

Tshimanga, Chantal

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Sent: Wednesday, April 8, 2020 9:50 PM
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Subject: Procurement Call - April 8

Follow Up Flag: Follow up
Flag Status: Flagged

Hi team – please see below for a summary of tonight’s procurement 4C.

Bumping positive developments to the top for comms:

- Donation from Red Cross & Chinese gov being sorted through
 - o Includes things like 100k test kits, 50k face masks, 100k surgical masks, isolation gowns, goggles, coveralls etc.
- Flight hopefully departing tomorrow to pick up 2 million N95s from China
- We are working with a number of jurisdictions to help them bring back their own supplies (ordered independently of us)
 - o For ex: QC has a cargo plane load worth of material that we’re working to help bring over
- Luminaltra in NB now has enough components for reagent to be able to supply the country’s testing needs for roughly seven weeks
 - o Luminaltra NB will ship out 45k tests worth of reagent to help out QC tomorrow (will arrive EOD)
 - 45k tests worth of reagent = good for QC for one week

Summary – April 8

PSPC Update:

- Main focus is finalizing contracts on domestic production & capacity at this stage
- The Medicom agreement has been signed & the contract will follow
- We continue to place orders for N95s, but global supply ordering of PPEs is slowing down
- As of this morning, there were 2 million N95s in the warehouse of our broker at the Shanghai airport

Logistics

- We delayed the 2 million N95 China flight pick-up (will now hopefully be tmrw)
 - o Ran into an issue last night with Chinese authorities – the airline wanted to treat this as a delay of 24 hours, meanwhile they wanted to treat this as a new application for site clearance
 - o Embassy worked hard on a diplomatic note to accelerate the process
 - o **Plane will leave tomorrow instead of having left today & will be back Sat with what should be around 2 million N95 masks in it**
 - The 2 million masks will arrive in Hamilton
- We are also picking up more flights
 - o In discussions with Air Canada today for three 777s leaving Sunday in order to catch up with increasing tempo of deliveries from the warehouse in China
 - o We’re getting a lot of requests for delivery assistance from provinces (for their own independent orders) – we’re trying to help as best we can – in some cases, we may need to refer provinces to airlines & brokers

- QC has a cargo plane load worth of material so we're going to top up our flights with these materials in the coming days

Global supplies:

- More factories for PPEs in China are popping up abroad but quality is not top-notch
- There are also several new export rules in China that are dependent on the quality of what you are buying
 - For ex: medical-grade products are tightly controlled; challenging getting N95 masks out
 - Certain companies are permitted to export medical-grade products however

Reagents / Testing:

- Luminaltra in NB is producing reagent – they have all of the components required to do this
- Luminaltra (NB) will ship 45, 000 tests worth of reagent to QC (who has put in an urgent request) tomorrow – QC will receive by EOD tmrw
- 45, 000 tests = 7 days worth of testing
- Guanidinium is a chemical that is required for reagent & 1 tonne has been supplied to Luminaltra in NB
 - 1 tonne amount means NB will be able to produce enough reagent to supply the country's current testing needs for seven weeks
- We're also looking to secure an additional 3 tonnes of Guanidinium from China
 - If we receive this shipment (expected date is April 17th) – then we will be in a position where we can supply 26 weeks worth of reagent across the country
- We're also working with Chem Tech – who will be the domestic supplier of Guanidinium – and we're expecting 5 tonnes from Bio Basics by the end of April
- In short – we're doing well at securing the chemical component that is required for reagent and currently, we're in solid shape to meet the current needs of P/Ts over the coming weeks and months (and once we get our new shipments in, we'll have enough reagent supply for one full year)
 - At the same time, we need to recognize that provinces are not at their full testing capacity right now
 - For ex – While Ontario's reagent problem has been resolved for the time being, Premier Ford said today that he's extremely disappointed in the province's low testing numbers
- Still some factors that will influence us in the short term – mainly the supply of Guanidinium from China
- **P/T pressure w PEI:**
 - Some frustration in the media today
 - PEI said they were frustrated about turnaround time from NML to get test results
 - DM discussion with the Deputy in PEI today to clarify that the turnaround time was not a laboratory testing issue – it was a shipping issue from the province of PEI to our lab
 - We're also in the process of providing to PEI a testing platform so they can do their own testing within their province
- **P/T Pressure w ON:**
 - Ontario notified us today that Sudbury has a reagent shortage; we're going to send over some supply ASAP

Shipments to provinces:

- The 7.8 million surgical masks from the April 6 flight are already starting to arrive at the destination
- DND is helping us deliver the 225 ventilators from NESS that will start being shipped tmrw
- In addition – 280+ expired N95s that were donated will be ready for delivery COB tomorrow
- Apple sent us three types of masks
 - 2 / 3 types will be shipped immediately; the third one will need to be tested
- Cdn Red Cross is working through the donation we received from the Gov of China and C-Trip
 - Red Cross will be allocating this on our behalf
- DPMO: Ontario is worried about the quality of the N95 masks that they're receiving (via their own independent shipments) – will there be enough N95s for them carved out from the 500k 3M N95 shipment that arrived last night?

- We have asked AB if they can allocate their N92s from the 500k pile to ON
- **PMO:** With planes coming in over Easter weekend – can we pls expedite testing?
 - Don't think any of us will have a long weekend
- **DPMO:** Even though it is a long weekend – will P/Ts still get shipments? Hope is that they will
 - We will make sure if shipments arrive, we let the P/Ts know and they're ready to receive; even if it is on a weekend

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