly Air Canada and Cargojet have helped us bring home TWENTY plane loads of supplies, with flights coming in nearly every day this past week.

**Thornhill ventilators:** This week, Thornhill Medical, based in Toronto, delivered their first shipment of ventilators to the federal government.

^ journos are going to ask how many ventilators we received, we're going to have to say we got three in total. But I guess it's fine cause we can say more are on their way this month.

**Bauer / Toronto Stamp / Sterling / Honda / HP face shields:** Our first shipments of face shields began coming in this week, with more than SEVEN HUNDRED AND FORTY THOUSAND received to date, half of which were produced here in Canada by companies like Bauer and Toronto Stamp.

I am happy to report that we have also signed new contracts for FIFTEEN POINT FIVE face shields from Sterling Industries, affiliated with Honda, and from HP Canada.

^ The Sterling / Honda / HP thing is cool!

**Medicom:** I am also pleased to announce that we have now entered into a long-term agreement with Medicom of Pointe-Claire, Quebec to manufacture TWENTY MILLION respirators and TWENTY FOUR MILLION surgical masks per year here in Canada for the next TEN years beginning this summer. This long-term source of supply for these and other essential products is part of our plan to ensure Canada is prepared now and in the future.

^ v big.

**Logistik gowns:** In addition, we signed a new contract with Logistik Unicorp, a manufacturer in Saint-Jean-sur-Richelieu, Quebec. They provide us with over ELEVEN MILLION medical gowns.

**Supply council:** That is why I have formed a COVID-19 Supply Council which brings together a diverse group of leaders to provide advice on building innovative and agile supply chains from start to finish. This is about bringing together diverse industries and experiences in order to best serve Canadians through the next phases of this crisis. This Council complements the collaborative work among procurement Ministers right across the country.

^ Not all of the NDAs have been signed yet so this may not be announced tmrw... If it is ready to go, I imagine the PM should mention too? Idk.

**Nunavut – swabs:** As an example, when we spoke on Friday, my counterpart in Nunavut raised a shortage of swabs. In concert with the Public Health Agency and the Department of National Defence, we were able to get a shipment of

swabs on its way within 24 hours. Cooperation has proven to be invaluable time and time again throughout this crisis.  
^ this is also great.

**Here are the pieces from Minister Bains' remarks:**

**AbCellera Biologics:** First, I'm pleased to announce a contribution of more than 175 million dollars to AbCellera Biologics, a Vancouver-based biotech company. AbCellera was the first company in North America to receive a sample from a recovered patient. In just a few short weeks, they have screened 6 million cells and have identified over 500 human antibodies. They are now working on identifying which of those 500 antibodies can not only block the COVID-19 virus, but can be made into a drug to treat the virus.

AbCellera is currently working with its partners to select antibodies that may lead to therapies that are highly potent, broadly neutralizing and capable of large scale manufacturing.

Antibodies found during AbCellera's research may also be used to create tests for COVID-19 and the company is working with several global organizations to support the development of new diagnostics to monitor the disease. Human clinical trials are expected to begin in July 2020 or earlier.

Over the long run, the company will create the first facility in Canada capable of producing necessary amounts of antibodies, so our country is prepared to respond to future pandemics.

^ this seems v good?

**LOIs for testing:** We know that we will need a large number of reliable and accessible tests if we are to reopen the economy safely and responsibly. That's why we have just signed letters of intent with three companies: LuminUltra; Custom Biologics; and Diagnostics Biochem Canada.

These companies were selected through an accelerated process that saw over 100 submissions. Similar to what we did with ventilators, the National Research Council of Canada and a panel of external experts identifies the most promising short term Canadian manufacturing options for testing.

**Supercluster / face shields:** The NGen Supercluster also supports other aspects of personal protective equipment manufacturing. Eight projects have already been approved.

^ what projects??

Most recently, it has contracted three new projects focused on medical face shields. These projects are bringing together manufacturing and 3D printing companies and the resulting partnerships will result in hundreds of thousands of face shields being produced daily by June 1st.

**Supercluster / AI / tech:** In conclusion, I would like to mention that the Supercluster Scale AI is also mobilizing its members and has recently approved eight new projects that use technology and artificial intelligence to combat COVID-19.

^ IDK what this is.

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