

## McKenna, Neil

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**From:** Kevin.Wong@international.gc.ca  
**Sent:** Tuesday, March 31, 2020 3:29 PM  
**To:** Kim, Sabrina; Clow, Brian; Garneau, Vincent; Zimmerman, Shannon; Wagner, Elise  
**Cc:** Laurence.Deschamps-Laporte@international.gc.ca; Annie.Lagueux@international.gc.ca; Stickney, Matt  
**Subject:** RE: Zoll Ventilator Issue

Thanks Sabrina. I've been pushing our officials all afternoon on this briefing – they're now telling me that PCO has taken over the organizing, on account of all the interested offices.

We're still aiming for today, but PCO officials will know more on timing/are the ones engaged in trying to put this meeting together. A push from your end might help expedite it?

Sorry for the delay.

**From:** Kim, Sabrina <Sabrina.Kim@pmo-cpm.gc.ca>  
**Sent:** March 31, 2020 3:06 PM  
**To:** Wong, Kevin -MINA <Kevin.Wong@international.gc.ca>; Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>; Zimmerman, Shannon <Shannon.Zimmerman@dpmo-cvpm.gc.ca>; Wagner, Elise <Elise.Wagner@pmo-cpm.gc.ca>  
**Cc:** Deschamps-Laporte, Laurence -MINA <Laurence.Deschamps-Laporte@international.gc.ca>; Lagueux, Annie -MINA <Annie.Lagueux@international.gc.ca>; Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>  
**Subject:** RE: Zoll Ventilator Issue

Hi – standing by & also adding Matt Stickney who is the lead on procurement in PMO.

Thank you!

**From:** [Kevin.Wong@international.gc.ca](mailto:Kevin.Wong@international.gc.ca) <[Kevin.Wong@international.gc.ca](mailto:Kevin.Wong@international.gc.ca)>  
**Sent:** Tuesday, March 31, 2020 12:19 PM  
**To:** Clow, Brian <[Brian.Clow@pmo-cpm.gc.ca](mailto:Brian.Clow@pmo-cpm.gc.ca)>; Garneau, Vincent <[Vincent.Garneau@dpmo-cvpm.gc.ca](mailto:Vincent.Garneau@dpmo-cvpm.gc.ca)>; Zimmerman, Shannon <[Shannon.Zimmerman@dpmo-cvpm.gc.ca](mailto:Shannon.Zimmerman@dpmo-cvpm.gc.ca)>; Wagner, Elise <[Elise.Wagner@pmo-cpm.gc.ca](mailto:Elise.Wagner@pmo-cpm.gc.ca)>; Kim, Sabrina <[Sabrina.Kim@pmo-cpm.gc.ca](mailto:Sabrina.Kim@pmo-cpm.gc.ca)>  
**Cc:** [Laurence.Deschamps-Laporte@international.gc.ca](mailto:Laurence.Deschamps-Laporte@international.gc.ca); [Annie.Lagueux@international.gc.ca](mailto:Annie.Lagueux@international.gc.ca)  
**Subject:** RE: Zoll Ventilator Issue

Will have Sabrina and Elise added to the call as well. Thanks!

**From:** Clow, Brian <[Brian.Clow@pmo-cpm.gc.ca](mailto:Brian.Clow@pmo-cpm.gc.ca)>  
**Sent:** March 31, 2020 12:16 PM  
**To:** Garneau, Vincent <[Vincent.Garneau@dpmo-cvpm.gc.ca](mailto:Vincent.Garneau@dpmo-cvpm.gc.ca)>; Wong, Kevin -MINA <[Kevin.Wong@international.gc.ca](mailto:Kevin.Wong@international.gc.ca)>; Zimmerman, Shannon <[Shannon.Zimmerman@dpmo-cvpm.gc.ca](mailto:Shannon.Zimmerman@dpmo-cvpm.gc.ca)>; Wagner, Elise <[Elise.Wagner@pmo-cpm.gc.ca](mailto:Elise.Wagner@pmo-cpm.gc.ca)>; Kim, Sabrina <[Sabrina.Kim@pmo-cpm.gc.ca](mailto:Sabrina.Kim@pmo-cpm.gc.ca)>  
**Cc:** Deschamps-Laporte, Laurence -MINA <[Laurence.Deschamps-Laporte@international.gc.ca](mailto:Laurence.Deschamps-Laporte@international.gc.ca)>; Lagueux, Annie -MINA <[Annie.Lagueux@international.gc.ca](mailto:Annie.Lagueux@international.gc.ca)>  
**Subject:** RE: Zoll Ventilator Issue

Adding Elise and Sabrina who can join from PMO issues.

**From:** Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>  
**Sent:** Tuesday, March 31, 2020 12:15 PM  
**To:** Kevin.Wong@international.gc.ca; Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Zimmerman, Shannon <Shannon.Zimmerman@dpmo-cvpm.gc.ca>  
**Cc:** Laurence.Deschamps-Laporte@international.gc.ca; Annie.Lagueux@international.gc.ca  
**Subject:** RE: Zoll Ventilator Issue

Hi Kevin!

Thanks for the message. We are aware of the situation but a briefing could be useful, do you mind if we join on a call? I am adding my colleague Shannon who is the lead in our office on procurement.

Thanks!

Vincent

**From:** Kevin.Wong@international.gc.ca <Kevin.Wong@international.gc.ca>  
**Sent:** Tuesday, March 31, 2020 12:08 PM  
**To:** Clow, Brian <Brian.Clow@pmo-cpm.gc.ca>; Garneau, Vincent <Vincent.Garneau@dpmo-cvpm.gc.ca>  
**Cc:** Laurence.Deschamps-Laporte@international.gc.ca; Annie.Lagueux@international.gc.ca  
**Subject:** Zoll Ventilator Issue

Brian, Vincent,

I wanted to flag this issue below, as it may have bilateral implications. We have just recently learned of it, and are working with our officials now to get a better sense of the downstream implications of this US policy, including for other possible procurements. Us and PSPC are engaged.

We are working to have a briefing from GAC officials sometime in the next few hours – please let me know if you would be interested in joining, and I can have you added to the invitation.

Key issues:

- In March 2020, **PSPC issued a contract for 200 ventilators with ZOLL Manufacturing**, a ventilator plant in Chelmsford, MA. (Zoll is a US-based firm owned by a Japanese parent).
- The **first 50 ventilators were to be delivered in Canada on April 1** with a staggered delivery over the course of the next week.
- On Sunday March 29 **PSPC learned that ZOLL is not able to supply Canada with any ventilators until July, including the 200 already on order.**
- On Monday March 30 the Consulate in Boston had an email exchange with Zoll – in which **Elijah White, Zoll’s president, stated he must fulfill the United States Department of Defence (DOD) order as a priority, and cannot supply Canada until July 2020.** Zoll indicated that **all its ventilator production will go to the US (DOD) for at least the next 60-90 days.** ZOLL has had a decades-long relationship with DOD, and DOD recently invoked existing options in current contracts, so they feel they have no choice but to execute.

- On Monday March 30 **DM Morgan raised Canada's order from Zoll with Deputy Secretary Biegun**. He was not aware of the issue but undertook to look into the matter. He was **unsure how much he could do, given demand from federal level and US states for ventilators**.
- On Tuesday March 31 **Minister Hajdu spoke with Sec Azar** (aprox 10h30 call) . He **promised to raise the issue of a formal exemption for Canada to the Defence Production Act** (and at a minimum to get the order of 200 ventilators from Zoll), noting PPE and essential equipment acquisition are being driven out of the WH with involvement of FEMA. He **also recommend a leaders call**.

With thanks,

Kevin Wong