

Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: March 24, 2020 6:01 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Hey, flagging this company. They have received loads of Govt funding and Minister Qualtrough visited them on the Island with me in 2019. They have already registered on buyandsell and I have put them in the tracker. They are really keen to provide their product (pressure washing cleaning system)

Madison

-----Original Message-----

From: Coulson, Foster [mailto:foster.coulson@coulsongroup.com]
Sent: March 22, 2020 18:30
To: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>
Cc: Lalli, Sangeeta <Sangeeta.Lalli@pmo-cpm.gc.ca>
Subject: Re: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By Canada

Good afternoon Madison.

Thanks for sending me an email and reaching out. Small world!

I believe my team did register us on the portal last week. I am sure your inundated with inquiries right now!

My intention during these times is to offer my products and services at Cost as I just really want to be apart of the solution. Anything I can do.

Canada has provided me with so much opportunity and the least I can do is try to give back in this way.

A brief note on our technology and it's interesting connection to Canada:

1) Innovated through the IRAP/ NRC program with three successful projects. Over \$600,000 in IRAP projects.

2) supported in 2019 with a Large WD program which allowed us the funding to move all previous manufacturing from China to VANCOUVER Island.

The small and Portable systems use 98% less water than traditional pressure washing while being significantly more effective in terms of decontaminating and eliminating bacteria. In fact, reports from the US department of energy show that "ice" is #1 for removing radio active contamination.

Our current production rates can hit around 100 systems per week, however, we have a large talent pool around us that could allow for a higher manufacturing output.

I look forward to hearing from you as things evolve.

Kind regards,

Foster Coulson

> On Mar 21, 2020, at 10:57 AM, Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca> wrote:
>
> Thanks for looping me in! Foster- I think we have met when I visited Coulson on Vancouver Island with Minister Qualtrough last year.
>
> Please register on buyandsell, and our procurement officials at the department will be addressing your application as soon as they are able. My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve. I have informed my team in Minister Anand's office of your proactive reach out.
>
> Please do not hesitate to follow up with any questions, or share any relevant information that I can include in while tracking procurements (i.e. specific products, quantity available, production capacity).
>
> Thank you,
>
> Madison Taipalus
> Regional Advisor – Western and Northern Canada / Conseillère régionale
> - Ouest et Nord du Canada Office of the Honourable Anita Anand |
> Bureau de l'honorable Anita Anand Public Services and Procurement |
> Services publics et Approvisionnement madison.taipalus@canada.ca
> Tel: 819-953-1081
> Cell: 613-203-3602
>
>
>
> -----Original Message-----
> From: Lalli, Sangeeta [mailto:Sangeeta.Lalli@pmo-cpm.gc.ca]
> Sent: March 21, 2020 13:46
> To: Coulson, Foster <foster.coulson@coulsongroup.com>
> Cc: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>; Taipalus, Madison
> (SPAC/PSPC) <madison.taipalus@canada.ca>
> Subject: Re: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded
> By Canada
>
> Hi Foster,
>
> Thank you for getting in touch.
>
> Public Services and Procurement is proactively engaging with industry to help meet Canada's needs, and is leading the consolidated purchase of required emergency supplies and services.
>
> Any potential suppliers or individuals with helpful information on supporting the COVID-19 response are encouraged to visit <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> <<https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>> for more information and to share which resources they have access to to help.
>
> PSPC is implementing flexible and innovative procurement approaches to best meet Canada's needs and is reviewing the significant number of responses to identify potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.
>

> I'm copying my colleague Madison here as well should you have any follow up questions.
>
> Thank you for everything you are doing to help during this time.
>
> Best,
> Sangeeta
>
>
> Sent from my iPhone
>
> On Mar 21, 2020, at 11:35 AM, Coulson, Foster <foster.coulson@coulsongroup.com> wrote:
>
>
> Thankyou Matt,
>
> Appreciate you getting back to me during these times.
>
> Sangeeta, it nice to meet you. Please let me know when we could set up a time to discuss.
>
> I have some contacts in the White House in the US I've also been working with as I think we have a very viable solution to help with the cleaning portion of this pandemic.
>
> Regards,
>
> Foster Coulson
>
> On Mar 21, 2020, at 10:22 AM, Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca> wrote:
>
>
> Hi Foster,
>
> Adding Sangeeta, who has taken over as the BC Desk for the Prime Minister.
>
> Thank you for your note.
>
> Matt
>
> From: Coulson, Foster <foster.coulson@coulsongroup.com>
> Sent: Friday, March 20, 2020 4:46 PM
> To: Stickney, Matt <Matt.Stickney@pmo-cpm.gc.ca>
> Subject: Coulson Group Of Companies - CoVid19 Cleaning Tech Funded By
> Canada
>
> Good afternoon Matt,
>
> I met and got to know Amanda Campbell last year as the PM was going to travel to my head quarters in B.C for a joint announcement together. My company, Coulson Group owns & operates the largest specialty mission fleet of fixed wing and rotary wing aircraft in the world.
>
> I hope you are well & healthy during these times.
>

> I apologize to reach out like this but I have a question I am hoping you may be able to help me with as I know the PM mentioned in one of his latest speech's to reach out if anyone has solutions to help during this pandemic.

>

> One of the business under my families Group of Companies is Coulson Ice Blasting Technologies.

>

> We are disrupting the cleaning industry as the only manufacturer in the world to create ice blasting machines (known as the IceStorm), having developed and patented the technology for cleaning. Standard ice is loaded into our machines and then crushed into grain sized particles, fed into a pressurized air stream and blasted at high speed from a nozzle, focused at the surface to be cleaned. The technology reduces negative environmental impacts and improves the health & safety of the operators.

>

> The IceStorm 90 uses wet ice blasting technology while our IceStorm 45 machines uses dual wet ice and dry ice blasting technology to providing cleaning and sanitization.

>

> We are committed to providing as many machines as the government needs to provide to communities around Canada for cleaning and sanitization.

>

> Do you know who I should or could speak to?

>

> Kind Regards,

>

>

> <image001.jpg>

>

> Foster Coulson

>

> Co President & COO

>

> (250)724-7624

> (250)720-5784

>

> www.coulsongroup.com<<http://www.coulsongroup.com/>>

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