## Lockington, Elliott (SPAC/PSPC)

From: Sent: To: Cc: Subject: roy@dhzfitness.com April 5, 2020 9:42 PM Kusnick, Chelsea (SPAC/PSPC) alex Re: RE: Supplier of face mask / Submission Ref: #46620.

Dear Chelsea Kusnick

Thanks for your reply.

Okay we will wait for your further news.

Best regards,

Roy Zhang | Sales Representative SHANDONG **DHZ** FITNESS EQUIPMENT CO.,LTD --*The Largest Manufacturer of Comercial Fitness Equipment in CHINA.* Tel: +86 (534) 5060989 Mobile: +86 18653442538 (ID: Wechat & WhatsApp) Email: roy@dhzfitness.com Website: www.dhzfitness.com



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From: Kusnick, Chelsea (SPAC/PSPC) Date: 2020-04-04 23:19 To: roy@dhzfitness.com CC: alex Subject: RE: Supplier of face mask / Submission Ref: #46620. Thank you Mr. Zhang,

I will pass this along to the department for assessment.

Best regards,

## **Chelsea Kusnick**

Parliamentary Secretary Assistant and Legislative Assistant Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5 <u>chelsea.kusnick@canada.ca</u> Cell : 873 355 3368

From: roy@dhzfitness.com [mailto:roy@dhzfitness.com]
Sent: April 3, 2020 10:19 PM
To: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Cc: alex <alex@dhzfitness.com>
Subject: Supplier of face mask / Submission Ref: #46620.

Dear Chelsea Kusnick

Good day and hope you are well.

This is Roy from DHZ FITNESS. Ms Sheena introduced me to contact you with the submission form online for the supplier of face mask.

## The reference number for our submission is: #46620.

I would also like give a short introduction about our company:

Shandong LusLud Health Industry Co., Ltd (also be knowed as DHZ FITNESS) is a manufacturer of gym equipment loacted in Shandong, China. With the experience of making gym machines, we started to make mask-making machines on our own and also produce face mask since Feb 2020 due to the Covid-19 outbreak. Currently we produce only 3-layer face mask for civil use with production capacity of approx. 800,000 pcs with 2 work shift per day. With a big demand, we will also start to make N95 face mask in the near future, hopefully the work can be launched by next week. Enclosed you would find some pictures regarding our product specifications and features.

The prices of the civil use face mask are as below: (price in USD currency) - N95 mask price is not available yet.

	QTY	U/P
列1	列2	列3
1	2,000 - 9,999	\$0.27
2	10,000 - 49,999	\$0.25
3	50,000 - 99,999	\$0.23
4	100,000~490,000	\$0.21
5	≥500,000	\$0.19
CE & FDA certificate		

The quantity in stock changes from time to time, we can find out a lead time if you have an approx. purchasing quantity.

If you have any questions, please do not hesitate to ask.

Best regards,

Roy Zhang