

Lockington, Elliott (SPAC/PSPC)

From: Parmar, Dovejot (SPAC/PSPC)
Sent: March 25, 2020 1:25 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Flagging to you

Dove Parmar

Special Assistant - Ontario | Adjoint spécial - Ontario Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Public Services and Procurement Canada | Services publics et Approvisionnement Canada
dovejot.parmar@canada.ca

-----Original Message-----

From: Chagger, Bardish - M.P. [mailto:Bardish.Chagger@parl.gc.ca]
Sent: March-25-20 12:03 PM
To: Parmar, Dovejot (SPAC/PSPC) <dovejot.parmar@canada.ca>
Subject: Fw: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Hi Dove,

what is the average response rate from the buyandsell.gc.ca website. For the Global Affairs Canada, the Travel Emergency Assistance people would reply in less than 48 hours. If not response in 48 hours, they could follow-up. What is the response rate for procurement as the Hauser offer below is a really good one.

We look forward to your reply.

Sincerely,

Office of the Honourable Bardish Chagger Member of Parliament for Waterloo
360-100 Regina Street South
Waterloo, ON N2J 4P9
519.746.1573
bardish.chagger@parl.gc.ca

From: Jay Hauser <JayH@hauser.ca>
Sent: March 25, 2020 10:19 AM
To: Chagger, Bardish - M.P.
Cc: Chris Hauser; Don Pickett; Holly Hauser; John Stottlemeyer; Steph Hauser
Subject: RE: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Hi Bardish...

We have been on the GoO website and attempted to sign in / apply to the available resources and have not gotten any feedback yet. Is there any way to get access to any individuals who are managing those resources, or to find out if they received our applications, in order to expedite them?

We are looking for any way to look after our employees at this point and to provide stability to our business.

Thanks for your help and assistance!

j

Jay Hauser
M: 416-200-8115
E: jayh@hauser.ca
A: 218 Merton St, Toronto, ON, M4S 1X8
W: www.hauser.ca | www.hausersite.com

-----Original Message-----

From: Jay Hauser
Sent: Tuesday, March 24, 2020 10:23 AM
To: Bardish.Chagger@parl.gc.ca
Cc: Chris Hauser <ChrisH@hauser.ca>; Don Pickett <DonP@hauser.ca>; Holly Hauser <HollyH@hauserstores.com>; John Stottlemeyer <JohnS@hauser.ca>; Steph Hauser <Stephh@hauserstores.com>
Subject: RE: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Hi Bardish...

Thank you very much for your prompt reply!

Getting a show of support from our government is a small ray of positive hope during these extraordinary times. We also appreciate you passing along the list of resources below. If you think of anything further where we can assist, or if any new initiatives come up, do not hesitate to reach out and we will do our best to react and be a positive part of the solution.

Thanks again and stay safe!

j

Jay Hauser
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-----Original Message-----

From: Bardish.Chagger@parl.gc.ca <Bardish.Chagger@parl.gc.ca>
Sent: Tuesday, March 24, 2020 12:18 AM
To: Jay Hauser <JayH@hauser.ca>
Cc: Chris Hauser <ChrisH@hauser.ca>; Don Pickett <DonP@hauser.ca>; Holly Hauser <HollyH@hauserstores.com>; John Stottlemeyer <JohnS@hauser.ca>; Steph Hauser <Stephh@hauserstores.com>
Subject: Re: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Thank you Jay for taking the time to write and for all you do in our community. 70 years is a wonderful milestone to have reached and speaks to you and your dedicated team.

The government is procuring medical equipment. If you have goods or services, please complete the form and someone will be in touch with you: <https://buyandsell.gc.ca/>. Though we have has no issues thus far with the website, if there is an issue, here is an email to write to: TPSGC.PABPMEClient-APOSMEClient.PWGSC@tpsgc-pwgsc.gc.ca

As a Canadian business owner, we should also share with you the first phase of Canada's COVID-19 Economic Response Plan, we are providing immediate help to those Canadians and businesses that are most in need. We understand that Canadians are worried, and that many businesses need support as we work through this evolving global challenge of COVID-19. We hear your request and we also want to let you know what we are putting in place. We acknowledge there will be more to do. The Prime Minister announced a number of measures to support workers and businesses including:

- A 10% wage subsidy for three months, so that employers can keep their employees. We hear you that this is not enough.
- An Emergency Support Benefit and an Emergency Care Benefit for people not typically covered by Employment Insurance (EI).
- We have waived the one week waiting period for EI sickness benefits.

