

## Kim, Sabrina

---

**From:** Caira, Celine (IC) <celine.caira@canada.ca>  
**Sent:** Friday, October 23, 2020 8:10 AM  
**To:** Kim, Sabrina  
**Subject:** Fwd: List of companies created following call for mobilization

Sent from my iPhone

Begin forwarded message:

**From:** "Wellstead, Alex" <Alex.Wellstead@pmo-cpm.gc.ca>  
**Date:** October 22, 2020 at 1:58:50 PM EDT  
**To:** "Caira, Celine (IC)" <celine.caira@canada.ca>, "Power, John (IC)" <john.power@canada.ca>, "Jagric, Alexander (IC)" <alexander.jagric@canada.ca>  
**Cc:** "Hossain, Bianca (IC)" <bianca.hossain@canada.ca>, "Woodley, Amanda (IC)" <amanda.woodley@canada.ca>, "O'Neill, Sean Matthew (IC)" <seanmatthew.oneill@canada.ca>, "Ashton, Tisha (IC)" <tisha.ashton@canada.ca>  
**Subject:** RE: List of companies created following call for mobilization

This is very helpful! Thanks for the all the help this morning Celine (and everyone else!)

Alex Wellstead  
Press secretary | Attaché de presse  
Office of the Prime Minister | Cabinet du premier ministre

---

**From:** Caira, Celine (IC) <celine.caira@canada.ca>  
**Sent:** Thursday, October 22, 2020 1:19 PM  
**To:** Power, John (IC) <john.power@canada.ca>; Wellstead, Alex <Alex.Wellstead@pmo-cpm.gc.ca>; Jagric, Alexander (IC) <alexander.jagric@canada.ca>  
**Cc:** Hossain, Bianca (IC) <bianca.hossain@canada.ca>; Woodley, Amanda (IC) <amanda.woodley@canada.ca>; O'Neill, Sean Matthew (IC) <seanmatthew.oneill@canada.ca>; Ashton, Tisha (IC) <tisha.ashton@canada.ca>  
**Subject:** RE: List of companies created following call for mobilization

Some further info below in the previous e-mail in red. Also including a narrative below that speaks to the timeline. Some portions highlighted that I don't think I mentioned to you on our call Alex (like the panel of experts that was pulled together to review the vent projects).

- In March and April, Canada was facing a potential crisis related to ventilator availability. International markets did not have significant volumes available in the near to medium term and medical professionals were projecting that large numbers of ventilators may be needed to save lives as a critical element in the treatment of COVID patients.
- In response, the Government of Canada turned to Canadian industry.
- Officials from ISED, Health Canada, the Public Health Agency, the National Research Council and PSPC contacted Canadian companies or consortia that had self-identified as being capable and interested in developing and manufacturing ventilators quickly and at volume.

- Eleven companies were asked to submit a short proposal, covering the design of the ventilator, its clinical functionality, and the manufacturing plan (including details on the supply chain).
- To help assess these proposals, a panel of experts was brought together to review each one. The panel included medical clinicians, respirologists, biomechanical engineers, and manufacturing professionals, and was asked to provide government with their best advice as to which designs would be most useful in the fight against COVID and could be manufactured quickly to meet the needs of Canada's public health system.
- The panel also benefited from the ability to access Government of Canada officials with regulatory, procurement, and public health expertise.
- Based on the advice of this panel of experts, Government of Canada officials identified four Made-in-Canada ventilators and put in place contracts for each to manufacture up to 10,000 ventilators.
- Each of the four companies subsequently worked with Health Canada officials through the regulatory process to ensure the ventilators met all the regulatory requirements to receive approval under the Interim Order.
- As noted, one of the consortia (Ventilators for Canadians), which is operating under the corporate name FTI Professional Grade Inc, includes Baylis Medical as a sub-contracting partner. Baylis is one of Canada's largest medical device companies and its Canadian capacity has been integral to the ability of FTI to deliver ventilators to the Government of Canada.

-----Original Message-----

From: Caira, Celine (IC)

Sent: October 22, 2020 11:43 AM

To: Power, John (IC) <[john.power@canada.ca](mailto:john.power@canada.ca)>; Wellstead, Alex <[Alex.Wellstead@pmo-cpm.gc.ca](mailto:Alex.Wellstead@pmo-cpm.gc.ca)>; Jagric, Alexander (IC) <[alexander.jagric@canada.ca](mailto:alexander.jagric@canada.ca)>

Cc: Hossain, Bianca (IC) <[bianca.hossain@canada.ca](mailto:bianca.hossain@canada.ca)>; Woodley, Amanda (IC) <[amanda.woodley@canada.ca](mailto:amanda.woodley@canada.ca)>; O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>; Ashton, Tisha (IC) <[tisha.ashton@canada.ca](mailto:tisha.ashton@canada.ca)>

Subject: RE: List of companies created following call for mobilization

Further validating below and looking for more examples, will get back to you, but for now:

Ventilators for Canadians: Coalition of Ontario manufacturers including Baylis, Danby, ABS Friction, IDEAL Brake Parts Inc., JMP Solutions, Crystal Fountains, Inc. Contract in place for 10,000 ventilators. HC approval received June 15.

Starfish Medical: NGEN supercluster led coalition (checking whether a newly incorporated body was created for this) made up of MacDon (Linamar subsidiary), Cerebra Health, Samuel, and Creation Technologies. Contract in place for 10,000 ventilators. HC approval received Sept. 23. PHAC waiting to receive ventilators for review. No date confirmed at this time.

- Starfish created a separate company to house their ventilator portion of the business. They subcontracted with the other consortium players from the separate business entity

Dr. Art McDonald (Vexos and JMP Solutions): Coalition led by Nobel Laureate Dr. Art McDonald (checking whether a newly incorporated body was created for this). Vexos is prime contractor with JMP Solutions as the sub contractor. HC approval received Sept 26.

- Vexos is the Prime contractor so no new company created, they subcontracted JMP Solutions.

-----Original Message-----

From: Power, John (IC) <john.power@canada.ca>

Sent: October 22, 2020 10:26 AM

To: Wellstead, Alex <Alex.Wellstead@pmo-cpm.gc.ca>; Jagric, Alexander (IC) <alexander.jagric@canada.ca>

Cc: Caira, Celine (IC) <celine.caira@canada.ca>; Hossain, Bianca (IC) <bianca.hossain@canada.ca>; Woodley, Amanda (IC) <amanda.woodley@canada.ca>; O'Neill, Sean Matthew (IC)

<seanmatthew.oneill@canada.ca>; Ashton, Tisha (IC) <tisha.ashton@canada.ca>

Subject: RE: List of companies created following call for mobilization

Adding some folks from our team who may be able to assist with this ask.

JP

-----Original Message-----

From: Wellstead, Alex <Alex.Wellstead@pmo-cpm.gc.ca>

Sent: October 22, 2020 10:20 AM

To: Jagric, Alexander (IC) <alexander.jagric@canada.ca>; Power, John (IC) <john.power@canada.ca>

Subject: List of companies created following call for mobilization

Hey, is it possible to get a short list of notable companies that were incorporated following call for mobilization? V4C is one, and the one with Art McDonald. Any other notable ones that have been created that are delivering massively

Alex Wellstead

Press secretary | Attaché de presse

Office of the Prime Minister | Cabinet du premier ministre