

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: May 19, 2020 1:20 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: ALDO Group / Introduction

Can you pass this one along to the department? They seem keen to work with us and it could be a good partnership

From: Antonio Mambro [mailto:tmambro@aldogroup.com]
Sent: May 19, 2020 11:04 AM
To: Séguin4, Caroline (IC) <caroline.seguin4@canada.ca>
Cc: Jonathan Frankel <jonathanfrankel@aldogroup.com>; Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>; Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Subject: Re: ALDO Group / Introduction

Good Morning Ms Seguin, Chelsea,

My name is Tony and I am a colleague of Jonathan, and wanted to reach out to see if Chelsea can reach out to me regarding the project Jonathan spoke to you about.

We were recently on a call discussing how we might be of assistance as an organization, to efforts in procuring footwear for hospitals, care centers, government agencies etc. ALDO Group has access to many factories where washable / rubber footwear is produced (typical to what many nurses wear while on duty). Depending on the government needs, we thought that we may be able to become a direct supplier, which would allow for sharper costing and more consolidated purchasing power for the government.

I did go on the Procurement website to apply, Here is the application to buyandsell.gc.ca have not received any communication or reply back.
Perhaps you can help direct me?

Your help is appreciated.

Thanks

<https://buyandsell.gc.ca/node/216468/done?sid=54127&token=52adca52e1011b65f8582ccc4852607d>
[Buyandsell.gc.ca](https://buyandsell.gc.ca) is the Government of Canada's open procurement information service to find tender opportunities, pre-qualified suppliers, contract awards and history, events for businesses, contacts, and to learn how to do business with the Government of Canada.

On Thu, May 7, 2020 at 7:54 PM Séguin4, Caroline (IC) <caroline.seguin4@canada.ca> wrote:

Hello Mr. Frankel,

Thank you for our call this week. I am adding my colleague Chelsea Kusnick who is from the office of the minister in charge of procurement for you two to go over needs and information.

Adding also Anthony Laporte from the same office as FYI.

Thank you again for reaching out.

Caroline

Caroline Séguin

Director of Policy / Directrice des politiques

Office of the Honourable Mélanie Joly / Cabinet de l'honorable Mélanie Joly
Minister of Economic Development and Official Languages /

Ministre du Développement économique et des Langues officielles

Caroline.Seguin4@canada.ca / Tél. : 613-716-6083

From: Jonathan Frankel <jonathanfrankel@aldogroup.com>

Sent: April 23, 2020 8:25 AM

To: Séguin4, Caroline (IC) <caroline.seguin4@canada.ca>

Cc: Antonio Mambro <tmambro@aldogroup.com>

Subject: ALDO Group / Introduction

Hello Ms.Seguin,

My name is Jonathan Frankel and I manage the wholesale and private label division of the ALDO Group, based in Montreal.

Our CEO was in touch with Melanie Joly, who has provided your contact information. On cc is Tony Mambro, who runs our Globo Retail division (family footwear chain).

We were recently on a call discussing how we might be of assistance as an organization, to efforts in procuring footwear for hospitals, care centers, government agencies etc. ALDO Group has access to many factories where washable / rubber footwear is produced (typical to what many nurses wear while on duty). Depending on the government needs, we thought that we may be able to become a direct supplier, which would allow for sharper costing and more consolidated purchasing power for the government.

If this would be of interest to you, maybe we could set up a phone call with Tony and I, properly introduce ALDO Group, understand your needs, and see how we might be of assistance?

We can have a call anytime on Friday or early next week if you like.

Best,

Jonathan

Jonathan Frankel

Senior Vice President

ALDO Group

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Canada

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Tony Mambro. Vice-President. GMM-Globo (Division of Aldo Group)

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