

Lockington, Elliott (SPAC/PSPC)

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: April 27, 2020 1:49 PM
To: Pierre Blondeau
Cc: P [REDACTED] Kusnick, Chelsea (SPAC/PSPC); Laporte, Anthony (SPAC/PSPC)
Subject: RE: Reference of Minister Francois Champagne

Mr Blondeau,

Thank you very much for reaching out. Our office would be glad to hear more about the work of your company.

Let me introduce you to my colleagues, Chelsea and Anthony (cc-ed), who would be happy to discuss with you further.

Thank you and best regards,
Boyan

Boyan Gerasimov
Director of Policy | Directeur des politiques
Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et
Approvisionnement Canada

From: Pierre Blondeau [mailto:pierreblondeau@blondogroupasia.com]
Sent: April 27, 2020 1:32 PM
To: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>
Cc: P [REDACTED]
Subject: Reference of Minister Francois Champagne

Bonjour M Gerasimov,

Minister M. François Champagne asked me to contact you. I own a distribution company called Blondeau Distribution, based in Quebec City, with a satellite company based in Hong Kong. We are currently working with a variety of manufacturers in Asia (primarily China and Vietnam) to provide a range of PPE products to purchasers in North and South America. We have access to supply channels for products in high demand (NIOSH N95 respirators, surgical masks, gowns, gloves, etc.) at competitive prices. Importantly, we take very seriously our responsibility to ensure that we are only offering products which meet our standards for quality and authenticity. In a market that is riddled with counterfeit or poor-quality products, we carefully vet our suppliers and products in order to give our clients confidence that they are buying quality products from a trusted source.

Please let us know when might be a convenient time to speak so that I can understand your needs.

Kind regards,

Cc Chris Albergo director of our Hong Kong office

Pierre Blondeau, President, Blondo Group Asia Limited

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