Small businesses are the backbone of our economy and we will continue to ensure that they are supported during these difficult economic times. We would also like to highlight a webinar that the Business Development Bank of Canada is hosting next week, March 25, at 12:00PM:

<https://www.bdc.ca/en/articles-tools/entrepreneur-toolkit/webinars/pages/how-cope-impacts-covid-19-on-your-business.aspx>. This webinar is for entrepreneurs looking for advice on how to manage their business through this difficult time.

Other supports,

1. Visit our website for businesses<<https://www.canada.ca/en/services/business/maintaingrowimprovebusiness/resources-for-canadian-businesses.html>> for information about supporting your employees and your business. It will be constantly updated as the COVID-19 crisis evolve.
2. Download the Canada Business App<https://www.ic.gc.ca/eic/site/icgc.nsf/eng/h_07670.html> to find tailored supports to address your specific needs and questions about COVID-19.
3. Consult the Canadian Chamber of Commerce's pandemic preparedness guide<<http://www.chamber.ca/resources/pandemic-preparedness/>> to help prepare you business in the days and weeks to come.

4. Contact your bank. All businesses should look to their financial institutions first, prior to seeking loans from the Business Development Bank of Canada and Export Development Canada. Canada's banks have made a commitment to support businesses and individuals through these difficult times in a responsible, fair, and compassionate way. To help provide some stability for businesses through this time of uncertainty, the Office of the Superintendent of Financial Institutions<<https://www.osfi-bsif.gc.ca/Eng/Pages/default.aspx>> (OSFI) is lowering the Domestic Stability Buffer requirement, releasing more than \$300 billion of additional lending capacity for Canadian financial institutions.

Our southern Ontario economic development agency, FedDev is also a source of information and can connect you:

- a) Organizations that are currently receiving FedDev Ontario funding already have a FedDev Ontario economic development officer with whom they work regularly. If these organizations are looking for additional funding or flexibility on loan repayment, they should contact their existing officer (varies company by company) who will help them navigate options for enhanced support.
- b) Organizations that are not currently receiving FedDev funding, but are looking for support should contact FedDev's business support line at 1-866-593-5505. All organizations who call this line are assigned an officer who will help them navigate options for support.

We are recalling the House to introduce legislation to make the required changes to advance these measures. We would like to assure you that all parties and all levels of government are working well together. We understand there is more to do, and we are working diligently to provide the supports necessary.

We hope this information is of assistance. Thank you again for taking the time to write to our office.

Sincerely,

Office of the Honourable Bardish Chagger Member of Parliament for Waterloo
360-100 Regina Street South
Waterloo, ON N2J 4P9
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bardish.chagger@parl.gc.ca<<mailto:bardish.chagger@parl.gc.ca>>

From: Jay Hauser <JayH@hauser.ca>
Sent: March 23, 2020 5:33 PM
To: Chagger, Bardish - M.P.
Cc: Chris Hauser; Don Pickett; Holly Hauser; John Stottlemeyer; Steph Hauser
Subject: Hauser Industries | COVID-19 | Essential Services Manufacturer...

Hi Bardish.

We are a 3rd generation family owned and operated Canadian manufacturing company based here in Waterloo, ON. Having been a part of the K-W community for over 70 years we feel so grateful for what it has given us and we are

hoping we can help give back to the community and our employees during these extraordinary circumstances by offering our expertise and services in metal manufacturing and powder coating.

In the past, we have supplied the Canadian Red Cross with rolling blood donor beds. We currently have orders in various states of production for furniture for longer term care facilities and retirement homes, and over the past several weeks, we have been making metal stands for sanitary wipes for one of our partners.

Please feel free to contact me if there is an opportunity for us to work with any level of government to provide any much needed locally manufactured goods.

Stay safe and have a good evening!

j

Jay Hauser

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